

Financial Summary

for the First Quarter of Fiscal Year 2021 Ended June 30, 2021

August 13, 2021
Lawson Bank, Inc. (<https://www.lawsonbank.jp/>)

I. Financial Results Highlights

(Financial figures are truncated to the unit stated)

1. Results of Operation (Non-consolidated)

(Millions of Yen)

	1QFY2020 (3 months)	1QFY2021 (3 months)
Total revenue	5,546	6,367
Net interest income	-238	-166
Net fees and commissions	5,784	6,534
Net provision of general reserve for loan losses	0	0
General and administrative expenses	5,557	5,794
Ordinary business profits/losses	-11	572
Ordinary profits/losses	-15	576
Net income/losses	-70	393

2. Balance Sheets (Non-consolidated)

(Millions of Yen)

	FY2020 (As of March 31, 2021)	1QFY2021 (As of June 30, 2021)
Cash and due from banks	313,408	362,404
Securities	4,000	5,000
Loans	119	229
Other assets	51,819	55,247
Total assets	369,348	422,881
Deposits	51,074	65,438
Call money	27,000	43,000
Borrowed money	242,700	263,600
Other liabilities	24,879	26,755
Total liabilities	345,654	398,794
Total equity	23,694	24,087

3. Financial Ratios (Non-consolidated)

	1QFY2020 (3 months)	1QFY2021 (3 months)
Expense-to-revenue ratio	100.2%	91.0%

(Millions of Yen)

	FY2020 (As of March 31, 2021)	1QFY2021 (As of June 30, 2021)
Risk-weighted assets	79,261	79,962
Core capital	11,260	12,095
Capital adequacy ratio	14.21%	15.13%

	FY2020 (As of March 31, 2021)	1QFY2021 (As of June 30, 2021)
Number of ATM units installed	13,490	13,587
Total number of banking accounts	65,424	71,146
Number of credit card customers	99,037	113,425

	1QFY2020 (3 months)	1QFY2021 (3 months)
Total number of ATM usage (1,000s)	49,368	58,305
Average daily ATM usage (no. of times per day per unit)	40.4	47.2

Note:

1. Figures of total number of ATM usage are rounded off a number less than 1,000.
2. Figures of average daily ATM usage are rounded off to one decimal places.

		FY2020 (As of March 31, 2021)	1QFY2021 (As of June 30, 2021)
Number of ATM affiliated financial institutions (banks, companies, depositories) (Note1,2)		130	377
Immediate account settlement service	Number of affiliated services (Note2)	2	2
	Number of affiliated financial institutions	1	4

Note:

1. The JA Bank and JF Marine Bank are considered each as an institution depending on business categories.
2. auPAY and WebMoney prepaid card (including Lite) are considered each as an institution depending on service categories.

II. Financial Statements

1. Balance Sheets (Non-consolidated)

(Financial figures are truncated to the unit stated)
(Millions of Yen)

	FY2020 (As of March 31, 2021)	1QFY2021 (As of June 30, 2021)
[Assets]		
Cash and due from banks	313,408	362,404
Securities	4,000	5,000
Loans	119	229
Suspense payments in ATMs	13,242	17,017
Other assets	11,071	11,834
Tangible fixed assets	14,910	14,276
Intangible fixed assets	12,435	11,994
Differed tax assets	162	130
Reserve for loan losses	-3	-4
Total assets	369,348	422,881
[Liabilities]		
Deposits	51,074	65,438
Call money	27,000	43,000
Borrowed money	242,700	263,600
Suspense receipts of ATM	12,492	15,462
Other liabilities	3,905	3,456
Lease obligations	8,256	7,688
Accrued employees' bonuses	183	105
Other reserves	42	42
Total liabilities	345,654	398,794
[Equity]		
Common stock	11,600	11,600
Capital surplus	11,600	11,600
Retained earnings	494	887
Total shareholders' equity	23,694	24,087
Other unrealized gain on securities	0	0
Total net unrealized gain and translation adjustments	0	0
Total equity	23,694	24,087
Total liabilities and equity	369,348	422,881

2. Statement of Income (Non-consolidated)

(Financial figures are truncated to the unit stated)
(Millions of Yen)

	1QFY2020 (From April 1, 2020 to June 30, 2020)	1QFY2021 (From April 1, 2021 to June 30, 2021)
Ordinary income	7,610	8,454
Interest income	2	8
Interest on loans	2	7
Interest on securities	-	-0
Interest income on due from banks	-0	-0
Fees and commissions income	7,605	8,439
ATM commissions received	7,519	8,284
Other ordinary income	2	6
Ordinary Expenses	7,626	7,877
Interest expenses	241	175
Interest on deposits	3	11
Interest on call money	4	1
Interest on borrowed money	143	95
Other interest paid	90	65
Fees and commissions expenses	1,820	1,904
ATM installation commissions expenses	695	785
ATM commissions expenses	997	995
General and administrative expenses	5,557	5,794
Other ordinary expenses	6	3
Ordinary profits/losses	-15	576
Extraordinary losses	2	14
Fixed asset disposal expenses	1	14
Other extraordinary losses	1	-
Net income/losses before income taxes	-18	561
Income taxes	52	168
Income taxes, local inhabitant taxes and the enterprise taxes	1	135
Deferred income taxes	51	32
Net income/losses	-70	393