

単体業績 Non-consolidated operating results

■ 主な業績と予想 Results and forecasts for major financial indicators

	2021年度/FY2021				2022年度/FY2022			
	第3四半期/3Q		通期/Full year		第3四半期/3Q		通期計画/Full year (Forecast)	
	2021.3.1 - 2021.11.30		2021.3.1 - 2022.2.28		2022.3.1 - 2022.11.30		2022.3.1 - 2023.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	1,676,910	102.2%	2,211,981	102.1%	1,733,595	103.4%	2,290,000	103.5%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	1,654,310	102.5%	2,182,725	102.3%	1,713,522	103.6%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	22,599	88.1%	29,256	88.1%	20,073	88.8%	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	269,398	100.0%	355,102	100.1%	268,586	99.7%	350,000	98.6%
営業総利益 (百万円) Operating gross profit (millions of yen)	252,933	100.8%	333,784	101.0%	254,245	100.5%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.1%		15.1%		14.7%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	229,831	100.7%	307,913	101.1%	225,084	97.9%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	13.7%		13.9%		13.0%		-	
営業利益 (百万円) Operating income (millions of yen)	23,101	102.6%	25,870	98.9%	29,160	126.2%	30,000	116.0%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	1.4%		1.2%		1.7%		-	
経常利益 (百万円) Ordinary income (millions of yen)	31,818	103.3%	34,278	101.7%	35,054	110.2%	36,500	106.5%
四半期(当期)純利益 (百万円) Profit (millions of yen)	22,890	113.3%	13,470	84.7%	24,258	106.0%	18,500	137.3%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	228.74		134.61		242.39		184.85 *2	
純資産 (百万円) Net assets (millions of yen)	242,672		233,294		241,920		-	
総資産 (百万円) Total assets (millions of yen)	803,709		793,925		807,694		-	
1株当たり純資産 (円) Net assets per share (yen)	2,421.31		2,327.59		2,414.06		-	
総資産四半期(当期)純利益率 ROA	2.8%		1.6%		3.0%		-	
自己資本四半期(当期)純利益率 ROE	9.6%		5.8%		10.2%		-	
流動比率 Current ratio	49.9%		47.6%		52.7%		-	
固定比率 Fixed ratio	256.2%		266.6%		253.9%		-	
自己資本比率 Shareholders' equity ratio	30.1%		29.3%		29.9%		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり四半期(当期)純利益に関しては、2022年11月30日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasting profit per share is calculated based on the number of outstanding shares as of November 30, 2022.

【収益認識に関する会計基準等の適用】

2022年度は収益認識に関する会計基準等適用後の数値です。この結果、売上高及び営業収入は11,978百万円減少（加盟店からの収入は33,921百万円減少、その他の営業収入は22,323百万円増加）、売上原価は293百万円減少、販売費及び一般管理費は11,881百万円減少、営業利益、経常利益及び税引前四半期純利益がそれぞれ195百万円増加しております。

Application of Accounting Standards for Revenue Recognition, etc.

The Company has applied "Accounting Standard for Revenue Recognition" and other standards from fiscal year 2022. As a result, net sales and operating revenue decreased by 11,978 million yen, income from franchised stores decreased by 33,921 million yen, other operating revenue increased by 22,323 million yen, cost of sales decreased by 293 million yen, and selling, general and administrative expenses decreased by 11,881 million yen for the third quarter of the year under review, while operating income, ordinary income, and profit before income taxes increased respectively by 195 million yen.

■ 損益計算書 Non-consolidated statement of income

		2021年度第3四半期累計期間		2022年度第3四半期累計期間		前年増減
		2021. 3. 1 - 2021. 11. 30		2022. 3. 1 - 2022. 11. 30		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	269,398	100.0%	268,586	99.7%	-811
B. 売上高 Net sales		22,573	88.1%	19,671	87.1%	-2,902
C. 売上原価 Cost of sales		16,464	88.2%	14,340	87.1%	-2,124
D. 売上総利益 Gross profit	B - C	6,108	88.0%	5,330	87.3%	-777
E. 営業収入 Operating revenue	F + G	246,824	101.2%	248,914	100.8%	2,090
F. 加盟店からの収入 Income from franchised stores		220,438	101.1%	198,217	89.9%	-22,220
G. その他の営業収入 Other operating revenue		26,385	102.5%	50,697	192.1%	24,311
H. 営業総利益 Operating gross profit	A - C = D + E	252,933	100.8%	254,245	100.5%	1,312
I. 販売費及び一般管理費 Selling, general and administrative expenses		229,831	100.7%	225,084	97.9%	-4,747
J. 営業利益 Operating income	H - I	23,101	102.6%	29,160	126.2%	6,059
営業外収益 Non-operating income		11,686	90.1%	8,506	72.8%	-3,180
営業外費用 Non-operating expenses		2,968	63.5%	2,612	88.0%	-356
経常利益 Ordinary income		31,818	103.3%	35,054	110.2%	3,235
特別利益 Extraordinary income		1,025	462.7%	-	-	-1,025
特別損失 Extraordinary losses		3,175	55.0%	2,244	70.7%	-930
税引前四半期純利益 Profit before income taxes		29,669	117.5%	32,810	110.6%	3,140
法人税、住民税及び事業税 Income taxes - current		2,985	205.0%	5,103	171.0%	2,118
法人税等調整額 Income taxes - deferred		3,793	105.6%	3,448	90.9%	-345
四半期純利益 Profit		22,890	113.3%	24,258	106.0%	1,368

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses

	2021年度第3四半期累計期間		2022年度第3四半期累計期間		前年増減
	2021. 3. 1 - 2021. 11. 30		2022. 3. 1 - 2022. 11. 30		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	87,590	100.6%	87,508	99.9%	-81
人件費 Personnel expenses	33,297	98.3%	32,598	97.9%	-699
有形固定資産減価償却費 Depreciation of property and store equipment	35,918	97.5%	36,624	102.0%	706
広告宣伝費 Advertising expenses	8,033	127.4%	5,947	74.0%	-2,086
販売手数料 Sales commission	14,827	109.3%	248	1.7%	-14,579
その他 Other	50,164	99.0%	62,157	123.9%	11,993
合計 Total	229,831	100.7%	225,084	97.9%	-4,747

(注)

【収益認識に関する会計基準等の適用】

2022年度は収益認識に関する会計基準等適用後の数値です。この結果、広告宣伝費は263百万円減少、販売手数料は20,005百万円減少、その他は8,388百万円増加しております。

Application of Accounting Standards for Revenue Recognition, etc.

The Company has applied "Accounting Standard for Revenue Recognition" and other standards from fiscal year 2022. As a result, advertising expenses decreased by 263 million yen, sales commission decreased by 20,005 million yen, and other increased by 8,388 million yen for the third quarter of the year under review.

■ 投融資の状況 Capital expenditure

	2021年度第3四半期累計期間	2022年度第3四半期累計期間	前年増減	2022年度計画
	2021. 3. 1 - 2021. 11. 30	2022. 3. 1 - 2022. 11. 30	Increase (Decrease)	Forecasts / 2022. 3. 1 - 2023. 2. 28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 <small>New store investments</small>	9,275	3,991	-5,284	12,000
既存店投資 <small>Existing store investments</small>	8,258	7,413	-845	19,000
システム関連投資 <small>IT-related investments</small>	4,383	6,700	2,317	12,000
その他 <small>Other</small>	231	4	-227	-
投資小計 <small>Subtotal</small>	22,149	18,109	-4,039	43,000
出資・融資 <small>Investments and advances</small>	-163	548	711	6,000
リース <small>Leases *</small>	20,489	27,702	7,213	63,000
合計 <small>Total</small>	42,475	46,360	3,885	112,000
有形固定資産減価償却費 <small>Depreciation of property and store equipment</small>	35,918	36,624	706	50,100
無形固定資産償却費 <small>Amortization of intangible assets</small>	7,384	7,290	-93	10,300
減価償却費合計 <small>Total depreciation and amortization</small>	43,303	43,915	612	60,400

(注)

* リース債務の返済による支出は、2021年度第3四半期累計期間は28,380百万円、2022年度第3四半期累計期間は30,196百万円です。

Notes:

* The amount of repayments of lease obligations is 28,380 millions of yen in the third quarter of fiscal year 2021 and 30,196 millions of yen in the third quarter of fiscal year 2022.

■貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2021年度 (2022年2月28日現在)	2022年度第3四半期 (2022年11月30日現在)	2021年度末からの増減
	FY2021 (As of 2022.2.28)	FY2022 (As of 2022.11.30)	Increase (Decrease) from 2022.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	173,022	194,229	21,206
現金及び預金 Cash and deposits	5,028	6,012	983
加盟店貸勘定 Accounts receivable - due from franchised stores	46,386	51,983	5,597
リース債権 Lease receivables	15,480	14,377	-1,102
商品 Merchandise	934	950	16
前払費用 Prepaid expenses	17,629	16,642	-987
未収入金 Accounts receivable - other	79,989	97,094	17,104
その他 Other	7,573	7,170	-403
固定資産 Non-current assets	620,902	613,464	-7,438
有形固定資産 Property and store equipment	309,252	311,822	2,569
・建物 Buildings	154,144	154,789	644
・構築物 Structures	24,484	23,018	-1,465
・工具、器具及び備品 Tools, furniture and fixtures	10,266	9,596	-669
・土地 Land	8,461	8,383	-77
・リース資産 Leased assets	111,020	115,612	4,592
・建設仮勘定 Construction in progress	876	421	-454
無形固定資産 Intangible assets	31,451	30,468	-982
・ソフトウェア Software	21,261	21,656	394
・のれん Goodwill	9,647	8,301	-1,345
・その他 Other	542	510	-32
投資その他の資産 Investments and other assets	280,198	271,173	-9,024
・投資有価証券 Investments securities	3,276	2,962	-314
・関係会社株式 Shares of subsidiaries and associates	63,866	63,380	-486
・関係会社出資金 Investments in capital of subsidiaries and associates	40,691	40,691	-
・長期貸付金 Long-term loans receivable	37,430	35,185	-2,245
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	482	473	-8
・長期前払費用 Long-term prepaid expenses	12,294	11,241	-1,052
・差入保証金 Guarantee deposits	88,669	86,832	-1,836
・繰延税金資産 Deferred tax assets	33,580	30,398	-3,181
・その他 Other	666	807	140
・貸倒引当金 Allowance for doubtful accounts	-759	-800	-40
資産合計 Total assets	793,925	807,694	13,768
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	336,023	350,496	14,472

■貸借対照表 Non-consolidated balance sheet

	2021年度 (2022年2月28日現在)	2022年度第3四半期 (2022年11月30日現在)	2021年度末からの増減
	FY2021 (As of 2022.2.28)	FY2022 (As of 2022.11.30)	Increase (Decrease) from 2022.2.28
[負債の部 Liabilities]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動負債 Current liabilities	363,285	368,713	5,427
買掛金 Accounts payable - trade	101,427	120,441	19,013
短期借入金 Short-term loans payable	41,062	24,650	-16,412
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	24,730	48,810	24,080
1年内返済予定の長期借入金 Current portion of long-term loans payable	20,000	—	-20,000
リース債務 Lease obligations	35,614	36,421	807
未払金 Accounts payable - other	24,676	23,053	-1,622
未払法人税等 Income taxes payable	5,142	5,100	-41
未払費用 Accrued expenses	2,292	2,480	187
預り金 Deposits received	102,241	101,508	-733
賞与引当金 Provision for bonuses	3,048	1,553	-1,495
その他 Other	3,049	4,694	1,644
固定負債 Non-current liabilities	197,345	197,060	-285
長期借入金 Long-term loans payable	30,000	30,000	—
リース債務 Lease obligations	102,414	102,199	-215
退職給付引当金 Provision for retirement benefits	14,360	14,893	533
役員退職慰労引当金 Provision for retirement benefits to executive officers	151	162	11
資産除去債務 Asset retirement obligations	32,795	32,905	110
その他 Other	17,623	16,899	-724
負債合計 Total liabilities	560,631	565,774	5,142
[純資産の部 Net assets]			
株主資本 Shareholders' equity	231,409	240,469	9,060
資本金 Capital stock	58,506	58,506	—
資本剰余金 Capital surplus	47,761	47,760	-0
・資本準備金 Legal capital surplus	47,696	47,696	—
・その他資本剰余金 Other capital surplus	64	64	-0
利益剰余金 Retained earnings	126,114	135,150	9,036
・利益準備金 Legal retained earnings	727	727	—
・別途積立金 General reserve	50,000	50,000	—
・繰越利益剰余金 Retained earnings brought forward	75,387	84,423	9,036
自己株式 Treasury shares	-973	-949	24
評価・換算差額等 Valuation and translation adjustments	1,516	1,122	-393
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,585	1,192	-393
土地再評価差額金 Revaluation reserve for land	-69	-69	—
新株予約権 Subscription rights to shares	368	328	-40
純資産合計 Net assets	233,294	241,920	8,626
負債純資産合計 Liabilities and net assets	793,925	807,694	13,768