

【Consolidated】

Number of Stores

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		26	57	44	60	117	91	56						451
Closure	Closure	35	53	7	13	15	14	8						145
	Re-location	3	1	5	6	7	9	5						36
	Subtotal	38	54	12	19	22	23	13						181
Net Increase	-12	3	32	41	95	68	43							270
Total		9,982	9,985	10,017	10,058	10,153	10,221	10,264						10,264

Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		151,189	139,979	152,100	158,462	174,885	176,504	159,735					
All Stores (YOY)		110.0%	99.5%	107.5%	110.5%	112.8%	112.3%	100.9%					
Existing Stores (YOY)		107.2%	97.4%	105.0%	107.2%	109.5%	108.5%	97.6%					
Ave. Daily Sales per Store (¥thousands)		518	497	520	557	590	591	550					
Number of Customers	(Number)	847	872	895	955	983	975	942					
	comparison w/previous yr	99.3%	99.0%	101.3%	102.0%	102.7%	100.3%	101.0%					
Spending per Customer	(¥)	592	549	561	563	580	587	565					
	comparison w/previous yr	107.9%	98.3%	103.6%	105.2%	106.6%	108.2%	96.6%					

Number of Stores by Region and Prefecture**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552	553					
Tohoku	813	806	809	814	816	817	820					
Kanto	3,022	3,017	3,033	3,038	3,054	3,083	3,101					
Koshinetsu	307	307	308	310	315	315	315					
Hokuriku	298	297	297	299	349	370	371					
Tokai	871	871	874	882	888	892	895					
Kinki	2,107	2,112	2,116	2,124	2,122	2,133	2,140					
Chugoku	557	559	560	559	561	563	564					
Shikoku	411	413	413	411	412	412	413					
Kyushu	1,064	1,064	1,065	1,075	1,085	1,084	1,092					
Total	9,982	9,985	10,017	10,058	10,153	10,221	10,264					
Shanghai (China)	307	308	303	299	300	303	303					
Chongqing (China)	5	7	9	11	15	20	26					

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON Okinawa).

【Non-consolidated】

Number of Stores

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		22	44	35	43	54	39	45						282
Closure	Closure	36	18	6	12	15	15	8						110
	Re-location	3	1	5	6	7	9	5						36
	Subtotal	39	19	11	18	22	24	13						146
Net Increase		-17	25	24	25	32	15	32						136
Total		8,759	8,784	8,808	8,833	8,865	8,880	8,912						8,912

Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		134,531	124,804	136,389	142,174	156,971	158,257	141,799					
All Stores (YOY)		109.3%	99.0%	107.7%	110.1%	112.6%	111.9%	99.2%					
Existing Stores (YOY)		107.0%	97.3%	105.6%	107.8%	110.2%	109.4%	97.3%					
Ave. Daily Sales per Store (¥thousands)		518	497	523	561	597	600	554					
Number of Customers	(Number)	820	845	871	927	957	952	914					
	comparison w/previous yr	98.6%	98.6%	101.7%	102.2%	103.0%	100.7%	101.3%					
Spending per Customer	(¥)	609	565	578	582	600	608	584					
	comparison w/previous yr	108.5%	98.6%	103.9%	105.6%	107.1%	108.7%	96.1%					

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552	553					
Tohoku	779	779	782	786	788	789	791					
Kanto	2,368	2,372	2,382	2,381	2,393	2,403	2,417					
Koshinetsu	307	307	308	310	315	315	315					
Hokuriku	298	297	297	299	300	300	300					
Tokai	719	723	725	730	734	735	738					
Kinki	1,879	1,886	1,889	1,893	1,887	1,893	1,895					
Chugoku	557	559	560	559	561	563	564					
Shikoku	411	413	413	411	412	412	413					
Kyushu	909	909	910	918	924	918	926					
Total	8,759	8,784	8,808	8,833	8,865	8,880	8,912					

Note:

* Total sales include gross sales of tickets and postal packets.