



Lawson supports SDGs
(Sustainable Development Goals)

Our Commitment

To sustain the blessings of Earth for future generations, the Lawson Group will consider the environment in every aspect of our business activities and strive to achieve sustainable development and coexistence with local communities.

Our Principles

- 1 Creation of a low-carbon society**
We will combat global warming by conserving energy and resources and reducing waste in all our business activities.
- 2 Consideration in the development of products and services**
We will give proper consideration to effects on the natural environment and local communities at every stage in the cycle of products and services, from procurement of raw materials to sales and disposal.
- 3 Active participation in social contribution activities**
We will participate actively in social contribution activities, serving as a member of our communities in efforts to promote greenery and beautification of the regional environment and pursuing other initiatives.
- 4 Continuous improvements**
We will strive to preserve the environment by leveraging our environmental management systems to make continuous improvements, which will be measured against objectives and targets.
- 5 Observance of laws and regulations**
We will observe laws and internal rules related to environmental preservation activities.
- 6 Promotion of communication**
We will foster greater awareness of environmental preservation through education, while also promoting communication with stakeholders.

SDGs HANDBOOK 2020

Lawson communication media

Integrated Report

An overview of the Lawson Group's business activities in local communities and the outlook for sustainable growth.



SDGs Handbook

A guide to realizing our Corporate Philosophy, "Creating Happiness and Harmony in Our Communities," by determining material issues and Key Performance Indicator (KPI) objectives and incorporating them into efforts to attain the Sustainable Development Goals (SDGs).



Financial Section

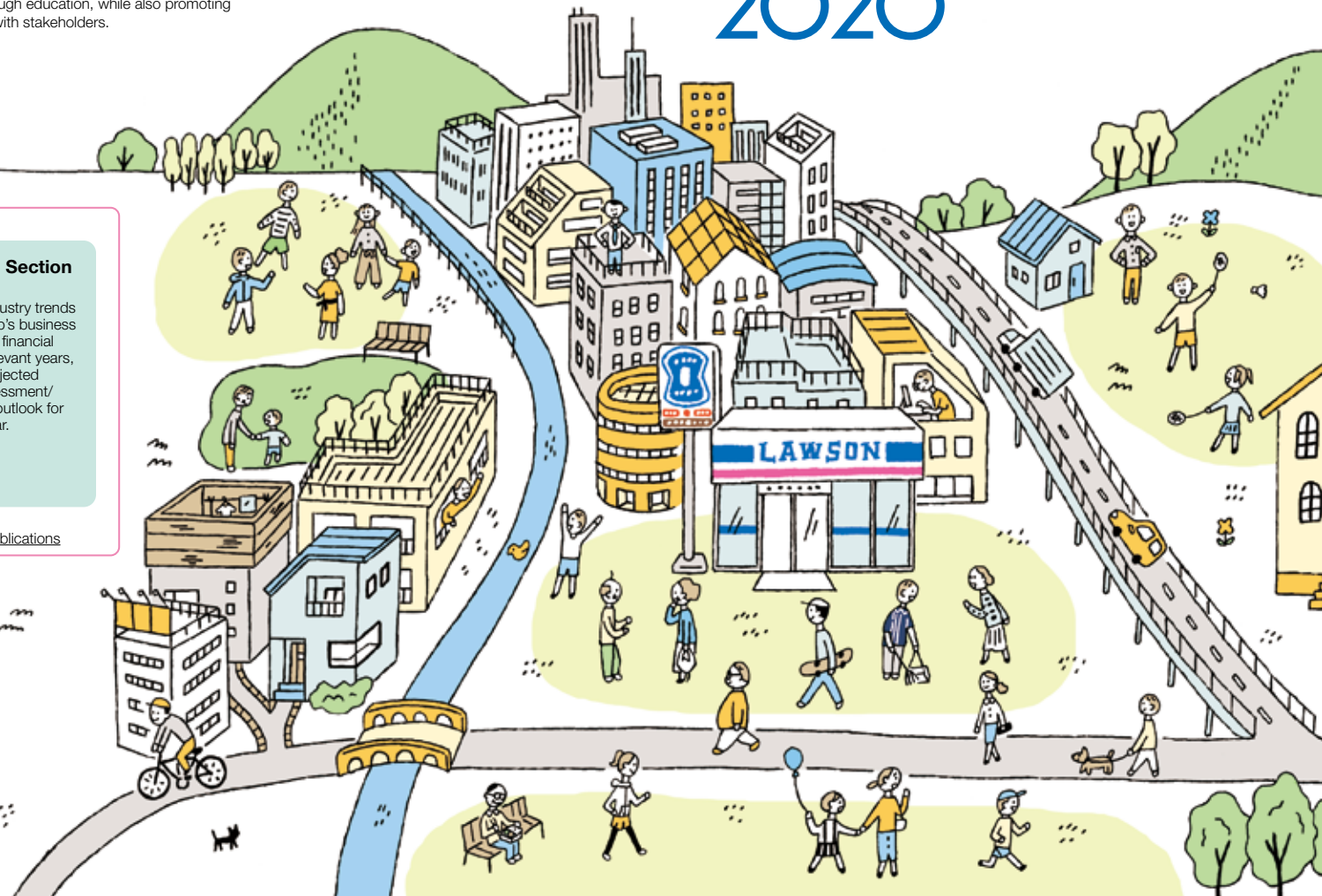
Report on industry trends and the Group's business initiatives and financial position in relevant years, as well as projected earnings assessment/analysis and outlook for next fiscal year.

Lawson website Presents information and data not covered by Lawson publications

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Group Philosophy

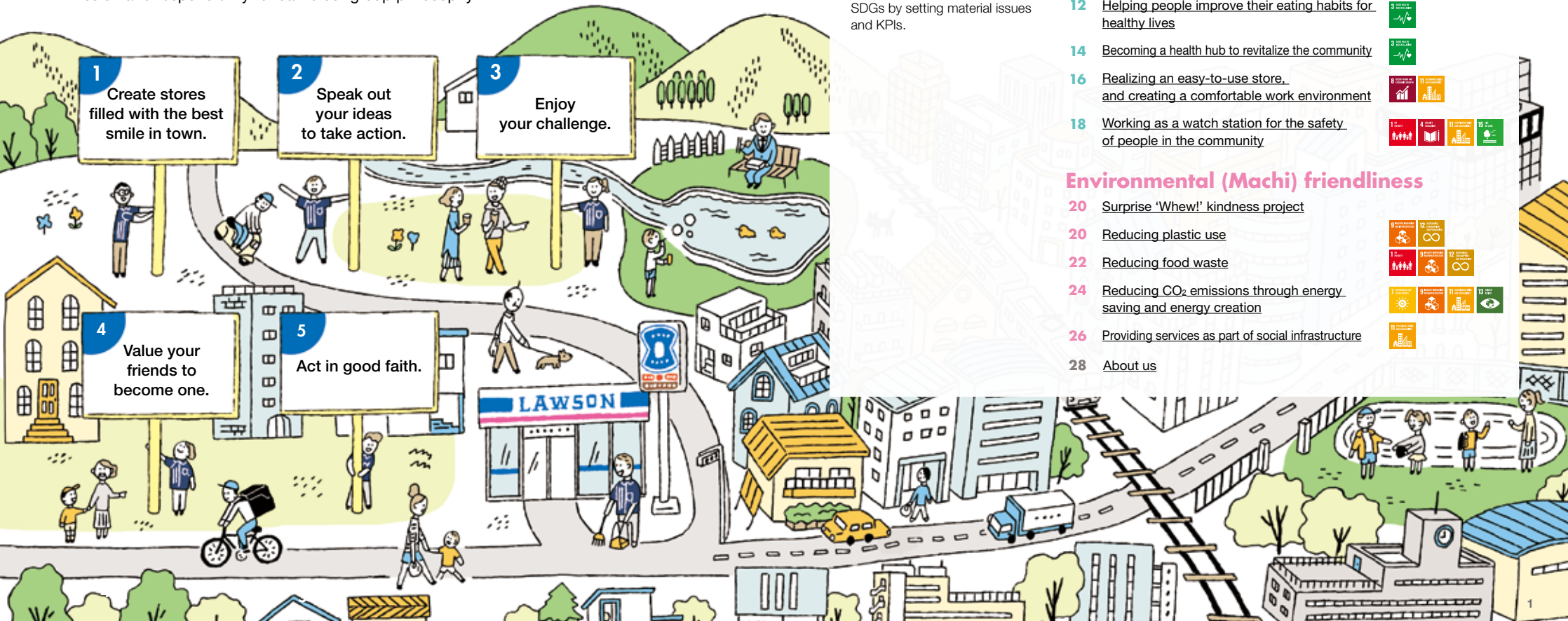
Creating Happiness and Harmony in Our Communities.

Vision

Our goal is to become the hub of refreshment in every community.

Lawson's Way (Action Guideline)

In 2020, Lawson established the "Lawson's Way," our code of conduct consisting of five new rules as shown below to specify the roles to play, and execute the mission and responsibility to realize our group philosophy.



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The Sustainable Development Goals (SDGs) were adapted by the United Nations Sustainable Development Summit in 2015. As part of our aim to achieve our group philosophy of "Creating Happiness and Harmony in Our Communities," Lawson is proactively promoting the initiatives toward the fulfillment of SDGs by setting material issues and KPIs.

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Whew! In order to fight against the COVID-19 pandemic, we promote initiatives helpful for the community

Lawson conducts various initiatives for the COVID-19 pandemic such as encouraging employees to wear masks, maintaining social distancing, implementing infection control measures for both customers and employees at stores, providing rice balls free of charge to children during school closures as part of employee-led initiatives, and launching fund-raising campaigns for medical activities.

3 **We were cheered up by children in after school childcare facilities, to whom we delivered rice balls**

We provided rice balls free of charge to after school childcare facilities across Japan for three days (March 10, 17, and 24, 2020) aiming to support children's lunch during school closures. In total, we delivered 584,983 rice balls to 307,332 children who go to 7,163 after school childcare facilities in 47 prefectures.



It was great to see children become very happy with the rice balls. We could build communication channels with the after school childcare facilities that we visited.

Tokyo Higashi Branch/
Lawson Katsushika Kanamachi 1-chome Store
Management Owner Mr. Hideyuki Yoshioka (Left)
Store Consultant Ms. Rina Yoshioka (Right)



4 **"Enjoy Coloring with Lawson" for children staying home due to stay-at-home requests**

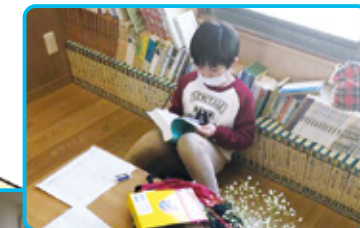
We launched the free printing service: "Enjoy Coloring with Lawson" that enables customers to print out character coloring pages such as "Rilakkuma" and "Kara-age Kun" with in-store multifunctional copiers on March 14, 2020. Later on, the characters of "Doraemon," "Pocket Monsters," and "Mashin Sentai Kiramager" were added to the coloring pages, which made the service very popular among many customers.



12 **Helping improve the "Japanese dining table" with ingredients for school lunches left unused such as milk**

At approximately 2,400 stores in six prefectures of the Kinki region, we started to sell "Miruku Mushipan (Steamed Milk Bread)" made from school lunch milk, a large volume of which was left unused due to a decrease in consumption during school closures in collaboration with Kobeya Baking Co., Ltd., and Kobe City in May 26, 2020. Also, we delivered fruits and vegetables that were scheduled to be sold at "Mashiko Roadside Station" (Mashiko, Tochigi Prefecture) to five stores in Kanagawa Prefecture by intercity bus to sell them at these stores for four days from May 4 to 7. We will continue to support farmers by connecting them with consumers through our stores.

The Red Feather (Central Community Chest of Japan) Emergency relief activities to support children and their families during school closures



2 **Conducting fund raising campaigns to support medical activities and children**

We established the "COVID-19 Initiative-Related Activities Support Fund" to collect donations from April 22 through May 31, 2020, and offered all the donated money to the Japanese Red Cross Society to support their medical activities, etc. Also, we launched the "Red Feather 'Emergency Relief Fund - Let's Support Children and Their Families During School Closures'" (April 14 through May 31) to support emergency relief activities such as free food services offered by Children's Cafeterias, and learning support programs.



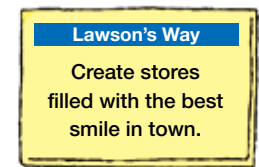
©Atsushi Shibuya / JRCS
Japanese Red Cross Society fighting against the COVID-19 pandemic

COVID-19 Initiative-Related Activities Support Fund (Donations were accepted at stores, or through Loppi and reward points including Ponta and d points)

Red Feather "Emergency Relief Fund - Let's Support Children and Their Families During School Closures" (Point-based donation)

Total: ¥ 53,090,541

¥ 143,877



Whew! Supporting people's lives in the community during a disaster

Lawson continues to support people's lives in the community even during a disaster by restoring damaged stores, reopening stores, delivering emergency supplies, setting up disaster relief funds, etc.

11 SUSTAINABLE DEVELOPMENT GOALS Aiming to support people in the areas affected by Typhoons No. 15 and No. 19 in 2019

We had to close many stores due to the strong wind and floods caused by Typhoons No. 15 and No. 19 in 2019. As part of our initiatives to support areas affected by disasters, we provided mobile sales services to people in Minamiboso, Chiba Prefecture affected by Typhoon No. 15, by selling products such as rice balls and bottled water while reopening the closed stores as early as possible. In Nagano, Fukushima, and Miyagi Prefectures affected by Typhoon No. 19, we provided sweets free of charge to 18 evacuation sites in response to their requests, and conducted mobile sales of products in Tochigi and Nagano Prefectures. Furthermore, we started to provide mobile battery charging services using the quick battery chargers rented from NTT DOCOMO, Inc.



Sweets provided free of charge at evacuation sites



Mobile sales vehicle



11 SUSTAINABLE DEVELOPMENT GOALS Heartwarming donations from many people for disaster relief in 2019

We accept donations for disaster relief at stores through the donation box placed at the checkout counter or through the in-store multimedia terminal "Loppi," and reward points including Ponta and d points if a large-scale disaster occurs. We launched disaster relief funds for Typhoons No. 15 and No. 19, both of which caused serious damage in 2019, and received an appreciation letter for our efforts to support disaster relief activities from the Minister of Agriculture, Forestry and Fisheries in December 2019.

- Disaster relief funds launched in FY2019



Ceremony for handing over "donations for Typhoon No. 19 disaster relief for 2019"

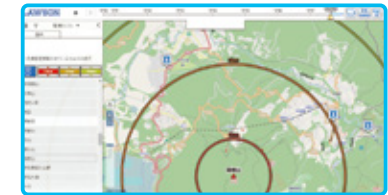
Name of fund	Organization receiving donations	Total amount of donations
Mozambique Cyclone Emergency Relief Fund	Japanese Red Cross Society	¥142,195
Typhoon No. 15 Disaster Relief Fund for 2019	Central Community Chest of Japan	¥11,440,839
Typhoon No. 19 Disaster Relief Fund for 2019	Japanese Red Cross Society	¥80,141,033
Emergency Relief Fund for Fire-Ravaged Shuri Castle	Naha City, Okinawa Prefecture	¥12,006,171

11 SUSTAINABLE DEVELOPMENT GOALS Installation of power generators to continue operations in the event of a disaster

When a disaster occurs, Lawson immediately sets up disaster relief headquarters in three locations: the headquarters, regional offices, and branches responsible for the disaster-stricken areas aiming to restore the damaged stores and resume operations. Furthermore, we correctly identify the damage caused to our stores, factories, and delivery centers using a "Disaster Information Map System" that allows us to remotely check a disaster situation on a real-time basis. Similar to this, we take various measures so that the stores located in the disaster-stricken areas can resume operations as soon as possible. In 2019, we installed small-sized power generators (2.8KVA) in branches and regional offices across Japan in preparation for long-lasting power outage, which enable us to sell products using POS cash registers even during a power outage.



Small-sized power generator (2.8KVA)



Disaster Information Map System



Emergency goods delivery vehicle

17 PARTNERSHIPS FOR THE GOALS Cooperation with local governments at times of disaster

In its capacity as a "community lifeline," Lawson is aggressively exploring opportunities to have agreements with local governments concerning the provision of supplies and assistance to stranded commuters at times of disaster.

Entities concluding agreements on provision of goods in times of disaster

- Local governments: 47 prefectures, 21 cities and wards
- Mass transit systems: 11
- Electric power companies: 4
- Others: Tokyo Fire Department, Japan Ground Self-Defense Force, and fuel companies

Entities concluding agreements on assistance to stranded commuters

- Local governments: 43 prefectures, and 10 ordinance designated cities (As of June 1, 2020)



- Conclusion of agreements on the provision of goods in times of disaster and agreements on assistance to stranded commuters
- Conclusion of agreements on the provision of goods in times of disaster

*Map shows only prefectural-level agreements.



Major Initiatives and Services (examples)

Achieving a sustainable society and creating happiness and harmony in our communities

Lawson's material issues and major initiatives

Based on our business policy: the "Three Promises," we classified our value chain-related initiatives into six categories taking into account social issues and conditions. We decided our material issues from customers' standpoints placing importance on our initiatives as an organization responsible for safe and secure social infrastructures which is the most important thing for a retailer. Lawson will strive to solve the six material issues.

* Machi (literally "town") refers to the communities in which Lawson operates and, by extension, the global village as a whole.

Material Issues (Materiality)

Business Policy

Superior taste
Surprise "Whew!" discoveries



• Providing Safety/Security-Oriented Overwhelmingly High Value-Added Products and Services Friendly to Society and the Environment



• Supporting Health Promotion for All People Through Products and Stores



• Supporting Women, Senior People as well as Children's Growth



• Providing Comfortable Work Environment Leading to Job Satisfaction

Environmental (Machi*) friendliness
Surprise "Whew!" kindness



• Coexisting Synergistically with Communities by Serving as Part of Social Infrastructure



• Sustainable Environment Preservation Activities Toward Carbon-Free Society

• Deployment of Machikado Chubu



• Planning and developing locally produced products for local consumption, and spontaneously utilizing domestic ingredients



• Developing low-salt, low-carb, and additive-reduced products



• Creating a comfortable work environment for store crew (Introducing new facilities, changing the work process, etc.)



• Promoting mobile sales and delivery services including home delivery.



• Reducing plastic use for plastic shopping bags and packaging



Lawson's Vision 2050
Take on more difficult challenges!!
Lawson Blue Challenge 2050!
Save our blue planet!

Reducing food waste	Reduce by 100%
Reducing plastic (for containers and packaging) Lawson's original products Eco-friendly materials	100% used
Reducing CO ₂ emissions CO ₂ emissions per store	Reduce by 100%

Goals for 2030 (KPI)

Reducing food waste	Reduce by 50% v. 2018 levels
Reducing plastic Plastic for containers and packaging	Reduce by 30% v. 2017 levels
(Lawson's original products eco-friendly materials	50% used)
Plastic shopping bags	Reduce by 100%
Reducing CO ₂ emissions CO ₂ emissions per store	Reduce by 30% v. 2013 levels

Challenges of communities

Global warming

Rise in health consciousness

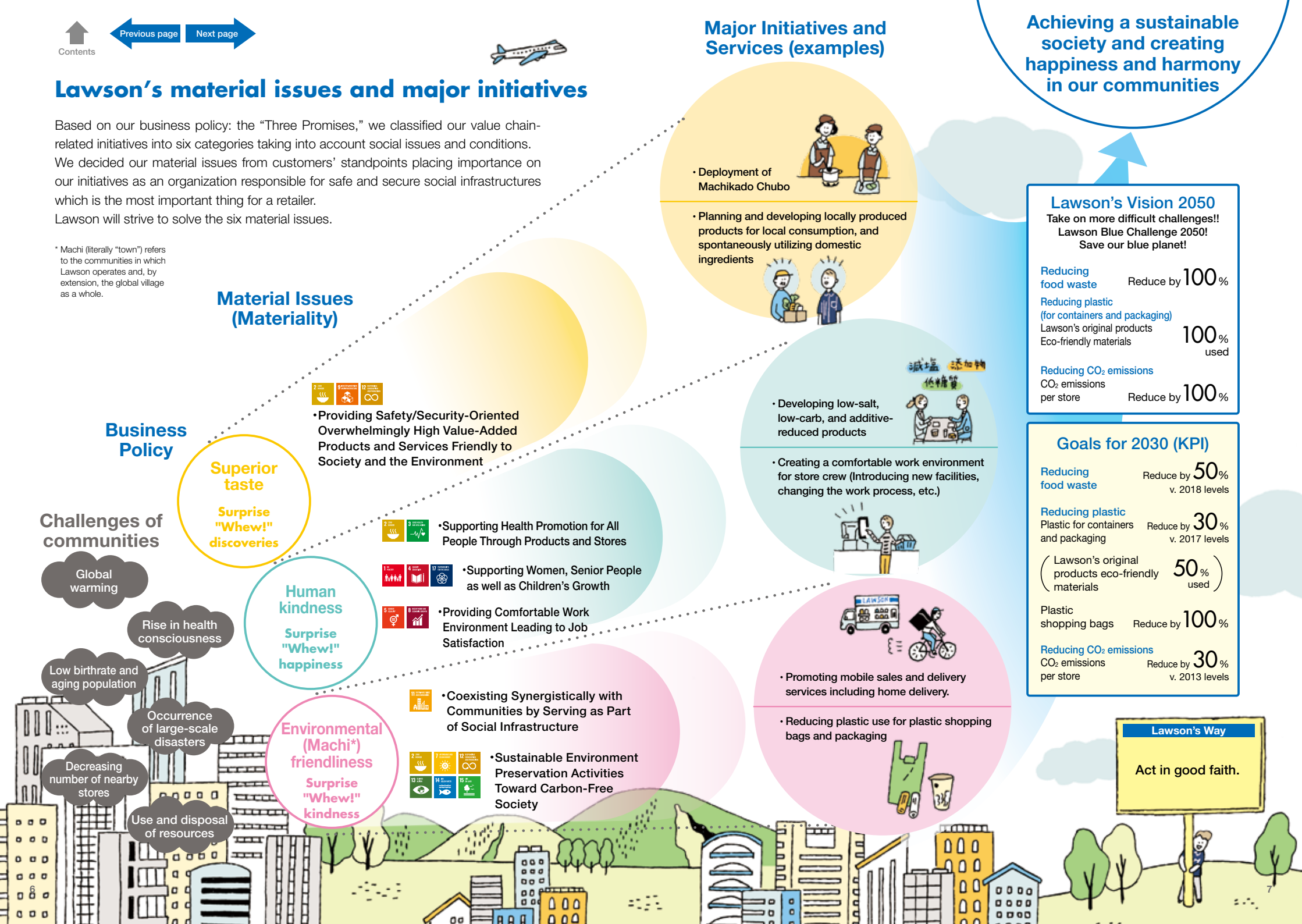
Low birthrate and aging population

Occurrence of large-scale disasters

Decreasing number of nearby stores

Use and disposal of resources

Lawson's Way
Act in good faith.



Whew!

Selling high-value added products by utilizing in-store kitchens and local ingredients

Lawson develops and sells not only high-value added products that make people happy with fresh tastes, but various products that contribute to the revitalization of the community.



Machikado Chubo that makes people happy with fresh tastes

“Machikado Chubo” provides customers with steamed plain rice, deep-fried pork cutlets, boxed meals, sandwiches, and rice balls, all of which were prepared at the in-store kitchen. We have 6,030 stores equipped with “Machikado Chubo” (as of June 26, 2020). The delicious taste of freshly cooked food that attracts many customers was realized in pursuit of low-salt and health-conscious products.

There are a variety of such products including those developed in collaboration with Nakamura Co., Ltd. and Kushikatsu Tanaka. Also, the production volume of the day is controlled at the store, and decided according to events scheduled to be held on the day, weather conditions, etc. This approach enables us to decrease the volume of ingredients wasted, which leads to a reduction of food waste as a whole.

● Number of stores with “Machikado Chubo”

6,030

(as of June 26, 2020)

● Promotion of salt reduction

2019: **7** products

Goal for 2020: **8** products

• Regular products:

10% or more reduction compared to conventional products

• New products:

3.0 g or less / meal

名物串カツ田中 大阪伝統の味



Kushikatsu Tanaka's Sauce Pork Cutlet Rice Bowl (Sangenton Pork Loin)

Tender Sangenton pork cutlet with Kushikatsu Tanaka's specially-made sauce.



Beef Curry developed in collaboration with Nakamura
Spicy beef curry with the scent of several spices roasted at a high temperature.



Grilled Pork Roast Rice Bowl

Tender and salty-sweet grilled pork creates a perfect taste in combination with a soft-boiled egg.



Thick-Sliced Sangenton Pork Cutlet Sandwich

Thick-sliced and deep-fried tender pork loin is presented in a sandwich.

Superior taste

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Promoting local production for local and nonlocal consumption

We aggressively promote local production for local and nonlocal consumption in cooperation with local governments by developing products with local commodities/food materials, and selling such products locally or in other areas.



Tottori Prefecture

Hand-Rolled Rice Ball with Sakaiminato Salmon

The filling of this rice ball is Tottori's local “Sakaiminato Salmon” seasoned with Kanro-Shoyu (soy sauce) and chopped wasabi stem. (Kagawa's local food “Sanuki Salmon” is used for this product marketed in the Shikoku region.)



Ishikawa Prefecture

Square-Shaped Bread with Juicy Grape (Ruby Roman)

The sauce used for this bakery product is made from Ishikawa-grown “Ruby Roman” grape berries whose sweet flavor bursts in the mouth right after taking a bite.

Akita Prefecture

Products developed in collaboration with Kanaashi Agricultural High School

We jointly developed eight bakery products including “Kananou (short for Kanaashi Agricultural) Pancake” with students of Kanaashi Agricultural High School in 2019. This is the 9th consecutive year of collaboration with the high school in 2020.

Niigata Prefecture

Curry-Flavored Fried Chicken & Curry Chicken Boxed Meal Supervised by: Niigata Sekitori

The first Koshihikari rice of the year harvested in LAWSON Farm Niigata is used for this boxed meal. The rice is characterized by a slightly sticky texture, and well-balanced sweetness and fragrance.

Shiga Prefecture

Bouillon Rice Ball

The rice used for this bouillon-flavored rice ball is Oni rice “Mizukagami” developed in collaboration with Ryukoku University's Faculty of Agriculture.



Fukuoka Prefecture

Hakata Chicken Rice Ball

This rice ball is made of chicken rice that is popular in the Kyushu region. The chicken used is Hakata Chicken locally bred for a long time using special food.

Deployment of antenna shops run by local governments



As part of the initiatives for “Tourism Promotion,” and “Sales Expansion of Local Commodities/Food Materials” specified in the comprehensive regional agreements with local governments, Lawson has antenna shops run by local governments in some stores. Five local governments operate their antenna shops in seven Lawson stores throughout the year (as of the end of July 2020).

Lawson's Way

Speak out your ideas to take action.



Whew!

Producing delicious products friendly to society and the environment

Coffee brewed at MACHI café is not only tasty, but also friendly to the environment. As for fruits and vegetables grown at the LAWSON Farms, we strive to prepare healthy soil to produce food materials of high quality.

12 RESPONSIBLE CONSUMPTION AND PRODUCTION Placing importance on every single factor such as using only high-quality beans or fresh milk

The coffee beans used for hot and fresh coffee served at “MACHI café” are Arabica coffee beans from designated farms or production regions in the four countries that can fully manage the entire process from production to delivery for every single coffee bean. As such, customers can enjoy scrumptiously sour and fruity tastes with a sweet and mild texture of high quality. In addition, various types of coffee beans are blended after being roasted in a way appropriate for each type in order to maximize the taste and aroma specific to the bean (post-mixing method). Fresh milk* is only used for café latte, so that its rich and sweet taste can be accentuated when being mixed with coffee.

* Heat-sterilized fresh milk



Using only specially-selected coffee beans including ripened coffee beans harvested in Ipanema, Brazil



Different types of coffee beans are blended after being roasted in a way appropriate for each type



Fresh milk rich and sweet in taste is 100% used

15 LIFE ON LAND Friendly to society and the environment Only coffee beans certified by the Rainforest Alliance are used*

Lawson strives to improve the human rights of farmers and workers through MACHI café by using only coffee beans from Rainforest Alliance-certified™ farms with farming methods friendly to natural resources and the environment*. This certification is awarded to farms that meet rigorous standards concerning the environment, society, and economy.

* The Single Origin Series and Decaffeinated Series are out of the scope.



12 RESPONSIBLE CONSUMPTION AND PRODUCTION Lawson's flagship product “Kara-age Kun” 100% domestically produced broiler chicken breast and wheat* are used

Since the launch of the first version of “Kara-age Kun” in 1986, we have marketed 281 versions in total (as of the end of May, 2020) including locally limited versions as well as the regular versions: “Kara-age Kun Regular,” “Kara-age Kun Red,” “Kara-age Kun Hokkaido Cheese Taste,” and “Kara-age Kun Lemon Taste.” We strengthen our initiatives for the “safety and security” of food by using 100% domestically produced broiler chicken breast and wheat*, and ensuring that products are produced at domestic plants with quality management systems in place. The “Kara-age Kun” series marked the 33rd anniversary of the launch in January, 2020, and the cumulative total count of products sold exceeded 3.3 billion, and then we utilized these occasions to launch “Kara-age Kun Dreamy Mixed Taste” characterized by three different tastes in one piece of chicken.



Kara-age Kun Dreamy Mixed Taste

*The same production line is used for domestically grown wheat berries and foreign-grown ones when producing flour; therefore, there is a possibility that both get mixed in the course of being processed.

2 GOOD LIVING Lawson Farms for people's healthy eating habits

We have deployed Corporation Qualified to Own Cropland LAWSON Farms in 18 locations across Japan aiming to stably supply fruits and vegetables to Lawson Group stores, and support customers' healthy eating habits. At each LAWSON Farm, a soil analysis prior to planting is conducted to prepare healthy soil ideal for growing crops, and then tasty and healthy fruits and vegetables are produced based on the “Nakashima method” that focuses on giving appropriate nutrition to each crop in accordance with growth. Also, we strive to secure sustainability in such areas as quality environment, food safety, and environmental preservation by conducting initiatives to receive GAP certifications (JGAP and ASIAGAP).

*GAP: Good Agricultural Practice
LAWSON Farms have domestically recognized JGAP certification, or globally recognized ASIAGAP certification



● List of Nakashima method certified food items by LAWSON Farm

Name of Farm	Certified Item
LAWSON Farm Chiba	Japanese Mustard Spinach, Spinach, Japanese Radish, Carrot, Cabbage
LAWSON Farm Tokachi	Potato, Carrot
LAWSON Farm Yamanashi	Peach, Kyoho Grape
LAWSON Farm Aichi	Cabbage
LAWSON Farm Hyogo	Onion
LAWSON Farm Tottori	Japanese Radish
LAWSON Farm Ichikikushikino	Lettuce
LAWSON Farm Satsuma	Cabbage

● Healthy soil preparation skill based on the Nakashima method's soil analysis

1 Precise soil analysis



Conducting a precise soil analysis to identify soil conditions.

2 Identifying soil nutrients required to improve soil



Identifying the nutrients that are in short supply and those in excess to create a formula to prepare nutritionally-balanced soil.

3 Applying a crop fertilizer appropriate for the crop

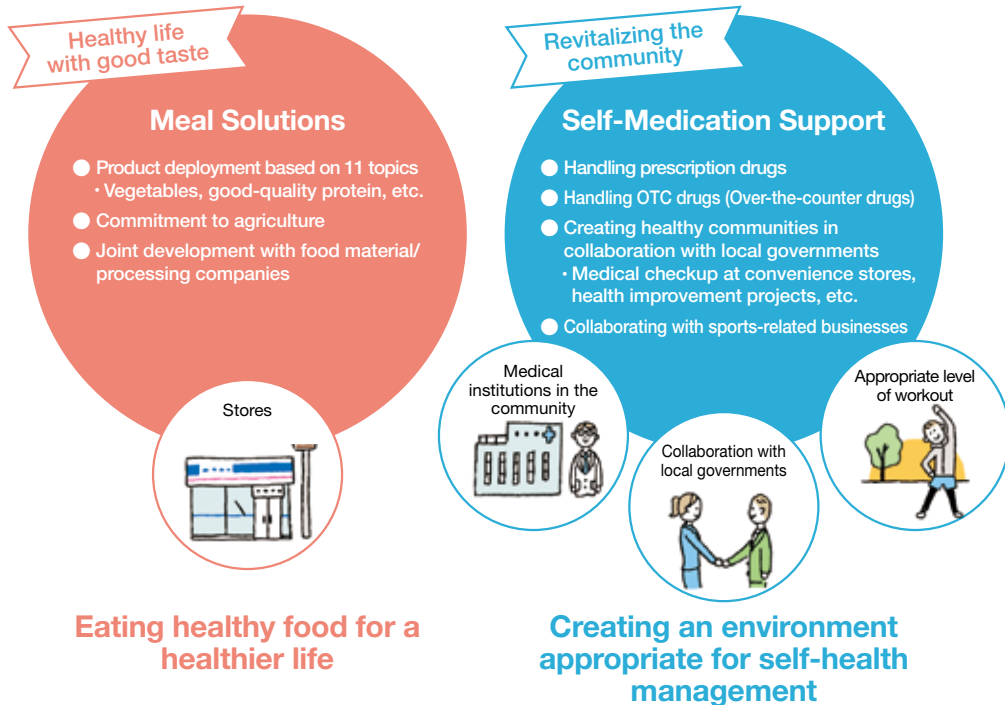


Application of a crop fertilizer based on the formula makes the crop absorb the most appropriate nutrients, which leads to healthy growth.

Whew! Helping people improve their eating habits for healthy lives

We provide “delicious and healthy meals” such as low-carb and low-calorie bread, or low-salt and additive-reduced boxed meals.

In pursuit of becoming a “leading regional health store,” Lawson conducts various initiatives to improve people’s health in the community. We continue to help people in the community enjoy long and healthy lives promoting the following two solutions: “meal solutions” for improving people’s physical health through daily eating habits, and “self-medication support” for helping customers maintain good health by offering consultation services to those who are concerned about their own health if necessary.



Health improvement initiatives through product development

We develop and sell products focusing on Lawson’s three essentials for health, that is “low-salt,” “low-carb,” and “reduced additives,” all of which provide solutions to customers’ lifestyle-related issues. We develop products not just pursuing these three essentials, but also aiming to realize “something more delicious.”

Providing solutions to customers’ lifestyle-related issues

- Skipping breakfast
- Lifestyle disease (excessive intake of sugar and salt)
- Needs for extended healthy life expectancy

Three essentials for health in product development

- Low-salt
- Low-carb
- Reduced additives

3 GOOD HEALTH AND WELL-BEING Offering low-carb and low-calorie Bran Bread and Natural Lawson’s (NL) sweets rich in dietary fiber

We offer a variety of health-focused delicious products such as low-carb and low-calorie Bran Bread, and bakery products using “barley” which contains many nutrients such as dietary fiber. Also, regarding Natural Lawson’s products developed using specially selected materials under the basic concept of beauty and health, we support customers’ healthy lives by offering unique products such as cold drinks, sweets, and boxed meals developed not only focusing on the flavor of the food, but also paying attention to nutritional balance and health.



Bran Bread

Bran is used for this product. It contains many nutrients such as dietary fiber, and the sugar content is low compared with wheat.



NL Almond Chocolate

Inulin, a type of sugar-derived dietary fiber, is used for this product. The sugar content is 4.9 g / package (40 g). Those who care about excessive carbohydrate intake must be happy with this chocolate.



NL Drink Yogurt

Artificial sweeteners, flavors, coloring agents, and acidic ingredients are not used for all 5 types of this product.

3 GOOD HEALTH AND WELL-BEING Launching salt-free and chemical seasoning-free curry

Regarding “Dahl (Lentil) Curry with Brown Rice & Coconut Chicken Curry” launched in March, 2020, we received advice on how to get ingredients, cooking methods, etc. from Mr. Keisuke Matsushima, a Japanese chef of French cuisine who provides various top-ranking athletes with dietary support. We could successfully bring out the flavor of the ingredients by thoroughly simmering them with many types of spices such as cardamom, cumin, and turmeric without using salt and chemical seasonings.



The second launch of “salt-free and chemical seasoning-free curry”: “Dahl (Lentil) Curry with Brown Rice & Cashew Nut Chicken Curry” This product was sold at about 1,700 stores in the Tokyo Metropolitan Area from June 2020 onwards.



Whew!

Becoming a health hub to revitalize the community

We offer comprehensive support to people in the community as a “community health hub” by selling medicines, conducting medical checkups, or providing consultation for nursing care so that they can lead healthy lives.

3 GOOD HEALTH AND WELL-BEING **Health promotion for people in the community in collaboration with local governments**

People in the community had to go to the city hall or nearby community centers to undergo medical checkups or receive health consultation services. However, they can now undergo these public services at nearby Lawson stores that collaborate with local governments. In collaboration with Asahikawa City, Hokkaido, we conducted the “Machikado (Community’s) Health Consultation” at two Lawson stores in the city using their parking in August and September 2019. In total, 353 customers and people from neighboring areas participated in the events. In addition to health consultation services offered by health nurses in Asahikawa, body composition analysis and vascular age measurement were conducted.



Becoming a “Hot Station (Best Relief Hub)” for improving the community’s health

We conducted the “Machikado (Community’s) Health Consultation” working with Asahikawa City aiming to address health-related issues faced by Asahikawa citizens such as decreasing participation rates of health screening programs and low vegetable intake. Customers who received health consultation services bought vegetables, or those who saw vegetables sold at the store received consultation services, which made the event productive. A group of people working in companies around the venues showed up to receive health consultation services together, or three generations in a family: grandparents, parents, and grandchildren joined the event together. According to the report from Asahikawa Healthcare Center, we achieved meaningful results since many of the participants were people in their 30’s to 50’s, or housewives, which means that we could attract many people regardless of the interest level for health. We would like to continue to conduct similar events working with store owners and crew members so that Lawson can become a “Hot Station (Best Relief Hub)” for improving the community’s health.



Yuta Sugawara
Assistant to Branch Director
Hokkaido Store Sales Dept.
Dohoku Branch
Lawson, Inc.



3 GOOD HEALTH AND WELL-BEING **Health promotion for employees, store owners and crews**

We strive to improve the health of the headquarters’ employees, franchise owners, and crew members while supporting customers’ efforts to lead healthy lives. We established the Lawson Group Health and Wellness Promotion Center in September 2018, and have conducted various activities for health promotion such as conducting health enhancement campaigns, holding large-scale sports events, or giving Ponta points to those who have increased the opportunity to exercise for the purpose of increasing an awareness about healthcare among employees, and meanwhile, encouraging them to undergo medical checkups. Moreover, promoting the health of franchise owners and crew members is another important concern for Lawson. They can use subsidy plans through the Lawson Owner Welfare Association when undergoing standard/complete checkups or having vaccinations against flu.



Sports event



Employees' group activity



3 GOOD HEALTH AND WELL-BEING **Enhancement of the handling of OTC drugs (Over-the-counter drugs)**



“Healthcare LAWSON” handles such products as are not found at ordinary Lawson stores like OTC drugs, and beauty care products. At each store, registered sales clerks offer consultation services concerning drugs, which attracts many customers.

Number of stores handling OTC drugs (Over-the-counter drugs)
(including stores equipped with drug-dispensing pharmacies)

233 stores

(as of the end of May 2020)

Deployment of Lawson stores equipped with drug-dispensing pharmacies



We jointly promote the deployment of Lawson stores equipped with drug-dispensing pharmacies with Qol Co., Ltd., a major pharmacy chain, and MIZ-Pharmacy Co., Ltd. that operates pharmacies and drug stores in Saga and Fukuoka Prefectures.

Number of stores equipped with drug-dispensing pharmacies

50 stores

(as of the end of May 2020)

Deployment of Care LAWSON with in-store nursing care centers



In Care LAWSON, professional consultants such as care managers are always ready to offer consultation at the nursing care consultation service counter, and people of different generations can freely mingle at the Community Salon. Health check meetings, dementia support workshops, and other events are held at the Salon.

Number of stores with in-store nursing care centers (Care LAWSON)

24 stores

(as of the end of May 2020)

Whew!

Realizing an easy-to-use store and a comfortable work environment

In order to realize an easy-to-use store for customers and a comfortable work environment for store crew members, we take various measures such as introducing to stores barrier-free facilities as well as self-service-based equipment.



Expanded deployment of customer-operated registers

POS cash registers installed in stores across Japan can be replaced with customer-operated cashless registers. In response to customer requests that they want to decrease the opportunity to contact other people as much as possible, we strive to increase the number of stores equipped with customer-operated cashless registers. This register is available at about 9,500 stores* as of the end of July 2020.



*The operating hours and numbers of customer-operated cashless registers differ store to store.



Creating a textbook for new store crew, and holding coaching workshops

We created a textbook titled: "The Guide for Working at Lawson for the First Time," to use when training new store crew members (part-time workers) mainly on the basic store rules that they have to learn first, and customer services including cash register operation work. Furthermore, we hold coaching workshops for those who play the role of trainer to new crew such as franchise owners, store managers, and crew leaders. We support store crews so that they can actively and cheerfully work at the same store for a long time.



Changing customer service for handling microwave and fast-food product equipment to self-service

We launched the initiative to change the customer service for handling microwave and fast-food product equipment to self-service from September 2019 onwards. The equipment has been introduced to 500 new stores as of the end of March 2020. We expect to see working hours decrease by about one hour per day for one crew member with this self-service system.



Clean and easy-to-use toilets

We have employed a new toilet design and floor material for new stores to make the toilets easy-to-use for customers. We replaced the flooring material with one that is non-slip and easy to clean, and also changed some fixtures such as the mirror and washstand. Furthermore, we aim to improve customer satisfaction by encouraging store crews to thoroughly clean the toilet so that customers can feel comfortable when using it.



Providing information about stores with accessible toilets to a barrier-free information sharing app

We have provided information about approximately 5,200 stores with accessible toilets (as of the end of July 2020) to Bmaps, a barrier-free information sharing app operated by Mirairo Inc. since November 2019. Users can get the information through the app downloaded onto their PCs or smartphones. Bmaps is an information sharing service that provides necessary information in response to the requests made by people with disabilities, elderly people, those who use buggies, foreign people, etc. when they go out.



Screen image of Bmaps on PC



Screen image of Bmaps on smartphone

Whew!

A watch station for the safety of all people from children to the elderly in the community

Lawson supports people in the community by conducting various activities such as fund-raising campaigns for realizing children's dreams, social experience programs, and initiatives to strengthen the safety and security of the community.

Under the concept "aiming to create a better future for children," we established the "Lawson Group's 'Happiness in Communities' Fund raising. Donations are accepted at Lawson stores.



"Support Dreams Fund" (Scholarship program for children from single-parent families)

Organization receiving donations National Federation of Single Parents and Children's Welfare Associations in Japan



This scholarship program was established to provide support to children in single-parent families who wish to realize their dreams. 30,000 yen is provided to 400 3rd-year junior high school and high school students on a monthly basis.

Lawson Green Fund

Organization receiving donations The National Land Afforestation Promotion Organization



We support school afforestation activities conducted in primary/junior high schools and special needs schools throughout the nation, and also support forest improvement projects led by voluntary organizations. The number of projects joined by franchise owners and others is 1,537 as of the end of February 2020.

"Dream Classes" Fund

Organization receiving donations Japan Football Association



We support the "Dream Classes" where athletes talk to children about the importance of having a dream.

Approximately 570 students of 18 classes in 8 schools have participated in the "Dream Classes" since the project was launched in 2019. (For details, please see the right column.)

Lessons provided by the "Dream Classes" from 2019 onwards



In September 2019, the "Dream Classes" was conducted by Ms. Fumi Goto, an ex-football player, at Kitakyushu Municipal Futajima Elementary School in Fukuoka Prefecture as the first lesson of the project. Ms. Goto talked to children about the importance of having dreams and goals, trying to overcome hardships, and making efforts to achieve goals based on her experience after playing exercise games with them in the gym.

The "Dream Classes" is a wonderful program. It gave me a good opportunity to reconsider my own dream for the future.

Mr. Michihiko Eto Owner Lawson Yahata Funakoshi 1-chome Store



Internship simulation program



A learning program in which junior high school and high school students playing the roles of interns working at a company complete the assignment provided. The assignment they receive is the one Lawson is actually working on. We provide support in real time by communicating with them on line.

Career mentoring program



We provide support for "TOMODACHI High School Women Career Mentoring Program," a career development program for female students in the Tohoku region.

Kyoto Student City



We established a mock store designed for work experience in the experience-based learning facility. Children can learn the importance of becoming socially independent by experiencing cash register operation, stocking the shelves, and sales data aggregation as part of class program.

Participation in Safety Station activities

Lawson actively participates in Safety Station activities led by the Japan Franchise Association (JFA) to promote the initiatives to create a healthy environment for juveniles to grow in addition to providing support for "realizing a safe and secure community."

Lawson's Safety Station activity data for 2019

Safeguard elderly people: 2,166 stores

Encouraging juveniles to go home during the midnight hours: 7,802 stores

Emergency response to females/children: 1,723 stores

Scam (billing fraud) prevention: 1,916 stores

Source: Lawson's data excerpted from JFA's questionnaire for franchise owners and store managers in 2019



An example of scam prevention

When a customer showed up to buy coupons equivalent to 35,000 yen, their behavior made one of the store crew suspect a scam and recommended calling the police. As a result of the investigation by the police, it turned out that the customer nearly became the victim of a scam targeting coupons. The crew's action led to the prevention of a scam. We will continue to contribute to the safety of our community by preventing frauds through information sharing with store crew.



Mr. Hiroshi Kawatani Convenience Store Business Manager Hayashi Kentaro Shoten, Co., Ltd. Lawson Tottori Sendai Kojo Danchi-Mae Store

Whew!

Launching the "Surprise 'Whew!' kindness project" to promote environmentally-friendly lives

We launched the "Surprise 'Whew!' kindness project" to recommend customers to lead "environmentally-friendly lives" as a solution to environmental challenges while responding to customers' needs. Specifically, we promote initiatives for environmental issues such as reducing plastic use for plastic shopping bags and packaging, reducing food waste, and reducing CO₂ emissions aiming to achieve the goals for 2030 (KPI).



- Reducing plastic use
- Reducing food waste
- Reducing CO₂ emissions

Reducing plastic use to address marine pollution issues

Goals for 2030 (KPI)



Plastic is a very useful material essential for our lives, but marine pollution caused by plastic waste has been controversial. Lawson strives to reduce plastic use for plastic shopping bags and packaging in order to realize "environmentally-friendly lives."



Starting to charge for plastic shopping bags, and promoting the widespread use of portable and reusable shopping bags

As part of the initiatives for environmental preservation, charging for plastic shopping bags has become mandatory since July 1, 2020. In response to this movement, Lawson strives to reduce plastic use by using plastic shopping bags made from plastic containing plant-derived materials by 30% as well as charging for them. Also, we have promoted the use of portable and reusable shopping bags since 2007 so that more customers will present their own shopping bags.



The plastic shopping bag consumption rate after July 1, 2020 (when charging for plastic shopping bags became mandatory) is 25% (as of the end of August 2020).

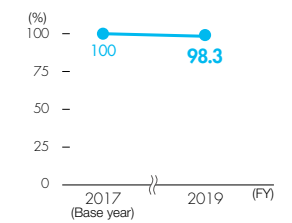
Cumulative number of reusable shopping bags distributed (for FY2019) **5.41 million**



Reducing plastic use for packaging

We strive to replace plastic packaging items with paper ones, and reduce the volume of plastic waste while retaining the taste and quality of our original products. Also, we are committed to reducing plastic use by utilizing plastic packaging items partly made from plant-derived materials.

● Plastic packaging weight (index)



Switching to paper cups for MACHI café iced coffee (Size S)

- Switching to paper cups from plastic ones
- Switching to lids with a sip-thru hole that allows customers to drink their beverages without the need for a straw



Switching to paper containers for all original yogurt drinks

- Changing the containers of all products from plastic to paper (excluding the lids)
- Switching to straws containing plant-derived materials



[Natural Lawson] Selling boxed meals using paper containers

- Reducing plastic use by 70% (approximately 18g) per container compared to plastic containers



Changing the wrapping materials for rice ball products

- The specifications of plastic materials have been changed for the wrapping of all hand-rolled rice ball products, some directly wrapping rice ball products, and one rice ball product sold with other products in a bundle. The existing plastic materials have been replaced with those containing plant-derived materials, and the thickness of the wrapping sheet has also been reduced



Changing the wrapping materials used for sandwich products (all triangular-shaped sandwich products)

- Reducing plastic use for wrapping by approximately 0.3g per product in addition to changing the package to a simpler design



Redesign of original cold drink containers

- Reducing plastic use by removing the plastic lids from the containers



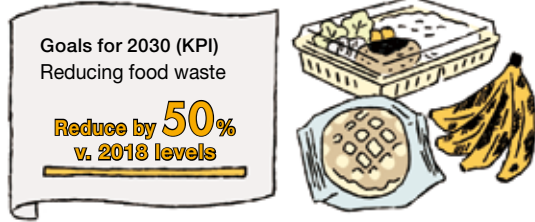
Switching to recycled PET material-based containers for chilled noodle products

- Changing the plastic materials used for some types of chilled noodle containers from standard PET materials to those containing recycled PET materials made from collected PET bottles



Whew! Mottainai (What a waste!) Striving to reduce food waste

In order to reduce food waste, we recycle unsold food products while taking measures to decrease the number of such products.

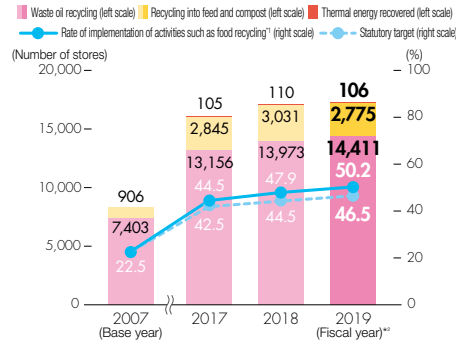


12 RESPONSIBLE CONSUMPTION AND PRODUCTION Promoting the recycle of unsold food products

The daily volume of unsold food products, and that of the food oil (oil waste) used for deep-fried food products is 5.9 kg and 2.5 kg, respectively at one Lawson store.

In order to reduce food waste, we optimize the number of purchases, offer discounts to sell up, and deliver unsold food products to recycle plants to have them recycled for feedstuffs or fertilizers. Oil waste is also recycled for nutritional additives to feedstuffs, biodiesel, etc.

Lawson Group Number of stores conducting food recycling

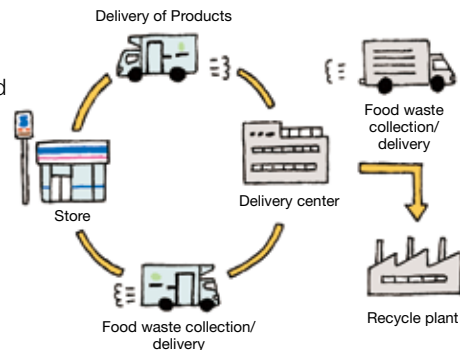


*1 The food recycling ratio does not include Lawson Okinawa, Inc., Lawson Minami-Kyushu Inc., Lawson Kouchi, Inc.

*2 Calculated from April 1 to March 31 of the following year to coincide with the administrative fiscal year

9 INDUSTRIAL INNOVATION AND INFRASTRUCTURE Conducting experimental food waste collection utilizing Lawson's distribution network

In August 2019, we conducted a verification test to utilize delivery trucks returning to the delivery center from stores for collecting unsold food products. The products collected in the delivery center were processed into feedstuffs at recycle facilities and then used by livestock farmers. Usually, a company specializing in food waste collection comes to each store to pick up unsold food products. If this task is taken over by delivery trucks returning to the delivery center from stores, we will need neither human resource nor vehicles to collect unsold food products, which we believe helps increase the number of stores implementing food products recycle, give solutions to truck driver shortage problems, and reduce CO₂ emissions in addition to decreasing the costs for food waste collection.



1 NO POVERTY Donating the surplus stock of original products on a regular basis

Lawson has periodically donated to the Japan Food Bank Promotion Group original sweet products, processed foods*, etc. that missed the delivery deadlines to stores since August 2019. The number of products we have donated is about 155,000 in total as of the end of April 2020. The donated products are delivered to food bank bodies across Japan, from which they are provided to families who need food aid, Children's Cafeterias, orphanages, facilities for the disabled, etc.

*Food products are delivered for donation much earlier than their best-before dates.



Mr. Hiroaki Yoneyama
Director General
The Japan Food Bank Promotion Group

Thanks to the product donation by Lawson, not only has the number of food products we handle increased, but also our public recognition has increased by coverage in the mass media, which has inspired other companies to donate more products to us. However, more people need more foods due to the COVID-19 pandemic, and the number of food aid requests we receive increased by 1.5 times or more. Therefore, we welcome an increasing number of food donations although we still need to tackle many challenges related to our capacity such as manpower problems at each food bank body, and our storage sizes. We hope that Lawson will continue to provide support having a closer partnership with us going forward so that we can strengthen our organizational platform to stabilize our business.

The Japan Food Bank Promotion Group

The Japan Food Bank Promotion Group was established in the pursuit of a society without child poverty problems in 2015, and strives to reduce food waste through its activities as a food bank. There are 38 affiliated bodies conducting various activities across Japan (as of the end of April 2020).



Children receiving donations



Thank-you letter



Food bank staff delivering food products

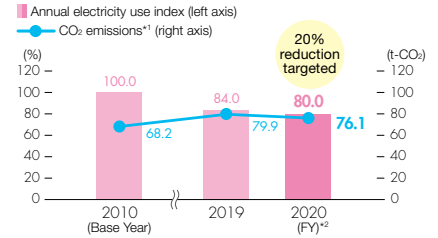


Whew!

Reducing CO₂ emissions through energy saving and energy creation for a better future

We strive for a reduction of CO₂ emissions by implementing energy saving and energy creation measures planned down to the last detail in various scenes in the supply chain, such as stores and delivery trucks.

● Electricity use (index) and CO₂ emissions per store*
Progress toward the medium-term energy-efficiency goal until FY2020



*1 CO₂ emissions for FY2010 were calculated based on the adjusted voltage coefficient of the receiving end of the power transmission line released by the Federation of Electric Power Companies of Japan. As for the data used to calculate CO₂ emissions for FY2019 and FY2020, the "CO₂ Emission Coefficients by Electric Power Company" in 2020 were used
*2 Calculated from April 1 to March 31 of the following year to coincide with the administrative fiscal year

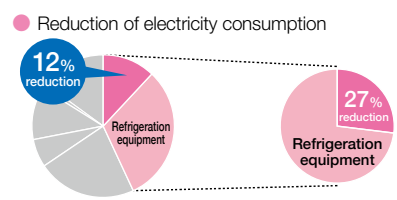
Goals for 2030 (KPI)
CO₂ emissions per store

**Reduce by 30%
v. 2013 levels**

CO₂ emissions for FY2019 were reduced by 21.5% compared to FY2013. (The value is subject to change in accordance with updates in the coefficient.)

9 ENERGY EFFICIENT AND ENVIRONMENTAL Introduction of CO₂ refrigeration systems

Lawson employed highly energy-efficient CO₂ refrigeration systems in 2010. Approximately 3,700 stores have installed the systems (as of the end of February 2020). These systems use CO₂ refrigerants whose impact on global warming is said to be about 1/4,000 compared to CFCs, and therefore can materially reduce greenhouse gas emissions. Also, they are very energy-efficient, and can reduce electricity use by 12% per store.



11 SUSTAINABLE USES OF RESOURCES Ten Energy-saving Rules

Lawson has established the "Ten Energy-saving Rules" to improve the operational efficiency of in-store refrigeration and air-conditioning systems, and reduce the total amount of electricity used. Based on these rules, we perform maintenance duties such as adjusting the set temperature, and cleaning filters at each store.

- Ten Energy-saving Rules**
- 1 Clean refrigerator and air conditioner filters once a week
 - 2 Keep air conditioner temperature settings at 27°C in summer, 18°C in winter, and OFF in spring and autumn
 - 3 Minimize the time for which doors to walk-in and storage freezers and refrigerators are open while moving products in and out
 - 4 Keep the area around outdoor units of refrigerators and air conditioners neat and tidy
 - 5 Restock summer products that are frozen in-store from stocks that have been refrigerated
 - 6 Restock hot drinks with products that have been stored at room temperature
 - 7 Do not overfill storage freezers and refrigerators
 - 8 Turn off lighting and air conditioning in back rooms and storage areas when no one is present
 - 9 Arrange products so that they do not disturb the air curtain on open cases
 - 10 Minimize the number of times storage freezers and refrigerators are opened

7 AFFORDABLE AND CLEAN ENERGY Deployment of eco-friendly model stores

Lawson established eco-friendly model stores equipped with leading-edge technologies. We introduce to new stores only the facilities that have been proved to be highly energy-saving and energy creation by the tests and verifications conducted at these model stores. At the model store that was launched on Keio University Shonan Fujisawa Campus in September 2019, all the refrigerators and freezers available there are CFC-free. It is the first Lawson store to have all its refrigeration systems CFC-free.



Changing the company car for the Supervisor (SV) to an EV made it possible to create a two-way power flow between the EV and the store by only connecting the EV to the EV charger with no need for in-store operation

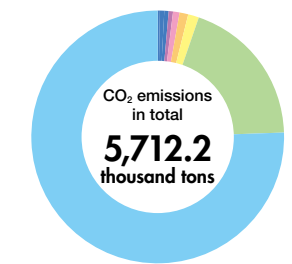
7 AFFORDABLE AND CLEAN ENERGY Energy-saving delivery trucks

In addition to using dual-compartment-and-temperature vehicles that can simultaneously deliver chilled products and ambient goods requiring different temperature control, we strive to reduce the number of vehicles that arrive at a store per day by optimizing delivery frequency. Moreover, we use eco-friendly tires for some delivery vehicles in order to improve fuel efficiency.



Eco-friendly tire

13 CLIMATE ACTION CO₂ emissions generated by our supply chain for FY2019



Raw materials purchased (Private and national brand products, plastic shopping bags, etc.)	75.50 %	4,313.3 thousand tons	Disposal of containers, chopsticks, and plastic shopping bags	1.05 %	59.8 thousand tons
Electricity consumption of the franchise stores	19.33 %	1,104.2 thousand tons	In-store waste, and industrial waste due to store closures and remodeling	0.44 %	25.3 thousand tons
Energy consumption of the delivery centers	1.76 %	100.7 thousand tons	Electricity consumption of the headquarters, regional offices, branches, and company-operated stores	0.41 %	23.2 thousand tons
Electricity consumption associated with procurement of electric power	1.41 %	80.3 thousand tons	Gasoline consumption of company vehicles	0.08 %	4.5 thousand tons
			Business trips	0.02 %	0.9 thousand tons



11 SUSTAINABLE GOALS AND COMMITMENTS Easy and simple procedures to take out insurance at a Lawson store

Customers can easily take out insurance using the in-store multimedia terminal “Loppi.” A wide range of insurance policies are available such as “One Day Car Insurance” with the least amount of premium of 500 yen per day appropriate for those who want to drive a car just for a short time, “Motorcycle Liability Insurance” whose sticker is immediately issued, and “Bicycle Insurance” that is becoming mandatory throughout Japan. Please note that if you take out any of these insurance policies, 1 yen per insurance is donated to the “Support Group for Orphans from Automobile Accidents.”



11 SUSTAINABLE GOALS AND COMMITMENTS Administrative services available at Lawson

Customers can get various forms of government-issued documents with the My Number Card, or Basic Resident Register Card at Lawson stores throughout the country. Currently, this service is available in 749 cities, wards, towns, and villages (as of July 6, 2020) accounting for 70 to 80% of the nation population. The in-store multi-functional copier can be used to print out copies of residence certificates, seal registration certificates, tax payment certificates, family register certificates, copies of supplementary family register etc.*

*The public services available at Lawson stores vary depending on the local municipality

11 SUSTAINABLE GOALS AND COMMITMENTS ATM services of Lawson Bank becoming more convenient

With almost all bank cards including major banks, local banks, and Internet banks, customers can withdraw cash from their bank accounts, or perform other activities using Lawson Bank’s ATM services available at Lawson stores. (The number of our financial institution partners is 124 as of the end of June 2020.) Also, we launched the online service that allows customers to transfer money online from their bank accounts to their payment service accounts from June 29, 2020 onwards. As the first round of this service, we made it possible to put money into au PAY accounts from Lawson Bank accounts.

Whew!

Providing services as part of social infrastructure to coexist synergistically with the community

Lawson not only sells products at stores but also delivers them to customers. In addition, customers can receive different types of convenient services at any stores in their neighborhood. We will provide support to people in the community aiming to create a better environment for their lives.

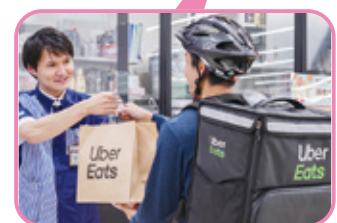
11 SUSTAINABLE GOALS AND COMMITMENTS Delivering shopping excitement to customers Mobile sales services

We visit marginal villages, elderly facilities, companies, factories, etc. in remote areas from our stores by mobile sales vehicle to sell food products, daily goods, and assorted items there. As part of our “community watch service,” we spontaneously communicate with senior people using our mobile sales services in collaboration with local governments and others. Lawson delivers to customers shopping excitement as well as products.



11 SUSTAINABLE GOALS AND COMMITMENTS Delivering any products anywhere, anytime

“Uber Eats” is an online food ordering and delivery platform. Users can get their meals delivered anytime wherever they are. Lawson is Japan’s first convenience store chain to launch the “Uber Eats” service at some stores. Approximately 300 types of products such as boxed meals, rice balls, desserts, deep-fried food products cooked at the in-store kitchen, daily goods, and magazines are available for this service. We started the service in August 2019, and more than 1,000 stores have launched it in one year (as of the end of August 2020).



Corporate profile

As of the end of February 2012 (Consolidated)

Company name	Lawson, Inc.	Business activities	Franchise chain development of LAWSON, NATURAL LAWSON and LAWSON STORE100.
Headquarters	East Tower, Gate City Ohsaki, 11-2, Osaki 1-chome, Shinagawa-ku, Tokyo 141-8643, Japan	Net sales for all stores	2,506.9 billion yen (consolidated)
President and CEO, Representative Director, Chairman of the Board	Sadanobu Takemasu	Number of stores(domestic and overseas total)	17,362 stores
Established	April 15, 1975	Operating areas	All 47 prefectures in Japan China (Shanghai, Chongqing, Dalian, Beijing, Shenyang, Wuhan, Hefei, Changsha), Indonesia, U.S.A (Hawaii), Thailand, and Philippines
Capital	58,506.644 million yen		
Number of employees	10,572 (consolidated)		

Note1: Net sales for all stores is the sum of total sales by the domestic convenience store business, overseas business and Seijo Ishii stores (consolidated subsidiaries only). For the Seijo Ishii business, only the total for its Company-operated stores is included

2: The number of stores in Japan represents the total number of LAWSON, NATURAL LAWSON and LAWSON STORE100 stores operated by Lawson Inc., and other LAWSON stores operated by Lawson Sanin Inc., Lawson Okinawa Inc., Lawson Minami-Kyushu Inc., and Lawson Kochi, Inc. Moreover, the number of overseas stores refers to the number of LAWSON brand stores run by each local operating company.

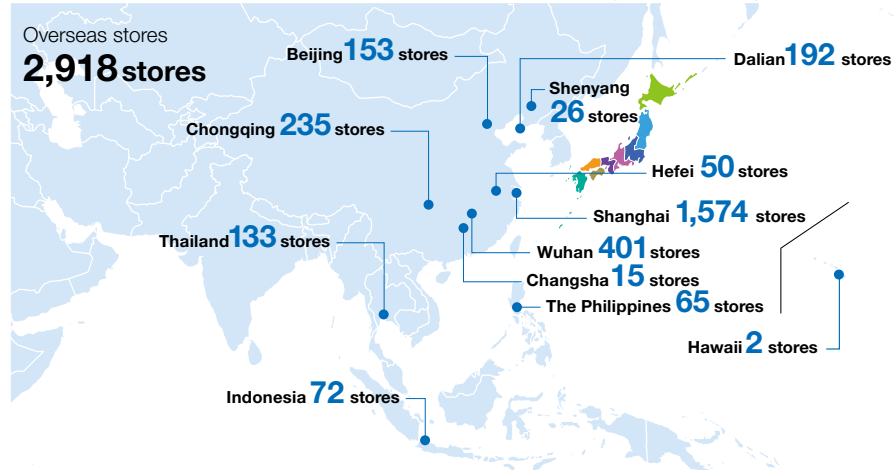
Total number of stores (in Japan and overseas)*

Areas in which stores are operated **17,362 stores** As of the end of February 2020

Number of stores in Japan* **14,444 stores**

Hokkaido region	Kanto/Koshinetsu region	Chubu region	Kinki region	Chugoku region	Kyushu/Okinawa region
673 stores	5,292 stores	1,726 stores	2,553 stores	837 stores	1,587 stores
Tohoku region	Ibaraki 223	Toyama 185	Shiga 156	Tottori 139	Fukuoka 517
1,158 stores	Tochigi 199	Ishikawa 105	Kyoto 322	Saga 145	Saga 74
	Gunma 243	Fukui 110	Osaka 1,123	Okayama 202	Nagasaki 111
	Aomori 270	Shizuoka 285	Hyogo 666	Hiroshima 235	Kumamoto 159
	Iwate 175	Tokyo 1,715	Nara 138	Yamaguchi 116	Oita 188
	Miyagi 252	Gifu 180	Wakayama 148		Miyazaki 104
	Akita 185	Kanagawa 1,088			Kagoshima 195
	Yamagata 114	Mie 138			Okinawa 239
	Fukushima 162	Niigata 225	Shikoku region 618 stores		
		Yamanashi 135	Tokushima 136	Ehime 211	
		Nagano 172	Kagawa 132	Kouchi 139	

* The number of stores above includes stores operated by Lawson Sanin, Inc., Lawson Kochi, Inc., Lawson Minami Kyushu, Inc., and Lawson Okinawa, Inc. The number of overseas stores is the number of LAWSON brand stores run by the operating company in each region.



Main Lawson Group Companies

As of the end of February 2020

Field	Company name	Field	Company name	
Domestic convenience store business	Lawson, Inc.	Consulting business	BestPractice, Inc.	
	Lawson Store100, Inc.		Overseas business	Lawson (China) Holdings, Inc.
	SCI, Inc.			Shanghai Hualian Lawson, Inc.
	Lawson Urban Works, Inc.			Chongqing Lawson, Inc.
	Lawson Sanin, Inc.*			Dalian Lawson, Inc.
Lawson Okinawa, Inc.	Beijing Lawson, Inc.			
Lawson Minami-Kyushu, Inc.	Saha Lawson Co., Ltd.			
Lawson Kochi, Inc.				
Entertainment business	Lawson Entertainment, Inc.	SEIJO ISHII business	SEIJO ISHII, CO., LTD.	
	United Cinemas Co., Ltd.			
Finance-related business	Lawson Bank, Inc.			

*Lawson Sanin, Inc. was merged into Lawson, Inc. as of March 1, 2020.

Main businesses and services

As of the end of February 2020

LAWSON

Operating companies

Lawson, Inc.
Lawson Okinawa, Inc.
Lawson Minami-Kyushu, Inc.
Lawson Kochi, Inc.
Lawson Sanin, Inc.*
Lawson Urban Works, Inc.

A neighborhood store "Creating Happiness and Harmony in Our Communities" through its manufacturing retailer based on a small commercial area model

Operating company

Lawson, Inc.

NATURAL LAWSON

Operating company

Lawson, Inc.

A nearby store, observing a "daily and reliably" concept that supports customer lifestyles embracing "beauty, health, and comfort".

LAWSON STORE 100

Operating company

Lawson Store100, Inc.

A store that unites the user-friendliness of convenience stores with the range of products at supermarkets such as fresh foods. Hot sellers are the 100-yen series which includes original products.

SUPERMARKET 成城石井

Operating company

SEIJO ISHII CO., LTD.

A lifestyle supermarket for people who are particular about food, providing food from around the world at reasonable world street corner prices

LAWSON farm

Operating company

Corporation Qualified to Own Cropland Lawson Farms across Japan

Lawson farms grow fresh fruits and vegetables for Lawson stores across Japan.

O-チケット

Operating company

Lawson Entertainment, Inc.

Provision of ticket sales services for a full range of entertainment, including musical & sports events, theaters, leisure facilities and cinemas, as well as planning and agency services for fan clubs, event planning & production (sponsorship promotions, investment promotions) and others

HMV & BOOKS

Operating company

Lawson Entertainment, Inc.

A company selling music and movie CDs & DVDs, books and related goods (through stores & e-commerce) as well as planning and producing events and museum exhibitions in stores

UNITED CINEMAS

Operating company

United Cinemas Co., Ltd.

Operation of cinema complexes (multiplex movie theaters) offering not only film entertainment but also such enriching experiences as 4DX[®] (experiential viewing) and various contents other than movies

LAWSON STATION

Operating company

Lawson Bank, Inc.

In addition to financial services, such as ordinary/time deposit services and issuance of credit cards, we offer ATM services available with bank cards issued by financial institutions throughout Japan. We have also launched smartphone-based ATM services and deployed deposit-enabled ATMs.

*Lawson Sanin, Inc. was merged into Lawson, Inc. as of March 1, 2020.