

【Consolidated】

**Number of Stores**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86	51	63									265
Closure	Closure	17	28	22	32								99
	Re-location	4	6	6	5								21
	Subtotal	21	34	28	37								120
Net Increase	44	52	23	26									145
Total	11,174	11,226	11,249	11,275									11,275

**Sales**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325	168,073	172,648								
All Stores (YOY)	104.5%	99.4%	101.6%	104.5%								
Existing Stores (YOY)	99.1%	94.9%	98.6%	101.6%								
Ave. Daily Sales per Store (¥thousands)	521	512	519	549								
Number of Customers	(Number)	855	861	876	902							
	comparison w/previous yr	99.0%	96.9%	98.7%	99.6%							
Spending per Customer	(¥)	583	568	565	581							
	comparison w/previous yr	100.1%	97.9%	99.9%	102.1%							

**Number of Stores by Region and Prefecture \*\***

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586								
Tohoku	876	877	879	883								
Kanto	3,589	3,609	3,618	3,629								
Koshinetsu	351	354	354	358								
Hokuriku	390	392	391	391								
Tokai	954	957	964	961								
Kinki	2,215	2,213	2,217	2,217								
Chugoku	606	613	615	615								
Shikoku	447	453	455	456								
Kyushu	1,169	1,177	1,174	1,179								
Number of Stores in Japan	11,174	11,226	11,249	11,275								
NATURAL LAWSON	110	110	108	110								
LAWSON STORE100	1,217	1,210	1,211	1,204								
Shanghai (China)	304	302	303	299								
Chongqing (China)	50	53	54	58								
Dalian (China)	9	10	11	11								
Indonesia ***	86	84	84	84								
Hawaii (US)	2	2	2	3								
Thailand	3	6	7	8								
Total Number of Stores Abroad	451	459	461	463								

Note:

\* Total sales include gross sales of tickets and postal packets.

\*\* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

\*\*\* The number of Indonesian stores of June is based on the flash report and to be revised in July.

【Non-consolidated】

**Number of Stores**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83	51	60									259
Closure	Closure	10	19	22	24								75
	Re-location	4	6	6	5								21
	Subtotal	14	25	28	29								96
Net Increase	51	58	23	31									163
Total	9,803	9,861	9,884	9,915									9,915

**Sales**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108	151,304	156,299								
All Stores (YOY)	106.0%	100.5%	102.8%	106.3%								
Existing Stores (YOY)	99.6%	95.1%	98.9%	102.5%								
Ave. Daily Sales per Store (¥thousands)	532	520	527	561								
Number of Customers	(Number)	841	845	858	886							
	comparison w/previous yr	99.6%	97.5%	99.2%	100.4%							
Spending per Customer	(¥)	601	585	584	602							
	comparison w/previous yr	100.0%	97.5%	99.7%	102.0%							

**Number of Stores by Region and Prefecture**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582	586								
Tohoku	848	849	851	855								
Kanto	2,847	2,866	2,875	2,889								
Koshinetsu	351	354	354	358								
Hokuriku	390	392	391	391								
Tokai	793	799	806	803								
Kinki	1,958	1,961	1,965	1,967								
Chugoku	606	613	615	615								
Shikoku	447	453	455	456								
Kyushu	986	993	990	995								
Total	9,803	9,861	9,884	9,915								

Note:

\* Total sales include gross sales of tickets and postal packets.