

FY2020 Full-Year Plan

Lawson, Inc.
Jul. 9, 2020

(Unit: billion yen)

	FY2020	
	Plan	Year-on-year change
Consolidated operating income	35.0	-27.9
Main company operations		
Lawson	25.0	-19.7
SEIJO ISHI	10.4	1.3
Lawson Entertainment	-0.1	-2.4
United Cinemas	-2.4	-5.8
Consolidated net income	3.0	-17.1
Dividends per share	150 yen	±0

(Note)· Existing stores sales: 95.2% (YoY-4.8%)

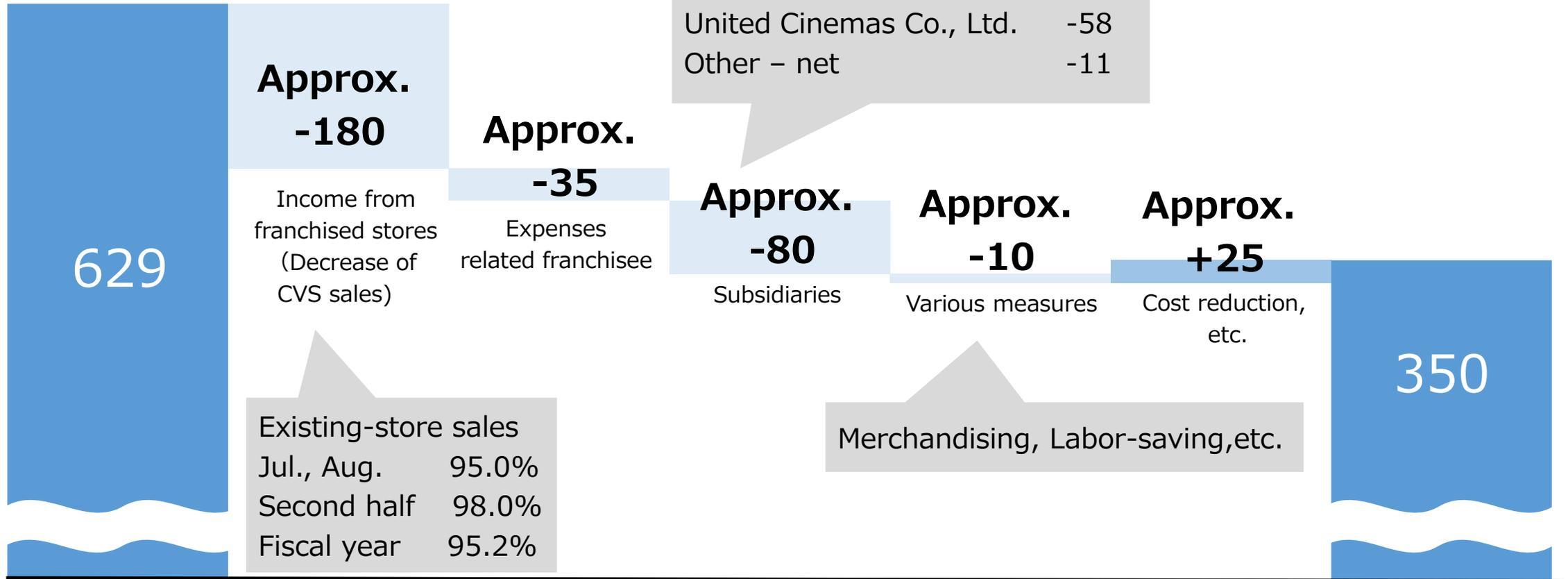
· Gross profit Margin : 31.3%(YoY ±0%P)

· Store number :Store opening 450 Store closure 350 Net store numbers 100

FY2020 Consolidated Operating Income

(Unit: 100 million yen)

SEIJO ISHI CO., LTD.	+13
Lawson Entertainment, Inc.	-24
United Cinemas Co., Ltd.	-58
Other – net	-11



Existing-store sales	
Jul., Aug.	95.0%
Second half	98.0%
Fiscal year	95.2%

FY2019
Consolidated
operating income

*Financial image rounded to the nearest 0.5 billion yen for clear viewing

FY2020
Consolidated
operating income
(Plan)

(Reference) FY2020 First Quarter Results: Breakdown of Loss on novel coronavirus disease

(Unit: 100 million yen)

Breakdown	FY2020 First Quarter				
	Total	Breakdown by main company operations			
		Lawson	Lawson Entertainment	United Cinemas	Other - net
Expenses related to temporary closure of stores and movie theaters (Rent, etc.)	11	2	2	4	2
Refund of ticket handling fees	9	1	7	-	-
Other - net	2	1	0	0	0
Total	22	5	9	4	3

*Amounts less than unit are truncated