

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108	70	93								499
Closure	Closure	28	7	9	24	11							79
	Re-location	3	8	6	0	13							30
	Subtotal	31	15	15	24	24							109
Net Increase	71	111	93	46	69								390
Total	10,528	10,639	10,732	10,778	10,847								10,847

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444	165,220	180,161							
All Stores (YOY)	106.4%	115.2%	108.8%	104.3%	103.0%							
Existing Stores (YOY)	101.8%	108.9%	102.7%	98.2%	97.1%							
Ave. Daily Sales per Store (¥thousands)	529	542	535	547	571							
Number of Customers	(Number)	869	893	900	918	951						
	comparison w/previous yr	103.0%	102.3%	100.8%	96.2%	96.6%						
Spending per Customer	(¥)	584	582	569	572	580						
	comparison w/previous yr	98.9%	106.5%	101.9%	102.0%	100.4%						

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569							
Tohoku	835	836	841	846	849							
Kanto	3,268	3,337	3,406	3,425	3,457							
Koshinetsu	325	331	333	334	339							
Hokuriku	374	376	377	377	377							
Tokai	903	908	912	917	923							
Kinki	2,162	2,169	2,172	2,179	2,186							
Chugoku	573	575	577	579	586							
Shikoku	425	427	430	432	435							
Kyushu	1,112	1,120	1,123	1,125	1,126							
Number of Stores in Japan	10,528	10,639	10,732	10,778	10,847							
NATURAL LAWSON	100	100	101	101	101							
LAWSON STORE100	1,166	1,175	1,180	1,182	1,188							
Shanghai (China)	318	319	325	325	327							
Chongqing (China)	41	41	50	53	55							
Dalian (China)	4	5	7	7	7							
Indonesia	20	26	32	50	63							
Hawaii (US)					2							
Total Number of Stores Abroad	383	391	414	435	452							

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102	63	88								457
Closure	Closure	9	8	9	21	12							59
	Re-location	3	8	6	0	13							30
	Subtotal	12	16	15	21	25							89
Net Increase	76	100	87	42	63								368
Total	9,141	9,241	9,328	9,370	9,433								9,433

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172	146,982	161,142							
All Stores (YOY)	106.4%	114.9%	107.9%	103.4%	102.7%							
Existing Stores (YOY)	102.8%	109.7%	102.8%	98.2%	97.3%							
Ave. Daily Sales per Store (¥thousands)	534	548	539	552	581							
Number of Customers	(Number)	848	870	876	892	927						
	comparison w/previous yr	104.0%	103.0%	100.7%	96.2%	97.0%						
Spending per Customer	(¥)	602	601	588	592	601						
	comparison w/previous yr	98.8%	106.6%	102.1%	102.0%	100.3%						

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569							
Tohoku	807	808	813	818	821							
Kanto	2,565	2,628	2,693	2,708	2,736							
Koshinetsu	325	331	333	334	339							
Hokuriku	301	302	303	303	303							
Tokai	749	753	756	761	765							
Kinki	1,907	1,913	1,916	1,922	1,929							
Chugoku	573	575	577	579	586							
Shikoku	425	427	430	432	435							
Kyushu	938	944	946	949	950							
Total	9,141	9,241	9,328	9,370	9,433							

Note:

* Total sales include gross sales of tickets and postal packets.