# Our Journey Creating Happiness in Our Communities

# Lawson's responsiveness to change, carrying on an unbroken line

Since its establishment, Lawson has responded proactively to changes in society, regularly identified customer needs, and developed new products and services. Lawson, which started as a handyman in the community, is now a component of infrastructure in the society. To ensure its position as an essential part of the community that provides support for residents, Lawson is determined to continue pursuing and advancing the "Hub of refreshment in every communities" from the customer's perspective.

# LAWSON

# 1975

Opened the first LAWSON store in Sakurazuka, Toyonaka-city, Osaka

#### 1977

Started 24-hour/day operations

# 1983

Started copying and printing services

# 1986

Launched "Kara-age-kun (fried chicken nuggets)'



#### 1989

Started third-party bill settlement services for the payment of electricity and gas bills



# 1991

Started third-party bill settlement services for the payment of electricity and water bills



## 1996

Launched "Lawson Ticket" service



# 1996

Opened the first overseas store in Shanghai, China

#### 1997

Realized Lawson's presence in all 47 prefectures of Japan



## 1998

Introduced "Loppi" multimedia terminals to all stores



## 2000

Opened first convenience store inside a hospital, "Hospital Lawson"

## 2000

Formed a business alliance with Mitsubishi Corporation

# Handyman in the community

Contribution to solving social issues

Lawson as social infrastructure

Started the challenges to reduce food waste, plastic use, and CO<sub>2</sub> emissions



# 1992

 Opened Station Park Waseda experimental environment and welfare store Established the LAWSON Green Town Fund (currently "LAWSON Green Fund")

# 1995

Collected donations for rescue work after the Great Hanshin-Awaji Earthquake

# 1997

- Started the food waste recycling system
- First convenience store to introduce low-environmental pollution delivery vehicles using CNG



#### 1998

ISO 14001 certification

(Shifted to the operation under a voluntary environmental management system in December 2019)

#### 2000

Mt. Fuji forest improvement project



#### 1999

Stopped including chopsticks, spoons, and forks in boxed meals

1975

Commencement of the Shinkansen service to Hakata

1983

Sea of Japan Earthquake

1989 Era name change (from Showa to Heisei) Introduction of consumption tax

1991

Gulf War/Collapse of Japan's bubble economy Great Hanshin-Awaji Earthquake Consumption tax increase: 3% to 5%

1995

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1997

# 2001

Started automated teller machine (ATM) service Established a joint ATM management company "Lawson ATM Networks, Inc."

# 2001

Opened first "NATURAL LAWSON" store



#### 2003

Established "post boxes" in LAWSON stores nationwide



# 2004

Started Yu-Pack; Japan Post's domestic parcel delivery service

# 2005

Opened the first "LAWSON STORE 100" store



### 2010

Launched the Coalition Loyalty Program Ponta



# 2010

Established the I AWSON Farm



# 2011

Established Lawson HMV Entertainment, Inc. (currently Lawson Entertainment, Inc.)

# 2011

Started operation of Machikado Chubo in-store kitchen

### 2014

Seijo Ishii



Acquired supermarket chain SEIJO ISHII CO., LTD.

#### 2014

**UNITED CINEMAS** 



Acquired United Entertainment Holdings Co., Ltd. via Lawson HMV Entertainment, Inc.

### 2015

Opened first "Care-focused LAWSON" with nursing care consultation desks for seniors.

## 2017

Nationwide rollout of one of China's largest settlement services, "Alipay."

# 2018

Lawson Bank

Launched the operation of Lawson Bank, Inc.



# **Our Journey Creating Happiness in Our Communities**

### 2018

2018

Introduction of

with automatic

change dispensers

Introduction of the LAWSON smartphone cash register



2019

Started tie-up with Uber Eats POS cash registers

# 2020

2020

Introduced the "foodpanda" food delivery service

Started demonstration

experiment of "LAWSON

Fujitsu Shinkawasaki TS

cash register-free store"



# 2019

Started the operation of fully customer-operated new-type POS cash registers

# **Building stores meeting** community needs

# Started health and diversity initiatives

2007 Started "Bring Your Own Bag campaign'

# 2006

- · Started recycling waste oil in all stores
- · Launched school afforestation projects

#### 2003

- First Comprehensive regional agreement with Wakayama Prefecture in Japan
- Opened the first store offering prescription medicines

# 2011

Set up "Support Dreams Fund" (Scholarship Program for victims of the Great East Japan Earthquake)

#### 2010

Opened first eco-friendly model store

#### 2008

Set own action targets for reducing CO<sub>2</sub> emissions

# 2015

Selected for the 2015 Health & Productivity Stock Selection (fourth time in total 2015–2017, 2021)

# 2014

Selected as a Nadeshiko Brand (sixth time in total: 2014-2018, 2021)

# 2012

- Launched bran bread that contains grain husks
- Started mobile sales of food products and daily necessities

# **Full-scale initiatives for SDGs**

#### 2019

- Established the "SDGs Committee" for the promotion of the SDGs
- Formulated the "Lawson Blue Challenge 2050!" environmental vision.

## 2017

Set up the "Support Dreams Fund" (Scholarship Program for children from single-parent families)

#### 2016

Obtained the Resilience Certification

- 2020 Distributed 584,983 free rice balls to after-school
- childcare facilities nationwide during the COVID-19 pandemic
- Phased in paper ice cream cups for the in-store freshly brewed coffee service "MACHI café"

2005

The Kyoto Protocol took effect

2008 Great Recession 2011.3.11

Great East Japan Earthquake

2014

2015 Consumption tax increase: 5% to 8% Adoption of the SDGs

2016

The Paris Agreement took effect

2019

Consumption tax increase: 8% to 10%

2020 Spread of COVID-19

LAWSON

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