

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	26	57	44	60	117								304
Closure	Closure	35	53	7	13	15							123
	Re-location	3	1	5	6	7							22
	Subtotal	38	54	12	19	22							145
Net Increase	-12	3	32	41	95								159
Total	9,982	9,985	10,017	10,058	10,153								10,153

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,189	139,979	152,100	158,462	174,885							
All Stores (YOY)	110.0%	99.5%	107.5%	110.5%	112.8%							
Existing Stores (YOY)	107.2%	97.4%	105.0%	107.2%	109.5%							
Ave. Daily Sales per Store (¥thousands)	518	497	520	557	590							
Number of Customers	(Number)	847	872	895	955	983						
	comparison w/previous yr	99.3%	99.0%	101.3%	102.0%	102.7%						
Spending per Customer	(¥)	592	549	561	563	580						
	comparison w/previous yr	107.9%	98.3%	103.6%	105.2%	106.6%						

Number of Stores by Region and Prefecture**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551							
Tohoku	813	806	809	814	816							
Kanto	3,022	3,017	3,033	3,038	3,054							
Koshinetsu	307	307	308	310	315							
Hokuriku	298	297	297	299	349							
Tokai	871	871	874	882	888							
Kinki	2,107	2,112	2,116	2,124	2,122							
Chugoku	557	559	560	559	561							
Shikoku	411	413	413	411	412							
Kyushu	1,064	1,064	1,065	1,075	1,085							
Total	9,982	9,985	10,017	10,058	10,153							
Shanghai (China)	307	308	303	299	300							
Chongqing (China)	5	7	9	11	15							

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON Okinawa).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	22	44	35	43	54								198
Closure	Closure	36	18	6	12	15							87
	Re-location	3	1	5	6	7							22
	Subtotal	39	19	11	18	22							109
Net Increase	-17	25	24	25	32								89
Total	8,759	8,784	8,808	8,833	8,865								8,865

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	134,531	124,804	136,389	142,174	156,971							
All Stores (YOY)	109.3%	99.0%	107.7%	110.1%	112.6%							
Existing Stores (YOY)	107.0%	97.3%	105.6%	107.8%	110.2%							
Ave. Daily Sales per Store (¥thousands)	518	497	523	561	597							
Number of Customers	(Number)	820	845	871	927	957						
	comparison w/previous yr	98.6%	98.6%	101.7%	102.2%	103.0%						
Spending per Customer	(¥)	609	565	578	582	600						
	comparison w/previous yr	108.5%	98.6%	103.9%	105.6%	107.1%						

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546	551							
Tohoku	779	779	782	786	788							
Kanto	2,368	2,372	2,382	2,381	2,393							
Koshinetsu	307	307	308	310	315							
Hokuriku	298	297	297	299	300							
Tokai	719	723	725	730	734							
Kinki	1,879	1,886	1,889	1,893	1,887							
Chugoku	557	559	560	559	561							
Shikoku	411	413	413	411	412							
Kyushu	909	909	910	918	924							
Total	8,759	8,784	8,808	8,833	8,865							

Note:

* Total sales include gross sales of tickets and postal packets.