

## Financial Summary for the First Quarter of Fiscal Year 2020 Ended June 30, 2020

August 14, 2020  
Lawson Bank, Inc. (<https://www.lawsonbank.jp/>)

### I. Financial Results Highlights

(Financial figures are truncated to the unit stated)

#### 1. Results of Operation (Non-consolidated)

(Millions of Yen)

	1QFY2019 (3 months)	1QFY2020 (3 months)
Total revenue	6,442	5,546
Net interest income	-282	-238
Net fees and commissions	6,724	5,784
Net provision of general reserve for loan losses	0	0
General and administrative expenses	6,103	5,557
Ordinary business profits/losses	340	-11
Ordinary profits/losses	565	-15
Net income/losses	520	-70

#### 2. Balance Sheets (Non-consolidated)

(Millions of Yen)

	FY2019 (As of March 31, 2020)	1QFY2020 (As of June 30, 2020)
Cash and due from banks	327,361	346,746
Loans	37	58
Other assets	54,764	56,940
Total assets	382,163	403,745
Deposits	17,712	30,511
Call money	22,000	30,000
Borrowed money	290,000	290,000
Other liabilities	29,465	30,318
Total liabilities	359,177	380,830
Total equity	22,985	22,915

#### 3. Financial Ratios (Non-consolidated)

	1QFY2019 (3 months)	1QFY2020 (3 months)
Expense-to-revenue ratio	94.7%	100.2%

(Millions of Yen)

	FY2019 (As of March 31, 2020)	1QFY2020 (As of June 30, 2020)
Risk-weighted assets	79,633	79,432
Core capital	9,363	9,537
Capital adequacy ratio	11.76%	12.01%

	FY2019 (As of March 31, 2020)	1QFY2020 (As of June 30, 2020)
Number of ATM units installed	13,367	13,434
Total number of banking accounts	48,860	53,172
Number of credit card customers	47,679	78,537

	1Q FY2019 (3 months)	1Q FY2020 (3 months)
Total number of ATM usage (1,000s)	59,425	49,368
Average daily ATM usage (no. of times per day per unit)	48.3	40.4

Note:

1. Figures of total number of ATM usage are rounded off a number less than 1,000.
2. Figures of average daily ATM usage are rounded off to one decimal places.

	FY2019 (As of March 31, 2020)	1QFY2020 (As of June 30, 2020)
Number of partner financial institutions (banks, companies, depositories)	124	124
Number of partner companies for immediate account settlement service	-	1

Note: The JA Bank and JF Marine Bank are considered each as an institution depending on business categories.

## II. Financial Statements

### 1. Balance Sheets (Non-consolidated)

(Financial figures are truncated to the unit stated)  
(Millions of Yen)

	FY2019 (As of March 31, 2020)	1QFY2020 (As of June 30, 2020)
[Assets]		
Cash and due from banks	327,361	346,746
Loans	37	58
Suspense payments in ATMs	12,736	15,178
Other assets	10,148	10,977
Tangible fixed assets	18,159	17,300
Intangible fixed assets	13,481	13,295
Differed tax assets	241	190
Reserve for loan losses	-2	-1
Total assets	382,163	403,745
[Liabilities]		
Deposits	17,712	30,511
Call money	22,000	30,000
Borrowed money	290,000	290,000
Suspense receipts of ATM	14,437	16,717
Other liabilities	3,448	3,063
Lease obligations	11,402	10,447
Accrued employees' bonuses	176	89
Total liabilities	359,177	380,830
[Equity]		
Common stock	11,600	11,600
Capital surplus	11,600	11,600
Retained earnings	-214	-284
Total shareholders' equity	22,985	22,915
Total equity	22,985	22,915
Total liabilities and equity	382,163	403,745

2. Statement of Income (Non-consolidated)

(Financial figures are truncated to the unit stated)  
(Millions of Yen)

	1QFY2019 (From April 1, 2019 to June 30, 2019)	1QFY2020 (From April 1, 2020 to June 30, 2020)
Ordinary income	8,802	7,610
Interest income	-8	2
Interest on loans	0	2
Interest on call loans	-2	-
Interest income on due from banks	-7	-0
Fees and commissions income	8,552	7,605
ATM commissions received	8,534	7,519
Other ordinary income	258	2
Ordinary Expenses	8,237	7,626
Interest expenses	273	241
Interest on deposits	0	3
Interest on call money	0	4
Interest on borrowed money	172	143
Other interest paid	100	90
Fees and commissions expenses	1,827	1,820
ATM installation commissions expenses	796	695
ATM commissions expenses	972	997
General and administrative expenses	6,103	5,557
Other ordinary expenses	33	6
Ordinary profits/losses	565	-15
Extraordinary profits	0	-
Other extraordinary profits	0	-
Extraordinary losses	4	2
Tangible fixed asset disposal expenses	-	1
Other extraordinary losses	4	1
Net income/losses before income taxes	561	-18
Income taxes	40	52
Income taxes, local inhabitant taxes and the enterprise taxes	40	1
Deferred income taxes	-	51
Net income/losses	520	-70