

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108										336
Closure	Closure	28	7	9									44
	Re-location	3	8	6									17
	Subtotal	31	15	15									61
Net Increase	71	111	93										275
Total	10,528	10,639	10,732										10,732

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444									
All Stores (YOY)	106.4%	115.2%	108.8%									
Existing Stores (YOY)	101.8%	108.9%	102.7%									
Ave. Daily Sales per Store (¥thousands)	529	542	535									
Number of Customers	(Number)	869	893	900								
	comparison w/previous yr	103.0%	102.3%	100.8%								
Spending per Customer	(¥)	584	582	569								
	comparison w/previous yr	98.9%	106.5%	101.9%								

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561									
Tohoku	835	836	841									
Kanto	3,268	3,337	3,406									
Koshinetsu	325	331	333									
Hokuriku	374	376	377									
Tokai	903	908	912									
Kinki	2,162	2,169	2,172									
Chugoku	573	575	577									
Shikoku	425	427	430									
Kyushu	1,112	1,120	1,123									
Number of Stores in Japan	10,528	10,639	10,732									
NATURAL LAWSON	100	100	101									
LAWSON STORE100	1,166	1,175	1,180									
Shanghai(China)	318	319	325									
Chongqing(China)	41	41	50									
Dalian(China)	4	5	7									
Indonesia	20	26	32									
Total Number of Stores Abroad	383	391	414									

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102										306
Closure	Closure	9	8	9									26
	Re-location	3	8	6									17
	Subtotal	12	16	15									43
Net Increase	76	100	87										263
Total	9,141	9,241	9,328										9,328

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172									
All Stores (YOY)	106.4%	114.9%	107.9%									
Existing Stores (YOY)	102.8%	109.7%	102.8%									
Ave. Daily Sales per Store (¥thousands)	534	548	539									
Number of Customers	(Number)	848	870	876								
	comparison w/previous yr	104.0%	103.0%	100.7%								
Spending per Customer	(¥)	602	601	588								
	comparison w/previous yr	98.8%	106.6%	102.1%								

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561									
Tohoku	807	808	813									
Kanto	2,565	2,628	2,693									
Koshinetsu	325	331	333									
Hokuriku	301	302	303									
Tokai	749	753	756									
Kinki	1,907	1,913	1,916									
Chugoku	573	575	577									
Shikoku	425	427	430									
Kyushu	938	944	946									
Total	9,141	9,241	9,328									

Note:

* Total sales include gross sales of tickets and postal packets.