

This is the preliminary translation of the Japanese version Lawson Bank financial results provided by Lawson, Inc.

## Financial Summary for the First Quarter of Fiscal Year 2023 Ended June 30, 2023

August 14, 2023  
Lawson Bank, Inc. (<https://www.lawsonbank.jp/>)

### I. Financial Results Highlights

(Financial figures are truncated to the unit stated)

#### 1. Results of Operation (Non-consolidated)

(Millions of Yen)

	1QFY2022 (3 months)	1QFY2023 (3 months)
Total revenue	6,651	6,841
Net interest income	-119	-44
Net fees and commissions	6,770	6,885
Net provision of general reserve for loan losses	-0	-0
General and administrative expenses	5,765	6,073
Ordinary business profits	885	767
Ordinary profits	887	769
Net income	624	546

#### 2. Balance Sheets (Non-consolidated)

(Millions of Yen)

	FY2022 (As of March 31, 2023)	1QFY2023 (As of June 30, 2023)
Cash and due from banks	326,701	354,198
Securities	1,004	1,002
Loans	775	838
Other assets	52,826	59,119
Total assets	381,306	415,158
Deposits	84,539	83,787
Call money	37,000	52,000
Borrowed money	180,000	195,000
Other liabilities	51,988	56,045
Total liabilities	353,527	386,832
Total equity	27,779	28,325

3. Financial Ratios (Non-consolidated)

	1QFY2022 (3 months)	1QFY2023 (3 months)
Expense-to-revenue ratio	86.7%	88.8%

(Millions of Yen)

	FY2022 (As of March 31, 2023)	1QFY2023 (As of June 30, 2023)
Risk-weighted assets	81,988	81,749
Core capital	16,882	17,158
Capital adequacy ratio	20.59%	20.99%

	FY2022 (As of March 31, 2023)	1QFY2023 (As of June 30, 2023)
Number of ATM units installed	13,509	13,531
Total number of banking accounts	97,937	101,616
Number of credit card customers	141,408	144,020

	1QFY2022 (3 months)	1QFY2023 (3 months)
Total number of ATM usage (1,000s)	64,131	68,272
Average daily ATM usage (no. of times per day per unit)	52.0	55.4

Note: Figures of total number of ATM usage are rounded off a number less than 1,000.

		FY2022 (As of March 31, 2023)	1QFY2023 (As of June 30, 2023)
Number of affiliated financial institutions (banks, companies, depositories) (Note1)		385	388
Immediate account settlement service	Number of affiliated services (Note2)	5	5
	Number of affiliated financial institutions	17	17

Note:

1. The JA Bank and JF Marine Bank are considered each as an institution depending on business categories.
2. au PAY and WebMoney prepaid card (including Lite) are considered each as an institution depending on service categories.

## II. Financial Statements

### 1. Balance Sheets (Non-consolidated)

(Financial figures are truncated to the unit stated)  
(Millions of Yen)

	FY2022 (As of March 31, 2023)	1QFY2023 (As of June 30, 2023)
<b>[Assets]</b>		
Cash and due from banks	326,701	354,198
Securities	1,004	1,002
Loans	775	838
Suspense payments in ATMs	16,209	20,959
Other assets	15,355	17,436
Tangible fixed assets	10,087	9,251
Intangible fixed assets	10,901	11,171
Differed tax assets	278	307
Reserve for loan losses	-6	-7
<b>Total assets</b>	<b>381,306</b>	<b>415,158</b>
<b>[Liabilities]</b>		
Deposits	84,539	83,787
Call money	37,000	52,000
Borrowed money	180,000	195,000
Suspense receipts of ATM	42,783	47,311
Other liabilities	5,799	5,947
Lease obligations	3,214	2,673
Accrued employees' bonuses	191	112
<b>Total liabilities</b>	<b>353,527</b>	<b>386,832</b>
<b>[Equity]</b>		
Common stock	11,600	11,600
Capital surplus	11,600	11,600
Retained earnings	4,578	5,125
<b>Total shareholders' equity</b>	<b>27,778</b>	<b>28,325</b>
Other unrealized gain on securities	0	0
<b>Total net unrealized gain and translation adjustments</b>	<b>0</b>	<b>0</b>
<b>Total equity</b>	<b>27,779</b>	<b>28,325</b>
<b>Total liabilities and equity</b>	<b>381,306</b>	<b>415,158</b>

2. Statement of Income (Non-consolidated)

(Financial figures are truncated to the unit stated)  
(Millions of Yen)

	1QFY2022 (From April 1, 2022 to June 30, 2022)	1QFY2023 (From April 1, 2023 to June 30, 2023)
Ordinary income	8,735	8,912
Interest income	23	36
Interest on loans	23	35
Interest and dividends on securities	-0	-0
Interest income on due from banks	-0	-
Fees and commissions income	8,708	8,872
ATM commissions received	8,583	8,723
Other ordinary income	2	3
Ordinary Expenses	7,847	8,142
Interest expenses	143	80
Interest on deposits	33	0
Interest on call money	1	-0
Interest on borrowed money	61	55
Other interest paid	46	24
Fees and commissions expenses	1,938	1,987
ATM installation commissions expenses	843	884
ATM commissions expenses	976	960
Other business expenses	0	-
General and administrative expenses	5,765	6,073
Other ordinary expenses	1	1
Ordinary profits	887	769
Extraordinary profits	0	-
Other extraordinary profits	0	-
Extraordinary losses	4	0
Tangible fixed asset disposal expenses	4	0
Net income before income taxes	883	769
Income taxes	258	223
Income taxes, local inhabitant taxes and the enterprise taxes	223	251
Deferred income taxes	35	-28
Net income	624	546