

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	26	57											83
	Closure	35	53										88
	Re-location	3	1										4
	Subtotal	38	54										92
Net Increase	-12	3											-9
Total	9,982	9,985											9,985

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,189	139,979										
All Stores (YOY)	110.0%	99.5%										
Existing Stores (YOY)	107.2%	97.4%										
Ave. Daily Sales per Store (¥thousands)	518	497										
Number of Customers	(Number)	847	872									
	comparison w/previous yr	99.3%	99.0%									
Spending per Customer	(¥)	592	549									
	comparison w/previous yr	107.9%	98.3%									

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539										
Tohoku	813	806										
Kanto	3,022	3,017										
Koshinetsu	307	307										
Hokuriku	298	297										
Tokai	871	871										
Kinki	2,107	2,112										
Chugoku	557	559										
Shikoku	411	413										
Kyushu	1,064	1,064										
Total	9,982	9,985										
Shanghai (China)	307	308										
Chongqing (China)	5	7										

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON Okinawa).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	22	44											66
	Closure	36	18										54
	Re-location	3	1										4
	Subtotal	39	19										58
Net Increase	-17	25											8
Total	8,759	8,784											8,784

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	134,531	124,804										
All Stores (YOY)	109.3%	99.0%										
Existing Stores (YOY)	107.0%	97.3%										
Ave. Daily Sales per Store (¥thousands)	518	497										
Number of Customers	(Number)	820	845									
	comparison w/previous yr	98.6%	98.6%									
Spending per Customer	(¥)	609	565									
	comparison w/previous yr	108.5%	98.6%									

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539										
Tohoku	779	779										
Kanto	2,368	2,372										
Koshinetsu	307	307										
Hokuriku	298	297										
Tokai	719	723										
Kinki	1,879	1,886										
Chugoku	557	559										
Shikoku	411	413										
Kyushu	909	909										
Total	8,759	8,784										

Note:

* Total sales include gross sales of tickets and postal packets.