

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126											228
Closure	Closure	28	7										35
	Re-location	3	8										11
	Subtotal	31	15										46
Net Increase	71	111											182
Total	10,528	10,639											10,639

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293										
All Stores (YOY)	106.4%	115.2%										
Existing Stores (YOY)	101.8%	108.9%										
Ave. Daily Sales per Store (¥thousands)	529	542										
Number of Customers	(Number)	869	893									
	comparison w/previous yr	103.0%	102.3%									
Spending per Customer	(¥)	584	582									
	comparison w/previous yr	98.9%	106.5%									

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560										
Tohoku	835	836										
Kanto	3,268	3,337										
Koshinetsu	325	331										
Hokuriku	374	376										
Tokai	903	908										
Kinki	2,162	2,169										
Chugoku	573	575										
Shikoku	425	427										
Kyushu	1,112	1,120										
Number of Stores in Japan	10,528	10,639										
NATURAL LAWSON	100	100										
LAWSON STORE100	1,166	1,175										
Shanghai(China)	318	319										
Chongqing(China)	41	41										
Dalian(China)	4	5										
Indonesia	20	26										
Total Number of Stores Abroad	383	391										

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116											204
Closure	Closure	9	8										17
	Re-location	3	8										11
	Subtotal	12	16										28
Net Increase	76	100											176
Total	9,141	9,241											9,241

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460										
All Stores (YOY)	106.4%	114.9%										
Existing Stores (YOY)	102.8%	109.7%										
Ave. Daily Sales per Store (¥thousands)	534	548										
Number of Customers	(Number)	848	870									
	comparison w/previous yr	104.0%	103.0%									
Spending per Customer	(¥)	602	601									
	comparison w/previous yr	98.8%	106.6%									

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560										
Tohoku	807	808										
Kanto	2,565	2,628										
Koshinetsu	325	331										
Hokuriku	301	302										
Tokai	749	753										
Kinki	1,907	1,913										
Chugoku	573	575										
Shikoku	425	427										
Kyushu	938	944										
Total	9,141	9,241										

Note:

* Total sales include gross sales of tickets and postal packets.