

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL**
Opening	26	57	44	60	117	91							395
Closure	Closure	35	53	7	13	15	14						137
	Re-location	3	1	5	6	7	9						31
	Subtotal	38	54	12	19	22	23						168
Net Increase	-12	3	32	41	95	68							227
Total	9,982	9,985	10,017	10,058	10,153	10,221							10,221

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,189	139,979	152,100	158,462	174,885	176,504						
All Stores (YOY)	110.0%	99.5%	107.5%	110.5%	112.8%	112.3%						
Existing Stores (YOY)	107.2%	97.4%	105.0%	107.2%	109.5%	108.5%						
Ave. Daily Sales per Store (¥thousands)	518	497	520	557	590	591						
Number of Customers	(Number)	847	872	895	955	983	975					
	comparison w/previous yr	99.3%	99.0%	101.3%	102.0%	102.7%	100.3%					
Spending per Customer	(¥)	592	549	561	563	580	587					
	comparison w/previous yr	107.9%	98.3%	103.6%	105.2%	106.6%	108.2%					

Number of Stores by Region and Prefecture**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552						
Tohoku	813	806	809	814	816	817						
Kanto	3,022	3,017	3,033	3,038	3,054	3,083						
Koshinetsu	307	307	308	310	315	315						
Hokuriku	298	297	297	299	349	370						
Tokai	871	871	874	882	888	892						
Kinki	2,107	2,112	2,116	2,124	2,122	2,133						
Chugoku	557	559	560	559	561	563						
Shikoku	411	413	413	411	412	412						
Kyushu	1,064	1,064	1,065	1,075	1,085	1,084						
Total	9,982	9,985	10,017	10,058	10,153	10,221						
Shanghai (China)	307	308	303	299	300	303						
Chongqing (China)	5	7	9	11	15	20						

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON Okinawa).

*** The figures in total number of stores are modified on September 16.

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL**
Opening	22	44	35	43	54	39							237
Closure	Closure	36	18	6	12	15							102
	Re-location	3	1	5	6	7							31
	Subtotal	39	19	11	18	22							133
Net Increase	-17	25	24	25	32	15							104
Total	8,759	8,784	8,808	8,833	8,865	8,880							8,880

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	134,531	124,804	136,389	142,174	156,971	158,257						
All Stores (YOY)	109.3%	99.0%	107.7%	110.1%	112.6%	111.9%						
Existing Stores (YOY)	107.0%	97.3%	105.6%	107.8%	110.2%	109.4%						
Ave. Daily Sales per Store (¥thousands)	518	497	523	561	597	600						
Number of Customers	(Number)	820	845	871	927	957	952					
	comparison w/previous yr	98.6%	98.6%	101.7%	102.2%	103.0%	100.7%					
Spending per Customer	(¥)	609	565	578	582	600	608					
	comparison w/previous yr	108.5%	98.6%	103.9%	105.6%	107.1%	108.7%					

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551	552						
Tohoku	779	779	782	786	788	789						
Kanto	2,368	2,372	2,382	2,381	2,393	2,403						
Koshinetsu	307	307	308	310	315	315						
Hokuriku	298	297	297	299	300	300						
Tokai	719	723	725	730	734	735						
Kinki	1,879	1,886	1,889	1,893	1,887	1,893						
Chugoku	557	559	560	559	561	563						
Shikoku	411	413	413	411	412	412						
Kyushu	909	909	910	918	924	918						
Total	8,759	8,784	8,808	8,833	8,865	8,880						

Note:

* Total sales include gross sales of tickets and postal packets.

** The figures in total number of stores are modified on September 16.