

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86	51	63	72	105	99						541
Closure	Closure	17	28	22	32	31	22	24					176
	Re-location	4	6	6	5	8	7	4					40
	Subtotal	21	34	28	37	39	29	28					216
Net Increase	44	52	23	26	33	76	71						325
Total	11,174	11,226	11,249	11,275	11,308	11,384	11,455						11,455

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325	168,073	172,648	186,077	183,767	166,932					
All Stores (YOY)	104.5%	99.4%	101.6%	104.5%	103.3%	100.8%	100.3%					
Existing Stores (YOY)	99.1%	94.9%	98.6%	101.6%	100.7%	99.0%	97.9%					
Ave. Daily Sales per Store (¥thousands)	521	512	519	549	570	563	524					
Number of Customers	(Number)	855	861	876	902	941	930	887				
	comparison w/previous yr	99.0%	96.9%	98.7%	99.6%	100.3%	98.1%	96.8%				
Spending per Customer	(¥)	583	568	565	581	579	576	566				
	comparison w/previous yr	100.1%	97.9%	99.9%	102.1%	100.4%	101.0%	101.2%				

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588	591	592					
Tohoku	876	877	879	883	886	892	898					
Kanto	3,589	3,609	3,618	3,629	3,637	3,648	3,650					
Koshinetsu	351	354	354	358	363	366	368					
Hokuriku	390	392	391	391	388	388	386					
Tokai	954	957	964	961	963	976	975					
Kinki	2,215	2,213	2,217	2,217	2,221	2,225	2,222					
Chugoku	606	613	615	615	621	625	626					
Shikoku	447	453	455	456	458	461	460					
Kyushu	1,169	1,177	1,174	1,179	1,183	1,212	1,278					
Number of Stores in Japan	11,174	11,226	11,249	11,275	11,308	11,384	11,455					
NATURAL LAWSON	110	110	108	110	109	109	108					
LAWSON STORE100	1,217	1,210	1,211	1,204	1,204	1,205	1,208					
Shanghai (China)	304	302	303	299	298	297	292					
Chongqing (China)	50	53	54	58	61	65	70					
Dalian (China)	9	10	11	11	12	12	13					
Beijing (China)	-	0	0	0	-	2	3					
Indonesia ***	86	84	84	83	63	63	63					
Hawaii (US)	2	2	2	3	3	4	4					
Thailand	3	6	7	8	9	15	18					
Total Number of Stores Abroad	454	457	461	462	446	458	463					

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

*** The number of Indonesian stores of September is based on the flash report and to be revised in October.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83	51	60	71	77	35						442
Closure	Closure	10	19	22	24	31	21	25					152
	Re-location	4	6	6	5	8	7	4					40
	Subtotal	14	25	28	29	39	28	29					192
Net Increase	51	58	23	31	32	49	6						250
Total	9,803	9,861	9,884	9,915	9,947	9,996	10,002						10,002

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108	151,304	156,299	168,665	166,588	151,024					
All Stores (YOY)	106.0%	100.5%	102.8%	106.3%	104.7%	102.1%	101.8%					
Existing Stores (YOY)	99.6%	95.1%	98.9%	102.5%	101.2%	99.5%	98.4%					
Ave. Daily Sales per Store (¥thousands)	532	520	527	561	583	576	535					
Number of Customers	(Number)	841	845	858	886	924	917	872				
	comparison w/previous yr	99.6%	97.5%	99.2%	100.4%	100.8%	98.7%	97.4%				
Spending per Customer	(¥)	601	585	584	602	600	595	584				
	comparison w/previous yr	100.0%	97.5%	99.7%	102.0%	100.3%	100.8%	101.0%				

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588	591	592					
Tohoku	848	849	851	855	858	864	869					
Kanto	2,847	2,866	2,875	2,889	2,897	2,907	2,908					
Koshinetsu	351	354	354	358	363	366	368					
Hokuriku	390	392	391	391	388	388	386					
Tokai	793	799	806	803	805	818	817					
Kinki	1,958	1,961	1,965	1,967	1,971	1,975	1,972					
Chugoku	606	613	615	615	621	625	626					
Shikoku	447	453	455	456	458	461	460					
Kyushu	986	993	990	995	998	1,001	1,004					
Total	9,803	9,861	9,884	9,915	9,947	9,996	10,002					

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.