

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65												65
Closure	Closure	17											17
	Re-location	4											4
	Subtotal	21											21
Net Increase	44												44
Total	11,174												11,174

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	168,059											
All Stores (YOY)	104.5%											
Existing Stores (YOY)	99.1%											
Ave. Daily Sales per Store (¥thousands)	521											
Number of Customers	(Number)	855										
	comparison w/previous yr	99.0%										
Spending per Customer	(¥)	583										
	comparison w/previous yr	100.1%										

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577											
Tohoku	876											
Kanto	3,589											
Koshinetsu	351											
Hokuriku	390											
Tokai	954											
Kinki	2,215											
Chugoku	606											
Shikoku	447											
Kyushu	1,169											
Number of Stores in Japan	11,174											
NATURAL LAWSON	110											
LAWSON STORE100	1,217											
Shanghai (China)	304											
Chongqing (China)	50											
Dalian (China)	9											
Indonesia ***	83											
Hawaii (US)	2											
Thailand	3											
Total Number of Stores Abroad	451											

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

*** The number of Indonesian stores of March is based on the flash report and to be revised in May.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	65												65
Closure	Closure	10											10
	Re-location	4											4
	Subtotal	14											14
Net Increase	51												51
Total	9,803												9,803

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,691											
All Stores (YOY)	106.0%											
Existing Stores (YOY)	99.6%											
Ave. Daily Sales per Store (¥thousands)	532											
Number of Customers	(Number)	841										
	comparison w/previous yr	99.6%										
Spending per Customer	(¥)	601										
	comparison w/previous yr	100.0%										

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	577											
Tohoku	848											
Kanto	2,847											
Koshinetsu	351											
Hokuriku	390											
Tokai	793											
Kinki	1,958											
Chugoku	606											
Shikoku	447											
Kyushu	986											
Total	9,803											

Note:

* Total sales include gross sales of tickets and postal packets.