

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86	51	63	72								337
Closure	Closure	17	28	22	32	31							130
	Re-location	4	6	6	5	8							29
	Subtotal	21	34	28	37	39							159
Net Increase	44	52	23	26	33								178
Total	11,174	11,226	11,249	11,275	11,308								11,308

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325	168,073	172,648	186,077							
All Stores (YOY)	104.5%	99.4%	101.6%	104.5%	103.3%							
Existing Stores (YOY)	99.1%	94.9%	98.6%	101.6%	100.7%							
Ave. Daily Sales per Store (¥thousands)	521	512	519	549	570							
Number of Customers	(Number)	855	861	876	902	941						
	comparison w/previous yr	99.0%	96.9%	98.7%	99.6%	100.3%						
Spending per Customer	(¥)	583	568	565	581	579						
	comparison w/previous yr	100.1%	97.9%	99.9%	102.1%	100.4%						

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588							
Tohoku	876	877	879	883	886							
Kanto	3,589	3,609	3,618	3,629	3,637							
Koshinetsu	351	354	354	358	363							
Hokuriku	390	392	391	391	388							
Tokai	954	957	964	961	963							
Kinki	2,215	2,213	2,217	2,217	2,221							
Chugoku	606	613	615	615	621							
Shikoku	447	453	455	456	458							
Kyushu	1,169	1,177	1,174	1,179	1,183							
Number of Stores in Japan	11,174	11,226	11,249	11,275	11,308							
NATURAL LAWSON	110	110	108	110	109							
LAWSON STORE100	1,217	1,210	1,211	1,204	1,204							
Shanghai (China)	304	302	303	299	298							
Chongqing (China)	50	53	54	58	61							
Dalian (China)	9	10	11	11	12							
Indonesia ***	86	84	84	84	83							
Hawaii (US)	2	2	2	3	3							
Thailand	3	6	7	8	9							
Total Number of Stores Abroad	451	459	461	463	466							

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

*** Regarding the numbers of stores of Indonesia, the figures are revised for June. The number of Indonesian stores of July is based on the flash report and to be revised in August.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83	51	60	71								330
Closure	Closure	10	19	22	24	31							106
	Re-location	4	6	6	5	8							29
	Subtotal	14	25	28	29	39							135
Net Increase	51	58	23	31	32								195
Total	9,803	9,861	9,884	9,915	9,947								9,947

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108	151,304	156,299	168,665							
All Stores (YOY)	106.0%	100.5%	102.8%	106.3%	104.7%							
Existing Stores (YOY)	99.6%	95.1%	98.9%	102.5%	101.2%							
Ave. Daily Sales per Store (¥thousands)	532	520	527	561	583							
Number of Customers	(Number)	841	845	858	886	924						
	comparison w/previous yr	99.6%	97.5%	99.2%	100.4%	100.8%						
Spending per Customer	(¥)	601	585	584	602	600						
	comparison w/previous yr	100.0%	97.5%	99.7%	102.0%	100.3%						

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586	588							
Tohoku	848	849	851	855	858							
Kanto	2,847	2,866	2,875	2,889	2,897							
Koshinetsu	351	354	354	358	363							
Hokuriku	390	392	391	391	388							
Tokai	793	799	806	803	805							
Kinki	1,958	1,961	1,965	1,967	1,971							
Chugoku	606	613	615	615	621							
Shikoku	447	453	455	456	458							
Kyushu	986	993	990	995	998							
Total	9,803	9,861	9,884	9,915	9,947							

Note:

* Total sales include gross sales of tickets and postal packets.