# [Consolidated]

## **Number of Stores**

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		26	57	44										127
	Closure	35	53	7										95
	Re-location	3	1	5										9
	Subtotal	38	54	12										104
Net Increase		-12	3	32										23
Total		9,982	9,985	10,017										10,017

### Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		151,189	139,979	152,100									
All Stores (YOY)		110.0%	99.5%	107.5%									
Existing Stores (YOY)		107.2%	97.4%	105.0%									
Ave. Daily Sales per Store (¥thousands)		518	497	520									
Number of	(Number)	847	872	895									
Customers	comparison w/previous yr	99.3%	99.0%	101.3%									
Spending per	(¥)	592	549	561									
Customer	comparison w/previous yr	107.9%	98.3%	103.6%									

# Number of Stores by Region and Prefecture \*\*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542									
Tohoku	813	806	809									
Kanto	3,022	3,017	3,033									
Koshinetsu	307	307	308									
Hokuriku	298	297	297									
Tokai	871	871	874									
Kinki	2,107	2,112	2,116									
Chugoku	557	559	560									
Shikoku	411	413	413									
Kyushu	1,064	1,064	1,065									
Total	9,982	9,985	10,017									
Shanghai (China)	307	308	303									
Chongqing (China)	5	7	9									

<sup>\*</sup> Total sales include gross sales of tickets and postal packets.

\*\* The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON) Okinawa).

# [Non-consolidated] Number of Stores

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		22	44	35										101
	Closure	36	18	6										60
	Re-location	3	1	5										9
	Subtotal	39	19	11										69
Net Increase		-17	25	24										32
Total		8,759	8,784	8,808										8,808

## Sales

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*		134,531	124,804	136,389									
All Stores (YOY)		109.3%	99.0%	107.7%									
Existing Stores (YOY)		107.0%	97.3%	105.6%									
Ave. Daily Sales per Store (¥thousands)		518	497	523									
Number of	(Number)	820	845	871									
Customers	comparison w/previous yr	98.6%	98.6%	101.7%									
Spending per Customer	(¥)	609	565	578									
	comparison w/previous yr	108.5%	98.6%	103.9%									

# Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542									
Tohoku	779	779	782									
Kanto	2,368	2,372	2,382									
Koshinetsu	307	307	308									
Hokuriku	298	297	297									
Tokai	719	723	725									
Kinki	1,879	1,886	1,889									
Chugoku	557	559	560									
Shikoku	411	413	413									
Kyushu	909	909	910									
Total	8,759	8,784	8,808									

## Note:

<sup>\*</sup> Total sales include gross sales of tickets and postal packets.