

## ■ 主な業績と予想 Results and forecasts for major financial indicators

	2022年度/FY2022				2023年度/FY2023			
	第2四半期/1H 2022. 3. 1 - 2022. 8. 31		通期/Full year 2022. 3. 1 - 2023. 2. 28		第2四半期/1H 2023. 3. 1 - 2023. 8. 31		通期計画/Full year (Forecast) 2023. 3. 1 - 2024. 2. 29	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	1,153,350	103.0%	2,299,518	104.0%	1,219,141	105.7%	2,400,000	104.4%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	1,140,129	103.3%	2,272,571	104.1%	1,203,117	105.5%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	13,221	85.9%	26,947	92.1%	16,024	121.2%	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	178,447	98.9%	357,571	100.7%	196,012	109.8%	381,000	106.6%
営業総利益 (百万円) Operating gross profit (millions of yen)	169,006	99.9%	338,354	101.4%	184,627	109.2%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	14.7%		14.7%		15.1%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	150,357	98.4%	303,165	98.5%	153,756	102.3%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	13.0%		13.2%		12.6%		-	
営業利益 (百万円) Operating income (millions of yen)	18,648	113.1%	35,188	136.0%	30,870	165.5%	47,000	133.6%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	1.6%		1.5%		2.5%		-	
経常利益 (百万円) Ordinary income (millions of yen)	24,962	96.4%	40,618	118.5%	42,566	170.5%	57,500	141.6%
四半期(当期)純利益 (百万円) Profit (millions of yen)	17,551	88.5%	22,595	167.7%	31,538	179.7%	38,000	168.2%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	175.38		225.78		315.14		379.70 *2	
純資産 (百万円) Net assets (millions of yen)	242,757		240,073		264,551		-	
総資産 (百万円) Total assets (millions of yen)	817,378		805,367		861,100		-	
1株当たり純資産 (円) Net assets per share (yen)	2,422.42		2,395.60		2,638.91		-	
1株当たり配当額 (円) Cash dividends per share (yen)	75.00		150.00		117.50		-	
総資産四半期(当期)純利益率 ROA	2.2%		2.8%		3.8%		-	
自己資本四半期(当期)純利益率 ROE	7.4%		9.6%		12.5%		-	
流動比率 Current ratio	53.2%		52.4%		61.1%		-	
固定比率 Fixed ratio	254.8%		255.7%		234.2%		-	
自己資本比率 Shareholders' equity ratio	29.7%		29.8%		30.7%		-	

(注)

\*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

\*2 計画の1株当たり四半期(当期)純利益に関しては、2023年8月31日現在の期末発行済株式数を用いて算出しております。

Notes:

\*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

\*2 Forecasted profit per share is calculated based on the number of outstanding shares as of August 31, 2023.

# 単体業績 Non-consolidated operating results

## ■ 損益計算書 Non-consolidated statement of income

		2022年度1H		2023年度1H		前年増減
		2022. 3. 1 - 2022. 8. 31		2023. 3. 1 - 2023. 8. 31		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	178,447	98.9%	196,012	109.8%	17,564
B. 売上高 Net sales		12,952	84.2%	15,689	121.1%	2,737
C. 売上原価 Cost of sales		9,441	84.1%	11,385	120.6%	1,944
D. 売上総利益 Gross profit	B - C	3,511	84.6%	4,303	122.6%	792
E. 営業収入 Operating revenue	F + G	165,495	100.2%	180,323	109.0%	14,827
F. 加盟店からの収入 Income from franchised stores		132,506	89.9%	142,962	107.9%	10,455
G. その他の営業収入 Other operating revenue		32,989	186.0%	37,361	113.3%	4,371
H. 営業総利益 Operating gross profit	A - C = D + E	169,006	99.9%	184,627	109.2%	15,620
I. 販売費及び一般管理費 Selling, general and administrative expenses		150,357	98.4%	153,756	102.3%	3,398
J. 営業利益 Operating income	H - I	18,648	113.1%	30,870	165.5%	12,221
営業外収益 Non-operating income		7,899	70.5%	13,198	167.1%	5,299
営業外費用 Non-operating expenses		1,586	88.5%	1,502	94.7%	-84
経常利益 Ordinary income		24,962	96.4%	42,566	170.5%	17,604
特別利益 Extraordinary income		-	-	-	-	-
特別損失 Extraordinary losses		1,768	93.4%	1,397	79.0%	-371
税引前四半期純利益 Profit before income taxes		23,194	92.6%	41,169	177.5%	17,975
法人税、住民税及び事業税 Income taxes - current		3,255	90.6%	7,848	241.1%	4,592
法人税等調整額 Income taxes - deferred		2,386	147.9%	1,782	74.7%	-603
四半期純利益 Profit		17,551	88.5%	31,538	179.7%	13,987

## ■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses

	2022年度1H		2023年度1H		前年増減
	2022. 3. 1 - 2022. 8. 31		2023. 3. 1 - 2023. 8. 31		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	58,302	99.8%	58,607	100.5%	304
人件費 Personnel expenses	21,847	97.7%	21,995	100.7%	148
有形固定資産減価償却費 Depreciation of property and store equipment	24,389	102.4%	24,578	100.8%	189
広告宣伝費 Advertising expenses	4,163	81.2%	5,433	130.5%	1,270
販売手数料 Sales commission	162	1.7%	169	104.2%	6
その他 Other	41,492	122.9%	42,971	103.6%	1,479
合計 Total	150,357	98.4%	153,756	102.3%	3,398

## ■ 投融資の状況 Capital expenditure

	2022年度1H	2023年度1H	前年増減	2023年度計画
	2022. 3. 1 - 2022. 8. 31	2023. 3. 1 - 2023. 8. 31	Increase (Decrease)	Forecasts / 2023. 3. 1 - 2024. 2. 29
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	3,264	5,052	1,788	7,000
既存店投資 Existing store investments	4,302	5,746	1,443	13,500
システム関連投資 IT-related investments	4,261	7,142	2,881	15,000
その他 Other	-2	2,588	2,591	2,500
投資小計 Subtotal	11,825	20,530	8,704	38,000
出資・融資 Investments and advances	513	1,985	1,471	5,000
リース Leases *	20,986	19,997	-989	49,000
合計 Total	33,326	42,512	9,186	92,000
有形固定資産減価償却費 Depreciation of property and store equipment	24,389	24,578	189	50,400
無形固定資産償却費 Amortization of intangible assets	4,892	4,131	-761	9,600
減価償却費合計 Total depreciation and amortization	29,282	28,710	-572	60,000

(注)

\* リース債務の返済による支出は、2022年度第2四半期累計期間は20,012百万円、2023年度第2四半期累計期間は19,419百万円です。

Notes:

\* The amount of repayments of lease obligations is 20,012 millions of yen in the first half of fiscal year 2022 and 19,419 millions of yen in the first half of fiscal year 2023.

## ■ 貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2022年度 (2023年2月28日現在)	2023年度第2四半期 (2023年8月31日現在)	2022年度末からの増減
	FY2022 (As of 2023.2.28)	FY2023 (As of 2023.8.31)	Increase (Decrease) from 2023.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
<b>流動資産 Current assets</b>	192,427	242,491	50,064
現金及び預金 Cash and deposits	6,316	47,572	41,255
加盟店貸勘定 Accounts receivable - due from franchised stores	49,329	43,370	-5,958
リース債権 Lease receivables	14,196	13,824	-371
商品 Merchandise	907	937	30
前払費用 Prepaid expenses	15,444	17,589	2,145
未収入金 Accounts receivable - other	99,524	111,691	12,167
その他 Other	6,708	7,504	796
<b>固定資産 Non-current assets</b>	612,940	618,608	5,668
<b>有形固定資産 Property and store equipment</b>	312,118	316,942	4,824
・建物 Buildings	154,347	155,772	1,425
・構築物 Structures	22,136	21,183	-953
・工具、器具及び備品 Tools, furniture and fixtures	10,017	9,931	-85
・土地 Land	8,374	8,354	-20
・リース資産 Leased assets	117,011	121,411	4,399
・建設仮勘定 Construction in progress	231	288	57
<b>無形固定資産 Intangible assets</b>	29,088	30,908	1,819
・ソフトウェア Software	22,239	24,856	2,616
・のれん Goodwill	6,565	5,771	-793
・その他 Other	284	280	-3
<b>投資その他の資産 Investments and other assets</b>	271,732	270,757	-975
・投資有価証券 Investments securities	3,003	5,160	2,157
・関係会社株式 Shares of subsidiaries and associates	65,098	65,098	-
・関係会社出資金 Investments in capital of subsidiaries and associates	40,691	40,691	-
・長期貸付金 Long-term loans receivable	36,164	34,487	-1,677
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	470	464	-5
・長期前払費用 Long-term prepaid expenses	11,017	11,862	844
・差入保証金 Guarantee deposits	82,950	82,580	-370
・繰延税金資産 Deferred tax assets	32,333	30,411	-1,921
・その他 Other	827	862	34
・貸倒引当金 Allowance for doubtful accounts	-823	-860	-37
<b>資産合計 Total assets</b>	805,367	861,100	55,732
<b>有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment</b>	351,063	353,311	2,247

■ 貸借対照表 Non-consolidated balance sheet

	2022年度 (2023年2月28日現在)	2023年度第2四半期 (2023年8月31日現在)	2022年度末からの増減
	FY2022 (As of 2023.2.28)	FY2023 (As of 2023.8.31)	Increase (Decrease) from 2023.2.28
[負債の部 Liabilities]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動負債 Current liabilities	367,066	396,658	29,592
買掛金 Accounts payable - trade	110,202	130,369	20,167
短期借入金 Short-term loans payable	11,900	-	-11,900
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	53,930	70,530	16,600
リース債務 Lease obligations	35,754	36,881	1,126
未払金 Accounts payable - other	26,407	24,908	-1,499
未払法人税等 Income taxes payable	8,789	6,773	-2,016
未払費用 Accrued expenses	2,386	2,492	106
預り金 Deposits received	109,222	114,921	5,699
賞与引当金 Provision for bonuses	3,349	3,359	10
その他 Other	5,123	6,421	1,297
固定負債 Non-current liabilities	198,227	199,889	1,661
長期借入金 Long-term loans payable	30,000	30,000	-
リース債務 Lease obligations	104,060	105,672	1,611
退職給付引当金 Provision for retirement benefits	15,064	15,129	64
役員退職慰労引当金 Provision for retirement benefits to executive officers	164	174	9
資産除去債務 Asset retirement obligations	32,989	33,074	85
その他 Other	15,948	15,839	-109
負債合計 Total liabilities	565,294	596,548	31,253
[純資産の部 Net assets]			
株主資本 Shareholders' equity	238,806	262,844	24,037
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,760	47,759	-1
・ 資本準備金 Legal capital surplus	47,696	47,696	-
・ その他資本剰余金 Other capital surplus	64	62	-1
利益剰余金 Retained earnings	133,488	157,521	24,033
・ 利益準備金 Legal retained earnings	727	727	-
・ 別途積立金 General reserve	50,000	50,000	-
・ 繰越利益剰余金 Retained earnings brought forward	82,760	106,793	24,033
自己株式 Treasury shares	-948	-943	5
評価・換算差額等 Valuation and translation adjustments	938	1,254	315
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,007	1,323	315
土地再評価差額金 Revaluation reserve for land	-69	-69	-
新株予約権 Subscription rights to shares	328	453	125
純資産合計 Net assets	240,073	264,551	24,478
負債純資産合計 Liabilities and net assets	805,367	861,100	55,732