# Financial Summary for the First Quarter of Fiscal Year 2022 Ended June 30, 2022

August 12, 2022

Lawson Bank, Inc. (https://www.lawsonbank.jp/)

#### I. Financial Results Highlights

(Financial figures are truncated to the unit stated)

#### 1. Results of Operation (Non-consolidated)

(Millions of Yen)

		(
	1QFY2021 (3 months)	1QFY2022 (3 months)
Total revenue	6,367	6,651
Net interest income	-166	-119
Net fees and commissions	6,534	6,770
Net provision of general reserve for loan losses	0	-0
General and administrative expenses	5,794	5,765
Ordinary business profits	572	885
Ordinary profits	576	887
Net income	393	624

#### 2. Balance Sheets (Non-consolidated)

(Millions of Yen)

	FY2021 (As of March 31, 2022)	1QFY2022 (As of June 30, 2022)
Cash and due from banks	344,706	348,332
Securities	6,000	4,000
Loans	498	579
Other assets	48,421	52,881
Total assets	399,626	405,793
Deposits	125,359	124,343
Call money	20,000	37,000
Borrowed money	203,600	191,800
Other liabilities	25,247	26,605
Total liabilities	374,207	379,749
Total equity	25,419	26,044

#### 3. Financial Ratios (Non-consolidated)

	1QFY2021 (3 months)	1QFY2022 (3 months)
Expense-to-revenue ratio	91.0%	86.7%

(Millions of Yen)

		1
	FY2021 (As of March 31, 2022)	1QFY2022 (As of June 30, 2022)
Risk-weighted assets	83,056	83,389
Core capital	15,047	15,888
Capital adequacy ratio	18.12%	19.05%

	FY2021 (As of March 31, 2022)	1QFY2022 (As of June 30, 2022)
Number of ATM units installed	13,542	13,534
Total number of banking accounts	84,582	88,756
Number of credit card customers	127,277	129,688

	1QFY2021 (3 months)	1QFY2022 (3 months)
Total number of ATM usage (1,000s)	58,305	64,131
Average daily ATM usage (no. of times per day per unit)	47.2	52.0

#### Note:

- 1. Figures of total number of ATM usage are rounded off a number less than 1,000.
- 2. Figures of average daily ATM usage are rounded off to one decimal places.

		FY2021	1QFY2022
		(As of March 31, 2022)	(As of June 30, 2022)
Number of affiliated financial institutions (banks, companies, depositories) (Note1)		378	378
Immediate account settlement service	Number of affiliated services (Note2)	5	5
	Number of affiliated financial institutions	12	15

#### Note:

- 1. The JA Bank and JF Marine Bank are considered each as an institution depending on business categories.
- 2. au PAY and WebMoney prepaid card (including Lite) are considered each as an institution depending on service categories.

### II. Financial Statements

1. Balance Sheets (Non-consolidated)

(Financial figures are truncated to the unit stated)
(Millions of Yen)

		(Millions of Yen)
	FY2021	1QFY2022
	(As of March 31, 2022)	(As of June 30, 2022)
[Assets]		
Cash and due from banks	344,706	348,332
Securities	6,000	4,000
Loans	498	579
Suspense payments in ATMs	13,489	18,307
Other assets	12,183	12,620
Tangible fixed assets	12,146	11,603
Intangible fixed assets	10,374	10,158
Differed tax assets	231	195
Reserve for loan losses	-4	-4
Total assets	399,627	405,793
[Liabilities]		
Deposits	125,359	124,343
Call money	20,000	37,000
Borrowed money	203,600	191,800
Suspense receipts of ATM	14,684	16,995
Other liabilities	4,515	4,124
Lease obligations	5,852	5,383
Accrued employees' bonuses	194	102
Total liabilities	374,207	379,749
[Equity]		
Common stock	11,600	11,600
Capital surplus	11,600	11,600
Retained earnings	2,219	2,843
Total shareholders' equity	25,419	26,043
Other unrealized gain on securities	0	0
Total net unrealized gain and translation adjustments	0	0
Total equity	25,419	26,044
Total liabilities and equity	399,627	405,793

## 2. Statement of Income (Non-consolidated)

(Financial figures are truncated to the unit stated)
(Millions of Yen)

Interest income         1QFY2021 (From April 1, 20021 to June 30, 2021)         1QFY2022 (From April 1, 20022 to June 30, 2022)           Ordinary income         8,454         8,735           Interest income         8         23           Interest on loans         7         23           Interest income on due from banks         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         1,755         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           ATM commissions expenses         95         976           Other business expenses         5,794         5,765           Other or			(Millions of Yen)
Ordinary income         8,454         8,735           Interest income         8         23           Interest on loans         7         23           Interest and dividends on securities         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         995         976           Other business expenses         9         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary profits         -         0		1QFY2021	1QFY2022
Ordinary income         8,454         8,735           Interest income         8         23           Interest on loans         7         23           Interest and dividends on securities         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           ATM commissions expenses         -         0           Other business expenses         -         0           General and administrative expenses         -         0           Other ordinary expenses         3         1		(From April 1, 2021 to	(From April 1, 2022 to
Interest income         8         23           Interest and dividends on securities         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions expenses         785         843           ATM commissions expenses         -         0           Other business expenses         -         0           General and administrative expenses         -         0           Other ordinary expenses         3         1           Other ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0		June 30, 2021)	June 30, 2022)
Interest on loans         7         23           Interest and dividends on securities         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         785         843           expenses         995         976           Other business expenses         9         9           Other ordinary expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary profits         -         0           E	Ordinary income	8,454	8,735
Interest and dividends on securities         -0         -0           Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on deposits         11         3           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary profits         -         0           Extraordinary profits         -         0	Interest income	8	23
Interest income on due from banks         -0         -0           Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0 <t< td=""><td>Interest on loans</td><td>7</td><td>23</td></t<>	Interest on loans	7	23
Fees and commissions income         8,439         8,708           ATM commissions received         8,284         8,444           Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net inco	Interest and dividends on securities	-0	-0
ATM commissions received       8,284       8,444         Other ordinary income       6       2         Ordinary Expenses       7,877       7,847         Interest expenses       175       143         Interest on deposits       11       33         Interest on call money       1       1         Interest on borrowed money       95       61         Other interest paid       65       46         Fees and commissions expenses       1,904       1,938         ATM installation commissions expenses       785       843         expenses       785       843         ATM commissions expenses       995       976         Other business expenses       -       0         General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Other ordinary profits       -       0         Extraordinary profits       -       0         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income taxes	Interest income on due from banks	-0	-0
Other ordinary income         6         2           Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses	Fees and commissions income	8,439	8,708
Ordinary Expenses         7,877         7,847           Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           ATM commissions expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         <	ATM commissions received	8,284	8,444
Interest expenses         175         143           Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         785         976           ATM commissions expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Other ordinary income	6	2
Interest on deposits         11         33           Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions         785         843           expenses         785         976           ATM commissions expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         -         0           Extraordinary profits         -         0           Extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Ordinary Expenses	7,877	7,847
Interest on call money         1         1           Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions expenses         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         576         887           Extraordinary profits         -         0           Extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Interest expenses	175	143
Interest on borrowed money         95         61           Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions expenses         785         843           expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         576         887           Extraordinary profits         -         0           Other extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Interest on deposits	11	33
Other interest paid         65         46           Fees and commissions expenses         1,904         1,938           ATM installation commissions expenses         785         843           expenses         995         976           ATM commissions expenses         995         976           Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         576         887           Extraordinary profits         -         0           Other extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes         168         258           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Interest on call money	1	1
Fees and commissions expenses       1,904       1,938         ATM installation commissions expenses       785       843         expenses       995       976         Other ommissions expenses       -       0         Other business expenses       -       0         General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Ordinary profits       -       0         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income before income taxes       561       883         Income taxes, local inhabitant taxes and the enterprise taxes       135       258         Deferred income taxes       32       35	Interest on borrowed money	95	61
ATM installation commissions expenses       785       843         ATM commissions expenses       995       976         Other business expenses       -       0         General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Ordinary profits       576       887         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income before income taxes       561       883         Income taxes       168       258         Income taxes, local inhabitant taxes and the enterprise taxes       135       223         Deferred income taxes       32       35	Other interest paid	65	46
expenses       785       843         ATM commissions expenses       995       976         Other business expenses       -       0         General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Ordinary profits       576       887         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income before income taxes       561       883         Income taxes       168       258         Income taxes, local inhabitant taxes and the enterprise taxes       135       223         Deferred income taxes       32       35	Fees and commissions expenses	1,904	1,938
expenses       995       976         Other business expenses       -       0         General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Ordinary profits       576       887         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income before income taxes       561       883         Income taxes       168       258         Income taxes, local inhabitant taxes and the enterprise taxes       135       223         Deferred income taxes       32       35	ATM installation commissions	785	8/13
Other business expenses         -         0           General and administrative expenses         5,794         5,765           Other ordinary expenses         3         1           Ordinary profits         576         887           Extraordinary profits         -         0           Other extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes         168         258           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	expenses	700	043
General and administrative expenses       5,794       5,765         Other ordinary expenses       3       1         Ordinary profits       576       887         Extraordinary profits       -       0         Other extraordinary profits       -       0         Extraordinary losses       14       4         Tangible fixed asset disposal expenses       14       4         Net income before income taxes       561       883         Income taxes       168       258         Income taxes, local inhabitant taxes and the enterprise taxes       135       223         Deferred income taxes       32       35	ATM commissions expenses	995	976
Other ordinary expenses         3         1           Ordinary profits         576         887           Extraordinary profits         -         0           Other extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes         168         258           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	Other business expenses	-	0
Ordinary profits         576         887           Extraordinary profits         -         0           Other extraordinary profits         -         0           Extraordinary losses         14         4           Tangible fixed asset disposal expenses         14         4           Net income before income taxes         561         883           Income taxes         168         258           Income taxes, local inhabitant taxes and the enterprise taxes         135         223           Deferred income taxes         32         35	General and administrative expenses	5,794	5,765
Extraordinary profits - 0 Other extraordinary profits - 0 Extraordinary losses 14 4 Tangible fixed asset disposal expenses 14 4 Net income before income taxes 561 883 Income taxes 168 258 Income taxes, local inhabitant taxes and the enterprise taxes Deferred income taxes 32 35	Other ordinary expenses	3	1
Other extraordinary profits-0Extraordinary losses144Tangible fixed asset disposal expenses144Net income before income taxes561883Income taxes168258Income taxes, local inhabitant taxes and the enterprise taxes135223Deferred income taxes3235	Ordinary profits	576	887
Extraordinary losses 14 4 Tangible fixed asset disposal expenses 14 4 Net income before income taxes 561 883 Income taxes 168 258 Income taxes, local inhabitant taxes and the enterprise taxes Deferred income taxes 32 35	Extraordinary profits	-	0
Tangible fixed asset disposal expenses144Net income before income taxes561883Income taxes168258Income taxes, local inhabitant taxes and the enterprise taxes135223Deferred income taxes3235	Other extraordinary profits	-	0
Net income before income taxes561883Income taxes168258Income taxes, local inhabitant taxes and the enterprise taxes135223Deferred income taxes3235	Extraordinary losses	14	4
Income taxes168258Income taxes, local inhabitant taxes and the enterprise taxes135223Deferred income taxes3235	Tangible fixed asset disposal expenses	14	4
Income taxes, local inhabitant taxes and the enterprise taxes  Deferred income taxes  135 223 35	Net income before income taxes	561	883
and the enterprise taxes  Deferred income taxes  32  35	Income taxes	168	258
		135	223
Net income 393 624	Deferred income taxes	32	35
	Net income	393	624