

Corporate Data As of February 28, 2022

Company name	Lawson, Inc.	Business activities	Franchise chain development of LAWSON, NATURAL LAWSON, LAWSON STORE 100, etc.
Headquarters	East Tower, Gate City Ohsaki, 11-2, Osaki 1-chome, Shinagawa-ku, Tokyo 141-8643, Japan	Net sales for all stores	2,442.7 billion yen (consolidated)
President and CEO, Representative Director, Chairman of the Board	Sadanobu Takemasu	Number of stores	19,687 stores
Established	April 15, 1975	Operating areas	All 47 prefectures in Japan, China (Shanghai and surrounding area, Chongqing and surrounding area, Wuhan, Hefei, Shenyang, Dalian, Beijing and surrounding area, Changsha, Haikou, etc.), Thailand, Indonesia, Philippines, Hawaii
Capital stock	¥58,506.644 million		
Number of employees	10,362 (consolidated)		

Notes 1: Net sales for all stores is the sum of total sales by the domestic convenience store business, overseas business and Seijo Ishii stores (consolidated subsidiaries only).
For the Seijo Ishii business, only the total for its Company-operated stores is included.

2: Among the total number of stores, the number of domestic stores comprises LAWSON, NATURAL LAWSON and LAWSON STORE 100 stores operated by Lawson Inc.; LAWSON stores operated by Lawson Okinawa Inc., Lawson Minamikyushu Inc. and Lawson Kochi Inc.; and Seijo Ishii stores operated by SEIJO ISHII, CO., LTD.

The number of overseas stores represents the total number of LAWSON brand stores managed by operating companies in the respective regions.

Share Information As of February 28, 2022

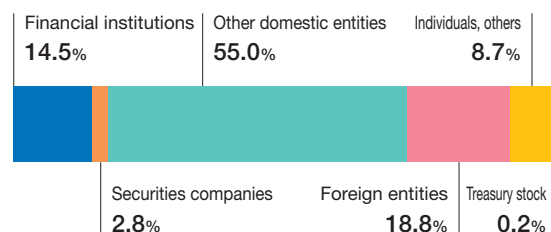
Authorized shares	409,300,000
Shares issued	100,300,000
Shareholders	31,941
Stock exchange listings	Tokyo Stock Exchange (1st Section)
Stock transfer agent	Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

Major shareholders (Top 10)

Shareholder name	Number of shares held (Thousands)	Percentages of total shares held
1. Mitsubishi Corporation	50,150	50.1
2. The Master Trust Bank of Japan, Ltd. (Trust account)	7,176	7.2
3. Custody Bank of Japan, Ltd. (Trust account)	2,174	2.2
4. KDDI Corporation	2,110	2.1
5. NTT DOCOMO, INC.	2,092	2.1
6. Japan Securities Finance Co., Ltd.	1,522	1.5
7. STATE STREET BANK WEST CLIENT - TREATY 505234	1,456	1.5
8. Employee stockholding association	877	0.9
9. BNYM TREATY DTT 15	869	0.9
10. SMBC Nikko Securities Inc.	797	0.8

* The above percentages of total shares held were calculated after excluding 228,807 treasury stocks.

Distribution of shareholders by type



Main Lawson Group Companies As of February 28, 2022

Category	Name of company	Consolidation status
Domestic convenience store business	Lawson, Inc.	
	Lawson Store 100, Inc.	Consolidated subsidiary
	SCI, Inc.	Consolidated subsidiary
	Lawson urbanworks, Inc.	Consolidated subsidiary
	Lawson Okinawa, Inc.	Equity-method affiliate
	Lawson Minamikyushu, Inc.	Equity-method affiliate
Entertainment-related business	Lawson Kochi, Inc.	Equity-method affiliate
	Lawson Entertainment, Inc. United Cinemas Co., Ltd.	Consolidated subsidiary (Consolidated subsidiary of Lawson Entertainment, Inc.)
Financial Services Business	Lawson Bank, Inc.	Consolidated subsidiary
Consulting business	BestPractice, Inc.	Consolidated subsidiary
Overseas business	Lawson (China) Holdings, Inc.	Consolidated subsidiary
	Shanghai Lawson, Inc.	Consolidated subsidiary of Lawson (China) Holdings, Inc.
	Chongqing Lawson, Inc.	Consolidated subsidiary of Lawson (China) Holdings, Inc.
	Dalian Lawson, Inc.	Consolidated subsidiary of Lawson (China) Holdings, Inc.
	Beijing Lawson, Inc.	Consolidated subsidiary of Lawson (China) Holdings, Inc.
	Saha Lawson Co., Ltd.	Consolidated subsidiary
Seijo Ishii business	SEIJO ISHII CO., LTD.	Consolidated subsidiary

Total shareholder return (TSR)

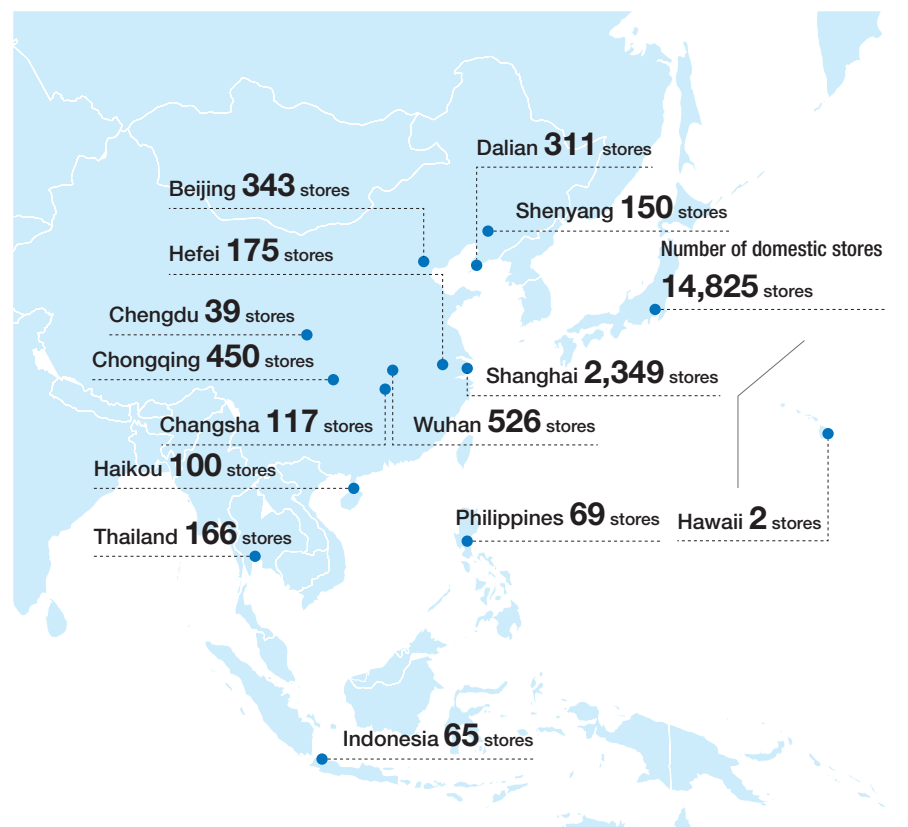
	February 2018	February 2019	February 2020	February 2021	February 2022
LAWSON	93.5	93.7	82.5	74.6	74.3
TOPIX total return	117.6	109.3	105.3	133.1	137.6

Lawson Inc. was certified as a DX-Certified Operator under the Digital Transformation (DX) Certification system provided by the Ministry of Economy, Trade and Industry on August 1, 2021











Store Network As of February 28, 2022

Total number of stores (domestic and overseas total)*	Number of domestic stores	Number of overseas stores
19,687 stores	14,825 stores	4,862 stores



* The number of domestic stores represents the total number of LAWSON, NATURAL LAWSON and LAWSON STORE 100 stores operated by Lawson, Inc.; LAWSON STORES operated by Lawson Okinawa, Inc., Lawson Minamikyushu, Inc., and Lawson Kochi, Inc.; and Seijo Ishii stores operated by SEIJO ISHII, CO., LTD. The number of overseas stores represents the total number of LAWSON brand stores managed by operating companies in the respective regions.

Main Businesses and Services As of February 28, 2022

 <p>Operating company Lawson, Inc. Lawson Okinawa, Inc. Lawson Minamikyushu, Inc. Lawson Kochi, Inc. Lawson urbanworks, Inc.</p>	<p>A convenience store that believes its fundamental role is "Creating Happiness and Harmony in Our Communities" and operates in various store formats to suit each community's characteristics.</p>  <p>Operating company Lawson, Inc.</p>
 <p>Operating company Lawson Store 100, Inc.</p>	<p>Based on the concept of a "Menu-Support Convenience Store," these stores offer daily meals centered on ingredients such as fresh food items. We have also developed the 100 Yen series mainly comprising original products.</p>  <p>Operating company SEIJO ISHII CO., LTD.</p>
 <p>Operating company LAWSON Farm, a corporation eligible for farmland ownership in respective locations</p>	<p>The farms are located nationwide, producing fresh fruit and vegetables for Lawson Group stores.</p>  <p>Operating company Lawson Entertainment, Inc.</p>
 <p>Operating company Lawson Entertainment, Inc.</p>	<p>A company selling music and movie CDs & DVDs, books and related goods (through stores & e-commerce) as well as planning and producing events and museum exhibitions in stores.</p>  <p>Operating company United Cinemas Co., Ltd.</p>
 <p>Operating company Lawson Bank, Inc.</p>	<p>A bank that provides financial services such as savings accounts and credit cards, as well as ATM services for cash cards issued by financial institutions throughout Japan at the ATMs in LAWSON stores, etc. The bank has also launched a service that enables you to charge your smartphone apps with cash at the ATMs.</p>