

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86	51	63	72	105							442
Closure	Closure	17	28	22	32	31	22						152
	Re-location	4	6	6	5	8	7						36
	Subtotal	21	34	28	37	39	29						188
Net Increase	44	52	23	26	33	76							254
Total	11,174	11,226	11,249	11,275	11,308	11,384							11,384

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325	168,073	172,648	186,077	183,767						
All Stores (YOY)	104.5%	99.4%	101.6%	104.5%	103.3%	100.8%						
Existing Stores (YOY)	99.1%	94.9%	98.6%	101.6%	100.7%	99.0%						
Ave. Daily Sales per Store (¥thousands)	521	512	519	549	570	563						
Number of Customers	(Number)	855	861	876	902	941	930					
	comparison w/previous yr	99.0%	96.9%	98.7%	99.6%	100.3%	98.1%					
Spending per Customer	(¥)	583	568	565	581	579	576					
	comparison w/previous yr	100.1%	97.9%	99.9%	102.1%	100.4%	101.0%					

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588	591						
Tohoku	876	877	879	883	886	892						
Kanto	3,589	3,609	3,618	3,629	3,637	3,648						
Koshinetsu	351	354	354	358	363	366						
Hokuriku	390	392	391	391	388	388						
Tokai	954	957	964	961	963	976						
Kinki	2,215	2,213	2,217	2,217	2,221	2,225						
Chugoku	606	613	615	615	621	625						
Shikoku	447	453	455	456	458	461						
Kyushu	1,169	1,177	1,174	1,179	1,183	1,212						
Number of Stores in Japan	11,174	11,226	11,249	11,275	11,308	11,384						
NATURAL LAWSON	110	110	108	110	109	109						
LAWSON STORE100	1,217	1,210	1,211	1,204	1,204	1,205						
Shanghai (China)	304	302	303	299	298	297						
Chongqing (China)	50	53	54	58	61	65						
Dalian (China)	9	10	11	11	12	12						
Beijing (China)	-	0	0	0	-	2						
Indonesia ***	86	84	84	83	63	63						
Hawaii (US)	2	2	2	3	3	4						
Thailand	3	6	7	8	9	15						
Total Number of Stores Abroad	454	457	461	462	446	458						

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

*** Regarding the numbers of stores of Indonesia, the figures are revised for July. The number of Indonesian stores of August is based on the flash report and to be revised in September.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83	51	60	71	77							407
Closure	Closure	10	19	22	24	31	21						127
	Re-location	4	6	6	5	8	7						36
	Subtotal	14	25	28	29	39	28						163
Net Increase	51	58	23	31	32	49							244
Total	9,803	9,861	9,884	9,915	9,947	9,996							9,996

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108	151,304	156,299	168,665	166,588						
All Stores (YOY)	106.0%	100.5%	102.8%	106.3%	104.7%	102.1%						
Existing Stores (YOY)	99.6%	95.1%	98.9%	102.5%	101.2%	99.5%						
Ave. Daily Sales per Store (¥thousands)	532	520	527	561	583	576						
Number of Customers	(Number)	841	845	858	886	924	917					
	comparison w/previous yr	99.6%	97.5%	99.2%	100.4%	100.8%	98.7%					
Spending per Customer	(¥)	601	585	584	602	600	595					
	comparison w/previous yr	100.0%	97.5%	99.7%	102.0%	100.3%	100.8%					

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588	591						
Tohoku	848	849	851	855	858	864						
Kanto	2,847	2,866	2,875	2,889	2,897	2,907						
Koshinetsu	351	354	354	358	363	366						
Hokuriku	390	392	391	391	388	388						
Tokai	793	799	806	803	805	818						
Kinki	1,958	1,961	1,965	1,967	1,971	1,975						
Chugoku	606	613	615	615	621	625						
Shikoku	447	453	455	456	458	461						
Kyushu	986	993	990	995	998	1,001						
Total	9,803	9,861	9,884	9,915	9,947	9,996						

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.