

【Consolidated】

**Number of Stores**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	86											151
Closure	Closure	17	28										45
	Re-location	4	6										10
	Subtotal	21	34										55
Net Increase	44	52											96
Total	11,174	11,226											11,226

**Sales**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059	160,325										
All Stores (YOY)	104.5%	99.4%										
Existing Stores (YOY)	99.1%	94.9%										
Ave. Daily Sales per Store (¥thousands)	521	512										
Number of Customers	(Number)	855	861									
	comparison w/previous yr	99.0%	96.9%									
Spending per Customer	(¥)	583	568									
	comparison w/previous yr	100.1%	97.9%									

**Number of Stores by Region and Prefecture \*\***

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581										
Tohoku	876	877										
Kanto	3,589	3,609										
Koshinetsu	351	354										
Hokuriku	390	392										
Tokai	954	957										
Kinki	2,215	2,213										
Chugoku	606	613										
Shikoku	447	453										
Kyushu	1,169	1,177										
Number of Stores in Japan	11,174	11,226										
NATURAL LAWSON	110	110										
LAWSON STORE100	1,217	1,210										
Shanghai (China)	304	302										
Chongqing (China)	50	53										
Dalian (China)	9	10										
Indonesia ***	83	86										
Hawaii (US)	2	2										
Thailand	3	6										
Total Number of Stores Abroad	451	459										

Note:

\* Total sales include gross sales of tickets and postal packets.

\*\* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by Lawson HMV Entertainment, Inc.).

\*\*\* Regarding the numbers of stores of Indonesia, the figures are revised for March. The number of Indonesian stores of April is based on the flash report and to be revised in May.

【Non-consolidated】

**Number of Stores**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65	83											148
Closure	Closure	10	19										29
	Re-location	4	6										10
	Subtotal	14	25										39
Net Increase	51	58											109
Total	9,803	9,861											9,861

**Sales**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691	144,108										
All Stores (YOY)	106.0%	100.5%										
Existing Stores (YOY)	99.6%	95.1%										
Ave. Daily Sales per Store (¥thousands)	532	520										
Number of Customers	(Number)	841	845									
	comparison w/previous yr	99.6%	97.5%									
Spending per Customer	(¥)	601	585									
	comparison w/previous yr	100.0%	97.5%									

**Number of Stores by Region and Prefecture**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577	581										
Tohoku	848	849										
Kanto	2,847	2,866										
Koshinetsu	351	354										
Hokuriku	390	392										
Tokai	793	799										
Kinki	1,958	1,961										
Chugoku	606	613										
Shikoku	447	453										
Kyushu	986	993										
Total	9,803	9,861										

Note:

\* Total sales include gross sales of tickets and postal packets.