

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86	51										202
Closure	Closure	17	28	22									67
	Re-location	4	6	6									16
	Subtotal	21	34	28									83
Net Increase	44	52	23										119
Total	11,174	11,226	11,249										11,249

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325	168,073									
All Stores (YOY)	104.5%	99.4%	101.6%									
Existing Stores (YOY)	99.1%	94.9%	98.6%									
Ave. Daily Sales per Store (¥thousands)	521	512	519									
Number of Customers	(Number)	855	861	876								
	comparison w/previous yr	99.0%	96.9%	98.7%								
Spending per Customer	(¥)	583	568	565								
	comparison w/previous yr	100.1%	97.9%	99.9%								

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582									
Tohoku	876	877	879									
Kanto	3,589	3,609	3,618									
Koshinetsu	351	354	354									
Hokuriku	390	392	391									
Tokai	954	957	964									
Kinki	2,215	2,213	2,217									
Chugoku	606	613	615									
Shikoku	447	453	455									
Kyushu	1,169	1,177	1,174									
Number of Stores in Japan	11,174	11,226	11,249									
NATURAL LAWSON	110	110	108									
LAWSON STORE100	1,217	1,210	1,211									
Shanghai (China)	304	302	303									
Chongqing (China)	50	53	54									
Dalian (China)	9	10	11									
Indonesia ***	86	84	84									
Hawaii (US)	2	2	2									
Thailand	3	6	7									
Total Number of Stores Abroad	451	459	461									

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

*** Regarding the numbers of stores of Indonesia, the figures are revised for April. The number of Indonesian stores of May is based on the flash report and to be revised in June.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83	51										199
Closure	Closure	10	19	22									51
	Re-location	4	6	6									16
	Subtotal	14	25	28									67
Net Increase	51	58	23										132
Total	9,803	9,861	9,884										9,884

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108	151,304									
All Stores (YOY)	106.0%	100.5%	102.8%									
Existing Stores (YOY)	99.6%	95.1%	98.9%									
Ave. Daily Sales per Store (¥thousands)	532	520	527									
Number of Customers	(Number)	841	845	858								
	comparison w/previous yr	99.6%	97.5%	99.2%								
Spending per Customer	(¥)	601	585	584								
	comparison w/previous yr	100.0%	97.5%	99.7%								

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581	582									
Tohoku	848	849	851									
Kanto	2,847	2,866	2,875									
Koshinetsu	351	354	354									
Hokuriku	390	392	391									
Tokai	793	799	806									
Kinki	1,958	1,961	1,965									
Chugoku	606	613	615									
Shikoku	447	453	455									
Kyushu	986	993	990									
Total	9,803	9,861	9,884									

Note:

* Total sales include gross sales of tickets and postal packets.