

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108	70									406
Closure	Closure	28	7	9	24								68
	Re-location	3	8	6	0								17
	Subtotal	31	15	15	24								85
Net Increase	71	111	93	46									321
Total	10,528	10,639	10,732	10,778									10,778

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444	165,220								
All Stores (YOY)	106.4%	115.2%	108.8%	104.3%								
Existing Stores (YOY)	101.8%	108.9%	102.7%	98.2%								
Ave. Daily Sales per Store (¥thousands)	529	542	535	547								
Number of Customers	(Number)	869	893	900	918							
	comparison w/previous yr	103.0%	102.3%	100.8%	96.2%							
Spending per Customer	(¥)	584	582	569	572							
	comparison w/previous yr	98.9%	106.5%	101.9%	102.0%							

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564								
Tohoku	835	836	841	846								
Kanto	3,268	3,337	3,406	3,425								
Koshinetsu	325	331	333	334								
Hokuriku	374	376	377	377								
Tokai	903	908	912	917								
Kinki	2,162	2,169	2,172	2,179								
Chugoku	573	575	577	579								
Shikoku	425	427	430	432								
Kyushu	1,112	1,120	1,123	1,125								
Number of Stores in Japan	10,528	10,639	10,732	10,778								
NATURAL LAWSON	100	100	101	101								
LAWSON STORE100	1,166	1,175	1,180	1,182								
Shanghai(China)	318	319	325	325								
Chongqing(China)	41	41	50	53								
Dalian(China)	4	5	7	7								
Indonesia	20	26	32	50								
Total Number of Stores Abroad	383	391	414	435								

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102	63									369
Closure	Closure	9	8	9	21								47
	Re-location	3	8	6	0								17
	Subtotal	12	16	15	21								64
Net Increase	76	100	87	42									305
Total	9,141	9,241	9,328	9,370									9,370

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172	146,982								
All Stores (YOY)	106.4%	114.9%	107.9%	103.4%								
Existing Stores (YOY)	102.8%	109.7%	102.8%	98.2%**								
Ave. Daily Sales per Store (¥thousands)	534	548	539	552								
Number of Customers	(Number)	848	870	876	892							
	comparison w/previous yr	104.0%	103.0%	100.7%	96.2%							
Spending per Customer	(¥)	602	601	588	592							
	comparison w/previous yr	98.8%	106.6%	102.1%	102.0%							

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564								
Tohoku	807	808	813	818								
Kanto	2,565	2,628	2,693	2,708								
Koshinetsu	325	331	333	334								
Hokuriku	301	302	303	303								
Tokai	749	753	756	761								
Kinki	1,907	1,913	1,916	1,922								
Chugoku	573	575	577	579								
Shikoku	425	427	430	432								
Kyushu	938	944	946	949								
Total	9,141	9,241	9,328	9,370								

Note:

* Total sales include gross sales of tickets and postal packets.

** The sales figure of "Existing Stores (YOY)" (non-consolidated basis) of June, 2012 has been modified from 98.1% to 98.2%.