

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108	70	93	75	69	73					716
Closure	Closure	28	7	9	24	11	5	13	8				105
	Re-location	3	8	6	0	13	5	8	5				48
	Subtotal	31	15	15	24	24	10	21	13				153
Net Increase	71	111	93	46	69	65	48	60					563
Total	10,528	10,639	10,732	10,778	10,847	10,912	10,960	11,020					11,020

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444	165,220	180,161	182,253	166,457	172,054				
All Stores (YOY)	106.4%	115.2%	108.8%	104.3%	103.0%	103.3%	104.2%	104.0%				
Existing Stores (YOY)	101.8%	108.9%	102.7%	98.2%	97.1%	97.3%	98.5%	98.3%				
Ave. Daily Sales per Store (¥thousands)	529	542	535	547	571	573	540	537				
Number of Customers	(Number)	869	893	900	918	951	962	927	913			
	comparison w/previous yr	103.0%	102.3%	100.8%	96.2%	96.6%	98.8%	98.7%	98.1%			
Spending per Customer	(¥)	584	582	569	572	580	576	561	566			
	comparison w/previous yr	98.9%	106.5%	101.9%	102.0%	100.4%	98.5%	99.9%	100.2%			

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570	573	576				
Tohoku	835	836	841	846	849	854	858	861				
Kanto	3,268	3,337	3,406	3,425	3,457	3,480	3,512	3,536				
Koshinetsu	325	331	333	334	339	340	340	340				
Hokuriku	374	376	377	377	377	387	387	388				
Tokai	903	908	912	917	923	932	936	943				
Kinki	2,162	2,169	2,172	2,179	2,186	2,189	2,189	2,196				
Chugoku	573	575	577	579	586	589	590	593				
Shikoku	425	427	430	432	435	437	437	439				
Kyushu	1,112	1,120	1,123	1,125	1,126	1,134	1,138	1,148				
Number of Stores in Japan	10,528	10,639	10,732	10,778	10,847	10,912	10,960	11,020				
NATURAL LAWSON	100	100	101	101	101	105	107	110				
LAWSON STORE100	1,166	1,175	1,180	1,182	1,188	1,191	1,197	1,199				
Shanghai (China)	318	319	325	325	327	330	324	325				
Chongqing (China)	41	41	50	53	55	56	53	53				
Dalian (China)	4	5	7	7	7	7	7	7				
Indonesia	20	26	32	50	63	68	70	79				
Hawaii (US)					2	2	2	2				
Total Number of Stores Abroad	383	391	414	435	452	461	456	466				

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102	63	88	72	63	69					661
Closure	Closure	9	8	9	21	12	5	13	6				83
	Re-location	3	8	6	0	13	5	8	5				48
	Subtotal	12	16	15	21	25	10	21	11				131
Net Increase	76	100	87	42	63	62	42	58					530
Total	9,141	9,241	9,328	9,370	9,433	9,495	9,537	9,595					9,595

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172	146,982	161,142	163,138	148,406	153,668				
All Stores (YOY)	106.4%	114.9%	107.9%	103.4%	102.7%	103.1%	104.7%	104.5%				
Existing Stores (YOY)	102.8%	109.7%	102.8%	98.2%	97.3%	97.2%	98.7%	98.5%				
Ave. Daily Sales per Store (¥thousands)	534	548	539	552	581	584	549	547				
Number of Customers	(Number)	848	870	876	892	927	941	904	892			
	comparison w/previous yr	104.0%	103.0%	100.7%	96.2%	97.0%	99.0%	99.0%	98.4%			
Spending per Customer	(¥)	602	601	588	592	601	596	581	586			
	comparison w/previous yr	98.8%	106.6%	102.1%	102.0%	100.3%	98.2%	99.8%	100.1%			

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570	573	576				
Tohoku	807	808	813	818	821	826	830	833				
Kanto	2,565	2,628	2,693	2,708	2,736	2,758	2,786	2,810				
Koshinetsu	325	331	333	334	339	340	340	340				
Hokuriku	301	302	303	303	303	314	314	315				
Tokai	749	753	756	761	765	773	776	782				
Kinki	1,907	1,913	1,916	1,922	1,929	1,932	1,931	1,938				
Chugoku	573	575	577	579	586	589	590	593				
Shikoku	425	427	430	432	435	437	437	439				
Kyushu	938	944	946	949	950	956	960	969				
Total	9,141	9,241	9,328	9,370	9,433	9,495	9,537	9,595				

Note:

* Total sales include gross sales of tickets and postal packets.