

【Consolidated】
Number of Stores

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		26	57	44	60	117	91	56	73	60	83	40		707
Closure	Closure	35	53	7	13	15	14	8	11	8	15	9		188
	Re-location	3	1	5	6	7	9	5	0	9	10	3		58
	Subtotal	38	54	12	19	22	23	13	11	17	25	12		246
Net Increase		-12	3	32	41	95	68	43	62	43	58	28		461
Total		9,982	9,985	10,017	10,058	10,153	10,221	10,264	10,326	10,369	10,427	10,455		10,455

Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		151,189	139,979	152,100	158,462	174,885	176,504	159,735	165,374	155,238	164,504	149,619	
All Stores (YOY)		110.0%	99.5%	107.5%	110.5%	112.8%	112.3%	100.9%	114.7%	109.7%	107.4%	105.3%	
Existing Stores (YOY)		107.2%	97.4%	105.0%	107.2%	109.5%	108.5%	97.6%	110.1%	105.9%	103.5%	101.3%	
Ave. Daily Sales per Store (¥thousands)		518	497	520	557	590	591	550	548	531	544	493	
Number of Customers	(Number)	847	872	895	955	983	975	942	934	900	873	810	
	comparison w/previous yr	99.3%	99.0%	101.3%	102.0%	102.7%	100.3%	101.0%	104.2%	100.7%	100.2%	99.7%	
Spending per Customer	(¥)	592	549	561	563	580	587	565	568	570	599	587	
	comparison w/previous yr	107.9%	98.3%	103.6%	105.2%	106.6%	108.2%	96.6%	105.7%	105.3%	103.3%	101.6%	

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552	553	556	556	554	554	
Tohoku	813	806	809	814	816	817	820	827	828	835	837	
Kanto	3,022	3,017	3,033	3,038	3,054	3,083	3,101	3,126	3,154	3,181	3,197	
Koshinetsu	307	307	308	310	315	315	315	318	319	323	323	
Hokuriku	298	297	297	299	349	370	371	372	373	373	373	
Tokai	871	871	874	882	888	892	895	900	898	901	904	
Kinki	2,107	2,112	2,116	2,124	2,122	2,133	2,140	2,147	2,155	2,162	2,165	
Chugoku	557	559	560	559	561	563	564	566	568	571	571	
Shikoku	411	413	413	411	412	412	413	415	418	420	422	
Kyushu	1,064	1,064	1,065	1,075	1,085	1,084	1,092	1,099	1,100	1,107	1,109	
Number of Stores in Japan	9,982	9,985	10,017	10,058	10,153	10,221	10,264	10,326	10,369	10,427	10,455	
Shanghai(China)	307	308	303	299	300	303	303	305	308	318	314	
Chongqing(China)	5	7	9	11	15	20	26	27	30	33	37	
Dalian(China)									1	1	3	
Indonesia					1	1	1	1	1	10	11	
Total Number of Stores Abroad	312	315	312	310	316	324	330	333	340	362	365	

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		22	44	35	43	54	39	45	63	51	63	37		496
Closure	Closure	36	18	6	12	15	15	8	13	11	12	4		150
	Re-location	3	1	5	6	7	9	5	0	9	10	3		58
	Subtotal	39	19	11	18	22	24	13	13	20	22	7		208
Net Increase		-17	25	24	25	32	15	32	50	31	41	30		288
Total		8,759	8,784	8,808	8,833	8,865	8,880	8,912	8,962	8,993	9,034	9,064		9,064

Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		134,531	124,804	136,389	142,174	156,971	158,257	141,799	146,997	138,066	147,016	133,058	
All Stores (YOY)		109.3%	99.0%	107.7%	110.1%	112.6%	111.9%	99.2%	114.3%	109.1%	106.7%	104.4%	
Existing Stores (YOY)		107.0%	97.3%	105.6%	107.8%	110.2%	109.4%	97.3%	111.3%	106.7%	104.1%	101.7%	
Ave. Daily Sales per Store (¥thousands)		518	497	523	561	597	600	554	554	537	553	499	
Number of Customers	(Number)	820	845	871	927	957	952	914	908	876	855	791	
	comparison w/previous yr	98.6%	98.6%	101.7%	102.2%	103.0%	100.7%	101.3%	104.9%	101.0%	100.7%	100.0%	
Spending per Customer	(¥)	609	565	578	582	600	608	584	587	589	619	605	
	comparison w/previous yr	108.5%	98.6%	103.9%	105.6%	107.1%	108.7%	96.1%	106.1%	105.7%	103.5%	101.6%	

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552	553	556	556	554	554	
Tohoku	779	779	782	786	788	789	791	798	799	806	808	
Kanto	2,368	2,372	2,382	2,381	2,393	2,403	2,417	2,438	2,460	2,479	2,496	
Koshinetsu	307	307	308	310	315	315	315	318	319	323	323	
Hokuriku	298	297	297	299	300	300	300	301	301	300	300	
Tokai	719	723	725	730	734	735	738	739	737	740	744	
Kinki	1,879	1,886	1,889	1,893	1,887	1,893	1,895	1,898	1,902	1,905	1,908	
Chugoku	557	559	560	559	561	563	564	566	568	571	571	
Shikoku	411	413	413	411	412	412	413	415	418	420	422	
Kyushu	909	909	910	918	924	918	926	933	933	936	938	
Total	8,759	8,784	8,808	8,833	8,865	8,880	8,912	8,962	8,993	9,034	9,064	

Note:

* Total sales include gross sales of tickets and postal packets.