

連結業績 Consolidated operating results

LAWSON

■ 主な業績と予想 Results and forecasts for major financial indicators

| | 2021年度/FY2021 | | | | 2022年度/FY2022 | | | |
|--------------------------------------------------------------------------------------------------------|--------------------------|---------|--------------------------|---------|--------------------------|---------|---------------------------|---------|
| | 第2四半期/1H | | 通期/Full year | | 第2四半期/1H | | 通期計画/Full year (Forecast) | |
| | 2021. 3. 1 - 2021. 8. 31 | | 2021. 3. 1 - 2022. 2. 28 | | 2022. 3. 1 - 2022. 8. 31 | | 2022. 3. 1 - 2023. 2. 28 | |
| | 金額/Amount | 前年比/YoY | 金額/Amount | 前年比/YoY | 金額/Amount | 前年比/YoY | 金額/Amount | 前年比/YoY |
| チェーン全店売上高 (百万円)*1 Net sales of all convenience stores (millions of yen) | 1,227,055 | 104.6% | 2,442,732 | 104.0% | 1,267,689 | 103.3% | 2,570,000 | 105.2% |
| 加盟店売上高 (百万円) Net sales of franchised stores (millions of yen) | 1,114,479 | 104.2% | 2,215,046 | 103.8% | 1,157,570 | 103.9% | - | - |
| 直営店売上高 (百万円) Net sales of company-operated stores (millions of yen) | 112,575 | 108.6% | 227,686 | 105.4% | 110,119 | 97.8% | - | - |
| 営業総収入 (百万円)*2 Gross operating revenue (millions of yen) | 348,768 | 108.0% | 698,371 | 104.9% | 483,503 | 138.6% | 1,024,000 | 146.6% |
| 営業総利益 (百万円) Operating gross profit (millions of yen) | 249,534 | 106.5% | 498,633 | 104.4% | 251,295 | 100.7% | - | - |
| (対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores) | 20.3% | | 20.4% | | 19.8% | | - | |
| 販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen) | 222,827 | 102.4% | 451,537 | 103.4% | 222,302 | 99.8% | - | - |
| (対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores) | 18.2% | | 18.5% | | 17.5% | | - | |
| 営業利益 (百万円) Operating income (millions of yen) | 26,706 | 160.0% | 47,096 | 115.2% | 28,993 | 108.6% | 53,000 | 112.5% |
| (対チェーン全店売上高比) (Operating income on Net sales of all convenience stores) | 2.2% | | 1.9% | | 2.3% | | - | |
| 経常利益 (百万円) Ordinary income (millions of yen) | 27,830 | 187.3% | 47,571 | 126.5% | 28,951 | 104.0% | 48,500 | 102.0% |
| 親会社株主に帰属する四半期(当期)純利益 (百万円) Profit attributable to owners of parent (millions of yen) | 17,405 | 526.2% | 17,900 | 206.0% | 15,409 | 88.5% | 22,000 | 122.9% |
| 1株当たり四半期(当期)純利益 (円) Profit per share (yen) | 173.93 | | 178.87 | | 153.98 | | 219.83 | *3 |
| 純資産 (百万円) Net assets (millions of yen) | 284,316 | | 278,473 | | 288,602 | | - | |
| 総資産 (百万円) Total assets (millions of yen) | 1,320,872 | | 1,337,245 | | 1,377,128 | | - | |
| 1株当たり純資産 (円) Net assets per share (yen) | 2,787.17 | | 2,726.97 | | 2,826.70 | | - | |
| 総資産四半期(当期)純利益率 ROA | 1.3% | | 1.3% | | 1.1% | | - | |
| 自己資本四半期(当期)純利益率 ROE | 6.4% | | 6.6% | | 5.5% | | - | |
| 流動比率 Current ratio | 91.8% | | 94.7% | | 96.7% | | - | |
| 固定比率 Fixed ratio | 238.5% | | 245.4% | | 237.6% | | - | |
| 自己資本比率 Shareholders' equity ratio | 21.1% | | 20.4% | | 20.5% | | - | |
| 配当性向(連結) Payout ratio (consolidated) | 43.1% | | 83.9% | | 48.7% | | - | |

(注)

*1 チェーン全店売上高は、(株)ローソン単体および連結子会社を対象とし、国内コンビニエンスストア事業、海外事業および成城石井事業の店舗売上高等の合計を記載しています。なお、成城石井事業については直営の成城石井店舗のみを集計しております。

*2 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*3 計画の1株当たり四半期(当期)純利益に関しては、2022年8月31日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The net sales of all convenience stores include Lawson, Inc. and its consolidated subsidiaries. Therefore, it is a sum of total sales of domestic convenience stores business, overseas business and Seijo Ishii business. In addition, for Seijo Ishii business, it is a total of its company-operated stores.

*2 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*3 Forecasted profit per share is calculated based on the number of outstanding shares as of August 31, 2022.

【収益認識に関する会計基準等の適用】

2022年度は収益認識に関する会計基準等適用後の数値です。この結果、売上高及び営業収入は117,638百万円増加（加盟店からの収入は26,073百万円減少、その他の営業収入は2,263百万円減少）し、売上原価は131,410百万円増加し、販売費及び一般管理費は13,792百万円減少し、営業利益、経常利益及び税金等調整前四半期純利益がそれぞれ21百万円増加しております。

Application of the Accounting Standards for Revenue Recognition, etc.

The Company has applied "Accounting Standard for Revenue Recognition" and other standards from fiscal year 2022. As a result, net sales and operating revenue increased by 117,638 million yen, income from franchised stores decreased by 26,073 million yen, other operating revenue decreased by 2,263 million yen, cost of sales increased by 131,410 million yen, and selling, general and administrative expenses decreased by 13,792 million yen for the first half of the year under review, while operating income, ordinary income, and profit before income taxes increased respectively by 21 million yen.

■連結損益計算書 Consolidated statement of income

| | | 2021年度1H | | 2022年度1H | | 前年増減 |
|-------------------------------------------------------------------|---------------|--------------------------|---------|--------------------------|---------|---------------------|
| | | 2021. 3. 1 - 2021. 8. 31 | | 2022. 3. 1 - 2022. 8. 31 | | Increase (Decrease) |
| | | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen |
| A. 営業総収入 Gross operating revenue | B + E | 348,768 | 108.0% | 483,503 | 138.6% | 134,734 |
| B. 売上高 Net sales * | | 145,150 | 111.9% | 293,764 | 202.4% | 148,614 |
| C. 売上原価 Cost of sales | | 99,234 | 111.9% | 232,207 | 234.0% | 132,973 |
| D. 売上総利益 Gross profit | B - C | 45,916 | 111.9% | 61,557 | 134.1% | 15,641 |
| E. 営業収入 Operating revenue | F + G | 203,617 | 105.4% | 189,738 | 93.2% | -13,879 |
| F. 加盟店からの収入 Income from franchised stores | | 148,836 | 102.0% | 126,410 | 84.9% | -22,426 |
| G. その他の営業収入 Other operating revenue | | 54,781 | 115.8% | 63,328 | 115.6% | 8,547 |
| H. 営業総利益 Operating gross profit | A - C = D + E | 249,534 | 106.5% | 251,295 | 100.7% | 1,761 |
| I. 販売費及び一般管理費 Selling, general and administrative expenses | | 222,827 | 102.4% | 222,302 | 99.8% | -525 |
| J. 営業利益 Operating income | H - I | 26,706 | 160.0% | 28,993 | 108.6% | 2,286 |
| 営業外収益 Non-operating income | | 3,846 | 183.1% | 2,620 | 68.1% | -1,226 |
| 営業外費用 Non-operating expenses | | 2,722 | 69.3% | 2,661 | 97.8% | -60 |
| 経常利益 Ordinary income | | 27,830 | 187.3% | 28,951 | 104.0% | 1,121 |
| 特別利益 Extraordinary income | | 1,025 | - | - | - | -1,025 |
| 特別損失 Extraordinary losses | | 2,801 | 37.5% | 2,842 | 101.5% | 40 |
| 税金等調整前四半期純利益 Profit before income taxes | | 26,055 | 352.9% | 26,109 | 100.2% | 54 |
| 法人税、住民税及び事業税 Income taxes - current | | 6,767 | 303.3% | 7,788 | 115.1% | 1,020 |
| 法人税等調整額 Income taxes - deferred | | 1,880 | 96.2% | 2,919 | 155.2% | 1,038 |
| 四半期純利益 Profit | | 17,407 | 544.3% | 15,402 | 88.5% | -2,005 |
| 非支配株主に帰属する四半期純利益 Profit attributable to non-controlling interests | | 1 | - | -7 | - | -9 |
| 親会社株主に帰属する四半期純利益 Profit attributable to owners of parent | | 17,405 | 526.2% | 15,409 | 88.5% | -1,995 |

(注)

* 「売上高」は、直営店売上高、Eコマース売上高、卸売事業売上高等の合計です。

Note:

* Net sales of company-operated stores, e-commerce business, wholesale business and others.

■販売費及び一般管理費の主な明細 Selling, general and administrative expenses

| | 2021年度1H | | 2022年度1H | | 前年増減 |
|----------------------------------------------------------|--------------------------|---------|--------------------------|---------|---------------------|
| | 2021. 3. 1 - 2021. 8. 31 | | 2022. 3. 1 - 2022. 8. 31 | | Increase (Decrease) |
| | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen |
| 地代家賃 Rents | 65,285 | 102.4% | 65,606 | 100.5% | 320 |
| 人件費 Personnel expenses | 42,095 | 102.7% | 42,723 | 101.5% | 628 |
| 有形固定資産減価償却費 Depreciation of property and store equipment | 31,170 | 99.4% | 32,433 | 104.1% | 1,262 |
| 広告宣伝費 Advertising expenses | 11,355 | 95.3% | 9,377 | 82.6% | -1,978 |
| 販売手数料 Sales commission | 20,015 | 111.8% | 8,219 | 41.1% | -11,795 |
| その他 Other | 52,905 | 102.5% | 63,942 | 120.9% | 11,036 |
| 合計 Total | 222,827 | 102.4% | 222,302 | 99.8% | -525 |

【収益認識に関する会計基準等の適用】

2022年度は収益認識に関する会計基準等適用後の数値です。この結果、広告宣伝費は4,120百万円減少し、販売手数料は15,274百万円減少し、その他は5,602百万円増加しております。

Application of the Accounting Standards for Revenue Recognition, etc.

The Company has applied "Accounting Standard for Revenue Recognition" and other standards from fiscal year 2022. As a result, advertising expenses decreased by 4,120 million yen, sales commission decreased by 15,274 million yen, and other increased by 5,602 million yen for the first half of the year under review.

■ 投融資の状況 Capital expenditure

| | 2021年度1H 2021. 3. 1 - 2021. 8. 31 百万円/Millions of yen | 2022年度1H 2022. 3. 1 - 2022. 8. 31 百万円/Millions of yen | 前年増減 Increase (Decrease) 百万円/Millions of yen | 2022年度計画 Forecasts / 2022. 3. 1 - 2023. 2. 28 百万円/Millions of yen |
|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------|
| 新店投資 New store investments | 9,461 | 5,685 | -3,776 | 23,000 |
| 既存店投資 Existing store investments | 5,622 | 5,643 | 21 | 21,000 |
| システム関連投資 IT-related investments | 3,787 | 5,943 | 2,156 | 19,000 |
| その他 Other | 1,471 | 3,713 | 2,241 | 4,000 |
| 投資小計 Subtotal | 20,342 | 20,985 | 643 | 67,000 |
| 出資・融資 Investments and advances | -5,532 | 1,169 | 6,701 | 5,000 |
| リース Leases * | 14,696 | 21,876 | 7,180 | 65,000 |
| 合計 Total | 29,505 | 44,031 | 14,525 | 137,000 |
| 有形固定資産減価償却費 Depreciation of property and store equipment | 31,229 | 32,539 | 1,309 | 69,300 |
| 無形固定資産償却費 Amortization of intangible assets | 8,094 | 8,157 | 63 | 16,700 |
| 減価償却費合計 Total depreciation and amortization | 39,323 | 40,697 | 1,373 | 86,000 |

(注)

* リース債務の返済による支出は、2021年度第2四半期累計期間は24,331百万円、2022年度第2四半期累計期間は25,705百万円です。

Note:

* The amount of repayments of lease obligations (consolidated) is 24,331 millions of yen in the first half of fiscal year 2021 and 25,705 millions of yen in the first half of fiscal year 2022.

■ のれんの状況 Goodwill

| | 2021年度1H 2021. 3. 1 - 2021. 8. 31 百万円/Millions of yen | | 2022年度1H 2022. 3. 1 - 2022. 8. 31 百万円/Millions of yen | | 前年増減 Increase (Decrease) 百万円/Millions of yen |
|-------------------------------------------------------|-------------------------------------------------------------|--------|-------------------------------------------------------------|--------|----------------------------------------------------|
| のれん償却額 Amortization of goodwill | | | | | |
| 国内コンビニエンスストア事業 Domestic convenience store business | 930 | 79.6% | 897 | 96.4% | -33 |
| 成城石井事業 Seijo Ishii business | 718 | 100.0% | 718 | 100.0% | - |
| エンタテインメント関連事業 Entertainment-related business | 250 | 100.0% | 250 | 100.0% | - |
| 海外事業 Overseas business | 28 | 105.7% | 34 | 120.1% | 5 |
| 合計 Total | 1,929 | 89.1% | 1,900 | 98.5% | -28 |

| | 2021年度 (2022年2月28日現在) FY2021 (As of 2022. 2. 28) 百万円/Millions of yen | | 2022年度第2四半期 (2022年8月31日現在) FY2022 (As of 2022. 8. 31) 百万円/Millions of yen | | 2021年度末からの増減 Increase (Decrease) from 2022. 2. 28 百万円/Millions of yen |
|-------------------------------------------------------|-------------------------------------------------------------------------------|--------|------------------------------------------------------------------------------------|--------|-----------------------------------------------------------------------------|
| 当期末残高 Balance of goodwill at end of period | | | | | |
| 国内コンビニエンスストア事業 Domestic convenience store business | 9,647 | 84.1% | 8,750 | 90.7% | -897 |
| 成城石井事業 Seijo Ishii business | 18,084 | 92.6% | 17,365 | 96.0% | -718 |
| エンタテインメント関連事業 Entertainment-related business | 6,181 | 92.5% | 5,930 | 95.9% | -250 |
| 海外事業 Overseas business | 546 | 102.1% | 584 | 107.1% | 38 |
| 合計 Total | 34,459 | 90.2% | 32,631 | 94.7% | -1,827 |

■ 連結貸借対照表 Consolidated balance sheet

| | 2021年度 (2022年2月28日現在) FY2021 (As of 2022. 2. 28) | 2022年度第2四半期 (2022年8月31日現在) FY2022 (As of 2022. 8. 31) | 2021年度末からの増減 Increase (Decrease) from 2022.2.28 |
|----------------------------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------|
| [資産の部Assets] | 百万円/Millions of yen | 百万円/Millions of yen | 百万円/Millions of yen |
| 流動資産 Current assets | 667, 627 | 704, 882 | 37, 255 |
| 現金及び預金 Cash and deposits * | 388, 463 | 392, 671 | 4, 208 |
| 売掛金 Accounts receivable - trade | 4, 990 | 40, 325 | 35, 335 |
| 加盟店貸勘定 Accounts receivable - due from franchised stores | 47, 202 | 46, 777 | - 425 |
| リース債権 Lease receivables | 15, 071 | 14, 297 | - 774 |
| 商品 Merchandise | 22, 128 | 24, 924 | 2, 795 |
| 未収入金 Accounts receivable - other | 146, 443 | 145, 019 | - 1, 424 |
| その他 Other | 43, 344 | 40, 883 | - 2, 460 |
| 貸倒引当金 Allowance for doubtful accounts | - 17 | - 15 | 2 |
| 固定資産 Non-current assets | 669, 618 | 672, 245 | 2, 627 |
| 有形固定資産 Property and store equipment | 368, 768 | 379, 291 | 10, 522 |
| ・建物及び構築物 Buildings and structures | 189, 190 | 195, 039 | 5, 849 |
| ・工具、器具及び備品 Tools, furniture and fixtures | 22, 762 | 24, 464 | 1, 702 |
| ・土地 Land | 8, 507 | 8, 429 | - 77 |
| ・リース資産 Leased assets | 124, 978 | 128, 939 | 3, 961 |
| ・建設仮勘定 Construction in progress | 4, 720 | 1, 090 | - 3, 630 |
| ・その他 Other | 18, 609 | 21, 326 | 2, 717 |
| 無形固定資産 Intangible assets | 77, 746 | 75, 421 | - 2, 325 |
| ・ソフトウェア Software | 34, 884 | 34, 684 | - 200 |
| ・のれん Goodwill | 34, 459 | 32, 631 | - 1, 827 |
| ・商標権 Trademark right | 7, 721 | 7, 414 | - 307 |
| ・その他 Other | 680 | 690 | 10 |
| 投資その他の資産 Investments and other assets | 223, 103 | 217, 533 | - 5, 569 |
| ・投資有価証券 Investment securities | 21, 738 | 21, 432 | - 305 |
| ・長期貸付金 Long-term loans receivable | 38, 044 | 36, 649 | - 1, 394 |
| ・差入保証金 Guarantee deposits | 103, 277 | 102, 277 | - 999 |
| ・繰延税金資産 Deferred tax assets | 34, 736 | 32, 370 | - 2, 366 |
| ・その他 Other | 26, 066 | 25, 619 | - 447 |
| ・貸倒引当金 Allowance for doubtful accounts | - 759 | - 815 | - 55 |
| 資産合計 Total assets | 1, 337, 245 | 1, 377, 128 | 39, 882 |
| 有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment | 416, 609 | 431, 423 | 14, 814 |

(注)

* 2022年8月31日現在、現金及び預金には金融関連事業の339,528百万円が含まれており、主にATM充填金として使用しております。

Note:

* The amount of cash and deposits for financial services business as of August 31, 2022 is 339,528 millions of yen, most of which is used for refilling ATMs.

■ 連結貸借対照表 Consolidated balance sheet

| | 2021年度 (2022年2月28日現在) FY2021 (As of 2022. 2. 28) | 2022年度第2四半期 (2022年8月31日現在) FY2022 (As of 2022. 8. 31) | 2021年度末からの増減 Increase (Decrease) from 2022.2.28 |
|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------|
| | 百万円/Millions of yen | 百万円/Millions of yen | 百万円/Millions of yen |
| [負債の部Liabilities] | | | |
| 流動負債 Current liabilities | 704,691 | 729,294 | 24,602 |
| 買掛金 Accounts payable - trade | 125,681 | 191,148 | 65,467 |
| 短期借入金 Short-term loans payable | 47,072 | 1,230 | -45,842 |
| 1年内返済予定の長期借入金 Current portion of long-term loans payable | 20,000 | 20,000 | - |
| リース債務 Lease obligations | 45,955 | 47,224 | 1,268 |
| 未払金 Accounts payable - other | 90,412 | 64,622 | -25,789 |
| 未払法人税等 Income taxes payable | 7,368 | 7,845 | 477 |
| 預り金 Deposits received | 151,809 | 169,967 | 18,158 |
| 賞与引当金 Provision for bonuses | 4,854 | 4,420 | -433 |
| コールマネー Call money* | 108,000 | 101,000 | -7,000 |
| 銀行業における預金 Deposits received for banking business | 91,420 | 105,195 | 13,775 |
| その他 Other | 12,117 | 16,637 | 4,520 |
| 固定負債 Non-current liabilities | 354,080 | 359,231 | 5,151 |
| 長期借入金 Long-term loans payable* | 160,000 | 160,000 | - |
| リース債務 Lease obligations | 118,445 | 121,703 | 3,257 |
| 繰延税金負債 Deferred tax liabilities | 449 | 494 | 44 |
| 役員退職慰労引当金 Provision for retirement benefits to executive officers and audit and supervisory board members | 248 | 257 | 9 |
| 退職給付に係る負債 Net defined benefit liability | 17,438 | 17,833 | 394 |
| 資産除去債務 Asset retirement obligations | 36,622 | 37,806 | 1,184 |
| その他 Other | 20,875 | 21,136 | 260 |
| 負債合計 Total liabilities | 1,058,771 | 1,088,525 | 29,754 |
| [純資産の部Net assets] | | | |
| 株主資本 Shareholders' equity | 265,327 | 272,533 | 7,205 |
| 資本金 Capital stock | 58,506 | 58,506 | - |
| 資本剰余金 Capital surplus | 46,495 | 46,495 | -0 |
| 利益剰余金 Retained earnings | 161,299 | 168,480 | 7,181 |
| 自己株式 Treasury shares | -973 | -949 | 24 |
| その他の包括利益累計額 Accumulated other comprehensive income | 7,563 | 10,354 | 2,791 |
| その他有価証券評価差額金 Valuation difference on available-for-sale securities | 1,585 | 1,230 | -355 |
| 土地再評価差額金 Revaluation reserve for land | -69 | -69 | - |
| 為替換算調整勘定 Foreign currency translation adjustments | 6,273 | 9,368 | 3,094 |
| 退職給付に係る調整累計額 Remeasurements of defined benefit plans | -227 | -174 | 52 |
| 新株予約権 Subscription rights to shares | 368 | 328 | -40 |
| 非支配株主持分 Non-controlling interests | 5,213 | 5,386 | 172 |
| 純資産合計 Net assets | 278,473 | 288,602 | 10,128 |
| 負債純資産合計 Liabilities and net assets | 1,337,245 | 1,377,128 | 39,882 |

(注)

* 2022年8月31日現在、コールマネー・長期借入金には金融関連事業の231,000百万円が含まれております。

Note:

* The amount of loans payable for financial services business as of August 31, 2022 is 231,000 millions of yen.

■ 連結キャッシュ・フロー計算書 Consolidated statement of cash flows

| | 2021年度1H 2021. 3. 1 - 2021. 8. 31 | 2022年度1H 2022. 3. 1 - 2022. 8. 31 | 前年増減 Increase (Decrease) |
|------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|-----------------------------|
| I. 営業活動によるキャッシュ・フロー I. Net cash provided by (used in) operating activities | 百万円/Millions of yen | 百万円/Millions of yen | 百万円/Millions of yen |
| 税金等調整前四半期純利益 Profit before income taxes | 26,055 | 26,109 | 54 |
| 減価償却費 Depreciation and amortization | 39,323 | 40,697 | 1,373 |
| 減損損失 Impairment loss | 1,243 | 819 | -423 |
| 受取利息及び受取配当金 Interest and dividend income | -448 | -1,013 | -565 |
| 支払利息 Interest expenses | 1,753 | 1,768 | 15 |
| 投資有価証券売却益（マイナスは益） Loss (gain) on sales of investment securities | -1,025 | - | 1,025 |
| 固定資産除却損 Loss on retirement of non-current assets | 595 | 718 | 123 |
| 売上債権の増減額（マイナスは増加） Decrease (increase) in notes and accounts receivable - trade | -34 | -8,358 | -8,324 |
| 未収入金の増減額（マイナスは増加） Decrease (increase) in accounts receivable - other | 1,546 | -24,310 | -25,857 |
| 仕入債務の増減額（マイナスは減少） Increase (decrease) in notes and accounts payable - trade | 13,188 | 34,045 | 20,857 |
| 未払金の増減額（マイナスは減少） Increase (decrease) in accounts payable - other | 2,912 | 3,115 | 203 |
| 預り金の増減額（マイナスは減少） Increase (decrease) in deposits received | -103,336 | 18,126 | 121,463 |
| 退職給付に係る負債の増減額（マイナスは減少） Increase (decrease) in net defined benefit liability | 505 | 392 | -112 |
| 銀行業におけるコールマネーの純増減（マイナスは減少） Net increase (decrease) in call money for banking business | 45,000 | -7,000 | -52,000 |
| その他 Other - net | 25,994 | 21,525 | -4,468 |
| 小計 Subtotal | 53,272 | 106,635 | 53,363 |
| 利息及び配当金の受取額 Interest and dividends received | 431 | 1,009 | 577 |
| 利息の支払額 Interest expenses paid | -1,728 | -1,838 | -109 |
| 法人税等の支払額 Income taxes paid | -4,438 | -7,360 | -2,922 |
| 営業活動によるキャッシュ・フロー Net cash provided by (used in) operating activities | 47,536 | 98,446 | 50,909 |
| II. 投資活動によるキャッシュ・フロー II. Net cash provided by (used in) investing activities | | | |
| 有価証券の取得による支出 Purchase of securities | -4,000 | -999 | 3,000 |
| 有価証券の償還による収入 Proceeds from redemption of securities | 4,000 | 6,000 | 1,999 |
| 有形固定資産の取得による支出 Purchase of property and store equipment | -16,500 | -16,427 | 73 |
| 無形固定資産の取得による支出 Purchase of intangible assets | -3,761 | -5,931 | -2,170 |
| 投資有価証券の売却による収入 Proceeds from sales of investment securities | 5,974 | - | -5,974 |
| 関係会社株式の取得による支出 Purchase of shares of subsidiaries and associates | -106 | -191 | -85 |
| 長期貸付けによる支出 Payments of long-term loans receivable | -1,265 | -941 | 323 |
| 長期貸付金の回収による収入 Collection of long-term loans receivable | 2,398 | 2,322 | -76 |
| 差入保証金の差入による支出 Payments of guarantee deposits | -6,060 | -4,942 | 1,117 |
| 差入保証金の回収による収入 Proceeds from collection of guarantee deposits | 5,869 | 5,453 | -415 |
| 長期前払費用の取得による支出 Purchase of long-term prepaid expenses | -830 | -137 | 692 |
| その他 Other - net | 430 | -2,501 | -2,932 |
| 投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities | -13,852 | -18,297 | -4,445 |

■ 連結キャッシュ・フロー計算書 Consolidated statement of cash flows

| | 2021年度1H 2021. 3. 1 - 2021. 8. 31 | 2022年度1H 2022. 3. 1 - 2022. 8. 31 | 前年増減 Increase (Decrease) |
|--------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|-----------------------------|
| | 百万円/Millions of yen | 百万円/Millions of yen | 百万円/Millions of yen |
| III. 財務活動によるキャッシュ・フロー III. Net cash provided by (used in) financing activities | | | |
| 短期借入金の純増減額(マイナスは減少) Net increase (decrease) in short-term loans payable | - 35,550 | - 45,842 | - 10,292 |
| リース債務の返済による支出 Repayments of lease obligations | - 24,331 | - 25,705 | - 1,373 |
| 配当金の支払額 Cash dividends paid | - 7,505 | - 7,505 | - 0 |
| その他 Other - net | - 24 | - 24 | 0 |
| 財務活動によるキャッシュ・フロー Net cash provided by (used in) financing activities | - 67,411 | - 79,076 | - 11,664 |
| IV. 現金及び現金同等物に係る換算差額 IV. Effect of exchange rate change on cash and cash equivalents | 1,054 | 2,115 | 1,060 |
| V. 現金及び現金同等物の増減額(マイナスは減少) V. Net increase (decrease) in cash and cash equivalents | - 32,673 | 3,187 | 35,860 |
| VI. 現金及び現金同等物の期首残高 VI. Cash and cash equivalents at beginning of period | 401,136 | 388,444 | - 12,692 |
| VII. 非連結子会社との合併に伴う現金及び現金同等物の増加額 VII. Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries | 19 | - | - 19 |
| VIII. 現金及び現金同等物の四半期末残高 VIII. Cash and cash equivalents at end of period | 368,483 | 391,632 | 23,148 |

連結業績 Consolidated operating results

LAWSON

■セグメント利益 Segment profit

| | 2021年度1H | | 2022年度1H | | 前年増減 |
|-------------------------------------------------------|--------------------------|---------|--------------------------|---------|---------------------|
| | 2021. 3. 1 - 2021. 8. 31 | | 2022. 3. 1 - 2022. 8. 31 | | Increase (Decrease) |
| | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen | 前年比/YoY | 百万円/Millions of yen |
| セグメント利益 Segment profit | | | | | |
| 国内コンビニエンスストア事業 Domestic convenience store business | 18,528 | 134.7% | 21,202 | 114.4% | 2,674 |
| 成城石井事業 Seijo Ishii business | 5,377 | 111.6% | 5,244 | 97.5% | -132 |
| エンタテインメント関連事業 Entertainment-related business | 879 | - | 2,618 | 297.9% | 1,739 |
| 金融関連事業 Financial services business | 1,429 | 193.0% | 2,056 | 143.9% | 626 |
| 海外事業 Overseas business | 632 | - | -2,113 | - | -2,746 |
| その他 Other business | -140 | - | -14 | - | 125 |
| 合計 Total | 26,706 | 160.0% | 28,993 | 108.6% | 2,286 |

■主な関係会社の状況 Main subsidiaries and equity method affiliates

1. 連結子会社

1. Consolidated subsidiaries

| | (株) ローソンストア100 ^{*2} | | | (株) ローソンアーバンワークス | | |
|-------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|
| 設立日 Date of establishment | 2013年11月 2013.11 | | | 2017年11月 2017.11 | | |
| 決算月 Fiscal year end | 2月 February | | | 2月 February | | |
| グループ出資比率 Share of group companies ^{*1} | 100.0% | | | 100.0% | | |
| 事業内容 Business activities | 「ローソンストア100」の店舗運営 及び指導並びに商品関連事業 Store operation and merchandising function of LAWSON STORE100 | | | 「ローソン」の店舗運営 Store operation business of LAWSON stores | | |
| 他出資者 Other shareholders | — | | | — | | |
| | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| チェーン全店売上高 Total net sales | 16,671 | 16,944 | 32,538 | 7,121 | 8,167 | 14,408 |
| 営業総収入 Gross operating revenue | 18,655 | 18,778 | 36,445 | 7,241 | 8,263 | 14,647 |
| 営業利益 Operating income | 305 | -131 | 136 | 64 | 137 | 64 |
| 経常利益 Ordinary income | 303 | -132 | 141 | 70 | 140 | 77 |
| 当期純利益 Profit | 71 | -127 | -76 | 44 | 75 | 63 |
| | (株) S C I | | | (株) 成城石井 ^{*3} | | |
| | SCI, Inc. | | | SEIJO ISHII CO., LTD. | | |
| 設立日 Date of establishment | 2012年7月 2012.7 | | | 1927年2月 1927.2 | | |
| 決算月 Fiscal year end | 2月 February | | | 2月 February | | |
| グループ出資比率 Share of group companies ^{*1} | 100.0% | | | 100.0% | | |
| 事業内容 Business activities | SCM機能子会社 Serving supply chain management of convenience store businesses | | | 食品総合小売業、輸入、卸売、食品製造 及び飲食店の事業 Food retailing, import, wholesale, food manufacture and restaurant operations business | | |
| 他出資者 Other shareholders | — | | | — | | |
| | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| チェーン全店売上高 Total net sales | — | — | — | 48,687 | 47,627 | 97,472 |
| 営業総収入 Gross operating revenue | 138,008 | 147,515 | 277,294 | 54,171 | 53,457 | 109,200 |
| 営業利益 Operating income | 1,677 | 2,570 | 2,306 | 5,799 | 5,622 | 11,998 |
| 経常利益 Ordinary income | 1,679 | 2,574 | 2,311 | 5,903 | 5,545 | 12,156 |
| 当期純利益 Profit | 1,093 | 1,673 | 1,521 | 3,583 | 3,035 | 7,377 |
| | (株) ローソンエンタテインメント | | | ユナイテッド・シネマ(株) | | |
| | Lawson Entertainment, Inc. | | | United Cinemas Co., Ltd. | | |
| 設立日 Date of establishment | 1992年7月 1992.7 | | | 1999年10月 1999.10 | | |
| 決算月 Fiscal year end | 2月 February | | | 2月 February | | |
| グループ出資比率 Share of group companies ^{*1} | 100.0% | | | 100.0% | | |
| 事業内容 Business activities | チケット販売・情報提供サービス業、 音楽・映像ソフトの販売 Ticket sales, e-commerce, advertising sales and other marketing activities | | | 映画館の運営及び関連事業 Operation of movie theaters and related business | | |
| 他出資者 Other shareholders | — | | | — | | |
| | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| 営業総収入 Gross operating revenue | 23,215 | 24,002 | 45,880 | 9,113 | 12,717 | 17,336 |
| 営業利益 Operating income | 548 | 1,412 | 2,018 | 582 | 1,465 | 760 |
| 経常利益 Ordinary income | 687 | 1,511 | 2,400 | 774 | 1,832 | 1,802 |
| 当期純利益 Profit | 391 | 757 | 1,752 | 427 | 1,214 | 892 |

(注)

*1 グループ出資比率には、(株)ローソンからの出資のほか、グループ企業等からの出資を含みます。

*2 ローソンストア100事業全体の営業利益(社内管理ベース)は、2022年度第2四半期累計で746百万円となっております。これは、(株)ローソンストア100の営業利益に、(株)ローソンの担当事業本部による社内管理上の営業利益を合算して算出したものです。

*3 設立日については、創業時点を記載しております。

Notes:

*1 Share of group companies includes investments from group companies besides investments from Lawson, Inc.

*2 According to our internal calculation, the combined operating income of LAWSON STORE100 business has made a total of (746) million yen in the first half of fiscal year 2022. This total was calculated by adding the operating income of Lawson Store100, Inc. together with the operating income of Lawson, Inc.'s LAWSON STORE100 business division.

*3 It states the date of foundation.

連結業績 Consolidated operating results

LAWSON

■主な関係会社の状況 Main subsidiaries and equity method affiliates

| | 上海羅森便利有限公司 ^{*2} | | | 重慶羅森便利店有限公司 | | |
|-------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------|------------------------------------------------------------------------------------------------|-----------------|------------------|
| | Shanghai Lawson, Inc. | | | Chongqing Lawson, Inc. | | |
| 設立日 Date of establishment | 1996年2月 1996.2 | | | 2010年4月 2010.4 | | |
| 決算月 Fiscal year end | 12月 December | | | 12月 December | | |
| グループ出資比率 Share of group companies ^{*1} | 100.0% | | | 100.0% | | |
| 事業内容 Business activities | 中国上海市及びその周辺における コンビニエンスストア事業 Lawson's chain-store development and operation in Shanghai and surrounding area, China | | | 中国重慶市におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Chongqing, China | | |
| 他出資者 Other shareholders | — | | | — | | |
| | 2021. 1-2021. 6 | 2022. 1-2022. 6 | 2021. 1-2021. 12 | 2021. 1-2021. 6 | 2022. 1-2022. 6 | 2021. 1-2021. 12 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| チェーン全店売上高 Total net sales | 37,832 | 40,592 | 85,748 | 6,380 | 8,288 | 14,512 |
| 営業総収入 Gross operating revenue | 23,150 | 22,904 | 52,619 | 1,897 | 2,801 | 4,442 |
| 営業利益 Operating income | 576 | -2,270 | 1,533 | 209 | 203 | 474 |
| 経常利益 Ordinary income | 270 | -2,889 | 909 | 186 | 121 | 433 |
| 当期純利益 Profit | 182 | -3,106 | 459 | 135 | 102 | 300 |
| | 大連羅森便利店有限公司 | | | 羅森(北京)有限公司 ^{*3} | | |
| | Dalian Lawson, Inc. | | | Beijing Lawson, Inc. | | |
| 設立日 Date of establishment | 2011年9月 2011.9 | | | 2013年5月 2013.5 | | |
| 決算月 Fiscal year end | 12月 December | | | 12月 December | | |
| グループ出資比率 Share of group companies ^{*1} | 98.3% | | | 64.8% | | |
| 事業内容 Business activities | 中国大連市におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Dalian, China | | | 中国北京市におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Beijing, China | | |
| 他出資者 Other shareholders | 亜恵美食有限公司 Acasia Foods Co.,LTD. 1.7% | | | 北京首農股份有限公司 Beijing Capital Agribusiness Co., Ltd. 35.2% | | |
| | 2021. 1-2021. 6 | 2022. 1-2022. 6 | 2021. 1-2021. 12 | 2021. 1-2021. 6 | 2022. 1-2022. 6 | 2021. 1-2021. 12 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| チェーン全店売上高 Total net sales | 4,988 | 6,472 | 11,512 | 6,531 | 7,413 | 14,898 |
| 営業総収入 Gross operating revenue | 2,267 | 2,649 | 5,098 | 3,748 | 5,600 | 9,245 |
| 営業利益 Operating income | 134 | 20 | 234 | 131 | 282 | 527 |
| 経常利益 Ordinary income | 110 | -13 | 201 | 116 | 245 | 538 |
| 当期純利益 Profit | 96 | -33 | 194 | 94 | 202 | 498 |
| | Saha Lawson Co., Ltd. | | | (株)ベストプラクティス | | |
| | — | | | BestPractice, Inc. | | |
| 設立日 Date of establishment | 2012年11月 2012.11 | | | 2004年3月 2004.3 | | |
| 決算月 Fiscal year end | 12月 December | | | 2月 February | | |
| グループ出資比率 Share of group companies ^{*1} | 49.2% | | | 100.0% | | |
| 事業内容 Business activities | タイにおけるコンビニエンスストア事業 Operating stores "LAWSON 108" and "108SHOP" in Thailand | | | 店舗の経営の実態調査・分析業務 On-site inspections and analysis of store management | | |
| 他出資者 Other shareholders | Saha Pathanapibul PLC. 21.3% | | | — | | |
| | Saha Pathana Interholding PLC. 9.0% | | | — | | |
| | I.C.C International PLC. 9.0% | | | — | | |
| | Thai President Foods PLC. 7.7% | | | — | | |
| | Others 3.8% | | | — | | |
| | 2021. 1-2021. 6 | 2022. 1-2022. 6 | 2021. 1-2021. 12 | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| チェーン全店売上高 Total net sales | 3,410 | 3,943 | 6,605 | — | — | — |
| 営業総収入 Gross operating revenue | 3,909 | 4,525 | 7,633 | 214 | 365 | 633 |
| 営業利益 Operating income | -138 | -80 | -189 | -140 | -14 | -121 |
| 経常利益 Ordinary income | -141 | -83 | -196 | -70 | -14 | -50 |
| 当期純利益 Profit | -135 | -74 | -237 | -70 | 5 | -57 |

(注)

*1 グループ出資比率には、(株)ローソンからの出資のほか、グループ企業等からの出資を含みます。

*2 上表中の決算数値は、上海羅森便利有限公司に、中国上海市及びその周辺地域の上海楽松商貿有限公司、上海恭匯貿易有限公司、浙江羅森百貨有限公司3社の経営成績を合算しております。

*3 羅森(北京)有限公司の上表中の決算数値は、羅森(北京)有限公司に、北京羅松商貿有限公司の経営成績を合算しております。

Notes:

*1 Share of group companies includes investments from group companies besides investments from Lawson, Inc.

*2 The operating result of Shanghai Lawson, Inc. includes a sum of operating results of 3 companies (Shanghai Le Song Trading Co., Ltd., Shang Hai Gong Hui Trading Co., Ltd. and Zhejiang Lawson, Inc. located in Shanghai and surrounding area).

*3 The operating result of Beijing Lawson, Inc. includes the operating result of BEIJING LUOSONG Co., Ltd.

■主な関係会社の状況 Main subsidiaries and equity method affiliates

2. 持分法適用関連会社

2. Equity method affiliates

| | (株)ローソン高知 Lawson Kochi, Inc. | | | (株)ローソン南九州 Lawson Minamikyushu, Inc. | | |
|-------------------------------------|--------------------------------------------------------------------------------|-----------------|-----------------|-------------------------------------------------------------------------------------|-----------------|-----------------|
| 設立日 Date of establishment | 2015年4月 2015.4 | | | 2013年5月 2013.5 | | |
| 決算月 Fiscal year end | 2月 February | | | 2月 February | | |
| グループ出資比率 Share of group companies * | 49.0% | | | 49.0% | | |
| 事業内容 Business activities | 高知県におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Kochi | | | 鹿児島県におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Kagoshima | | |
| 他出資者 Other shareholders | 株式会社サニーマート SUNNY MART Co., Ltd. 51.0% | | | 南国殖産株式会社 Nangoku Corporation Co., Ltd. 51.0% | | |
| | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | | 百万円/Millions of yen | | |
| 営業総収入 Gross operating revenue | 2, 125 | 2, 328 | 4, 307 | 2, 122 | 2, 230 | 4, 196 |
| 営業利益 Operating income | 241 | 292 | 405 | 37 | 76 | 6 |
| 経常利益 Ordinary income | 242 | 294 | 409 | 42 | 79 | 19 |
| 当期純利益 Profit | 158 | 192 | 275 | 34 | 52 | - 47 |

| | (株)ローソン沖縄 Lawson Okinawa, Inc. | | |
|-------------------------------------|----------------------------------------------------------------------------------|-----------------|-----------------|
| 設立日 Date of establishment | 2009年10月 2009.10 | | |
| 決算月 Fiscal year end | 2月 February | | |
| グループ出資比率 Share of group companies * | 49.0% | | |
| 事業内容 Business activities | 沖縄県におけるコンビニエンスストア事業 Lawson's chain-store development and operation in Okinawa | | |
| 他出資者 Other shareholders | 株式会社サンエー SAN-A CO., LTD. 51.0% | | |
| | 2021. 3-2021. 8 | 2022. 3-2022. 8 | 2021. 3-2022. 2 |
| | 百万円/Millions of yen | | |
| 営業総収入 Gross operating revenue | 3, 473 | 3, 669 | 6, 852 |
| 営業利益 Operating income | 371 | 460 | 583 |
| 経常利益 Ordinary income | 368 | 459 | 565 |
| 当期純利益 Profit | 235 | 291 | 190 |

(注)

* グループ出資比率には、(株)ローソンからの出資のほか、グループ企業等からの出資を含みます。

Note:

* Share of group companies includes investments from group companies besides investments from Lawson, Inc.