

■ 主な業績と予想 Results and forecasts for major financial indicators

	2021年度/FY2021				2022年度/FY2022			
	第1四半期/1Q 2021.3.1 - 2021.5.31		通期/Full year 2021.3.1 - 2022.2.28		第1四半期/1Q 2022.3.1 - 2022.5.31		通期計画/Full year (Forecast) 2022.3.1 - 2023.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	545,938	103.4%	2,211,981	102.1%	559,910	102.6%	2,290,000	103.5%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	538,435	103.6%	2,182,725	102.3%	553,458	102.8%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	7,502	90.2%	29,256	88.1%	6,451	86.0%	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	87,365	101.3%	355,102	100.1%	86,542	99.1%	350,000	98.6%
営業総利益 (百万円) Operating gross profit (millions of yen)	81,875	102.1%	333,784	101.0%	81,929	100.1%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.0%		15.1%		14.6%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	76,470	97.3%	307,913	101.1%	75,180	98.3%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	14.0%		13.9%		13.4%		-	
営業利益 (百万円) Operating income (millions of yen)	5,405	339.6%	25,870	98.9%	6,749	124.9%	30,000	116.0%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	1.0%		1.2%		1.2%		-	
経常利益 (百万円) Ordinary income (millions of yen)	13,619	123.7%	34,278	101.7%	13,251	97.3%	36,500	106.5%
四半期(当期)純利益 (百万円) Profit (millions of yen)	11,137	119.3%	13,470	84.7%	9,898	88.9%	18,500	137.3%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	111.29		134.61		98.91		184.86 *2	
純資産 (百万円) Net assets (millions of yen)	240,375		233,294		235,437		-	
総資産 (百万円) Total assets (millions of yen)	839,773		793,925		843,532		-	
1株当たり純資産 (円) Net assets per share (yen)	2,398.92		2,327.59		2,349.07		-	
総資産四半期(当期)純利益率 ROA	1.3%		1.6%		1.2%		-	
自己資本四半期(当期)純利益率 ROE	4.7%		5.8%		4.2%		-	
流動比率 Current ratio	55.3%		47.6%		54.7%		-	
固定比率 Fixed ratio	261.9%		266.6%		264.1%		-	
自己資本比率 Shareholders' equity ratio	28.6%		29.3%		27.9%		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり四半期(当期)純利益に関しては、2022年5月31日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasted profit per share is calculated based on the number of outstanding shares as of May 31, 2022.

単体業績 Non-consolidated operating results

LAWSON

■ 損益計算書 Non-consolidated statement of income

		2021年度第1四半期累計期間		2022年度第1四半期累計期間		前年増減
		2021. 3. 1 - 2021. 5. 31		2022. 3. 1 - 2022. 5. 31		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	87,365	101.3%	86,542	99.1%	-823
B. 売上高 Net sales		7,493	90.1%	6,337	84.6%	-1,156
C. 売上原価 Cost of sales		5,489	90.5%	4,613	84.0%	-876
D. 売上総利益 Gross profit	B - C	2,003	89.0%	1,723	86.0%	-279
E. 営業収入 Operating revenue	F + G	79,872	102.5%	80,205	100.4%	332
F. 加盟店からの収入 Income from franchised stores		71,462	102.6%	64,354	90.1%	-7,108
G. その他の営業収入 Other operating revenue		8,409	101.5%	15,850	188.5%	7,441
H. 営業総利益 Operating gross profit	A - C = D + E	81,875	102.1%	81,929	100.1%	53
I. 販売費及び一般管理費 Selling, general and administrative expenses		76,470	97.3%	75,180	98.3%	-1,290
J. 営業利益 Operating income	H - I	5,405	339.6%	6,749	124.9%	1,343
営業外収益 Non-operating income		9,129	81.4%	7,283	79.8%	-1,846
営業外費用 Non-operating expenses		915	50.9%	780	85.3%	-134
経常利益 Ordinary income		13,619	123.7%	13,251	97.3%	-367
特別利益 Extraordinary income		-	-	-	-	-
特別損失 Extraordinary losses		1,077	41.3%	1,139	105.7%	61
税引前四半期純利益 Profit before income taxes		12,541	145.5%	12,112	96.6%	-429
法人税、住民税及び事業税 Income taxes - current		-118	-	-5	4.5%	113
法人税等調整額 Income taxes - deferred		1,522	-	2,218	145.7%	695
四半期純利益 Profit		11,137	119.3%	9,898	88.9%	-1,238

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses

	2021年度第1四半期累計期間		2022年度第1四半期累計期間		前年増減
	2021. 3. 1 - 2021. 5. 31		2022. 3. 1 - 2022. 5. 31		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	29,179	100.1%	29,151	99.9%	-27
人件費 Personnel expenses	11,268	99.5%	10,778	95.7%	-489
有形固定資産減価償却費 Depreciation of property and store equipment	11,887	96.2%	12,192	102.6%	305
広告宣伝費 Advertising expenses	1,960	78.6%	1,144	58.4%	-816
販売手数料 Sales commission	4,451	108.3%	78	1.8%	-4,372
その他 Other	17,723	92.5%	21,834	123.2%	4,110
合計 Total	76,470	97.3%	75,180	98.3%	-1,290

■ 投融資の状況 Capital expenditure

	2021年度第1四半期累計期間	2022年度第1四半期累計期間	前年増減	2022年度計画
	2021. 3. 1 - 2021. 5. 31	2022. 3. 1 - 2022. 5. 31	Increase (Decrease)	Forecasts / 2022. 3. 1 - 2023. 2. 28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	4,561	1,061	-3,499	12,000
既存店投資 Existing store investments	1,537	1,815	278	19,000
システム関連投資 IT-related investments	1,705	2,346	640	12,000
その他 Other	140	32	-107	-
投資小計 Subtotal	7,944	5,256	-2,687	43,000
出資・融資 Investments and advances	1,125	321	-803	6,000
リース Leases *	6,126	13,627	7,500	63,000
合計 Total	15,195	19,205	4,009	112,000
有形固定資産減価償却費 Depreciation of property and store equipment	11,887	12,192	305	50,100
無形固定資産償却費 Amortization of intangible assets	2,473	2,460	-13	10,300
減価償却費合計 Total depreciation and amortization	14,360	14,652	291	60,400

(注)

* リース債務の返済による支出は、2021年度第1四半期累計期間は9,435百万円、2022年度第1四半期累計期間は10,044百万円です。

Note:

* The amount of repayments of lease obligations is 9,435 millions of yen in the first quarter of fiscal year 2021 and 10,044 millions of yen in the first quarter of fiscal year 2022.

■貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2021年度 (2022年2月28日現在)	2022年度第1四半期 (2022年5月31日現在)	2021年度末からの増減
	FY2021 (As of 2022.2.28)	FY2022 (As of 2022.5.31)	Increase (Decrease) from 2022.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	173,022	222,573	49,550
現金及び預金 Cash and deposits	5,028	46,128	41,100
加盟店貸勘定 Accounts receivable - due from franchised stores	46,386	47,277	891
リース債権 Lease receivables	15,480	15,120	-360
商品 Merchandise	934	875	-58
前払費用 Prepaid expenses	17,629	16,807	-822
未収入金 Accounts receivable - other	79,989	89,328	9,338
その他 Other	7,573	7,034	-539
固定資産 Non-current assets	620,902	620,959	56
有形固定資産 Property and store equipment	309,252	313,512	4,259
・建物 Buildings	154,144	153,871	-273
・構築物 Structures	24,484	23,894	-590
・工具、器具及び備品 Tools, furniture and fixtures	10,266	9,800	-465
・土地 Land	8,461	8,461	-
・リース資産 Leased assets	111,020	116,813	5,792
・建設仮勘定 Construction in progress	876	672	-203
無形固定資産 Intangible assets	31,451	31,255	-195
・ソフトウェア Software	21,261	21,520	259
・のれん Goodwill	9,647	9,198	-448
・その他 Other	542	536	-5
投資その他の資産 Investments and other assets	280,198	276,190	-4,007
・投資有価証券 Investments securities	3,276	3,396	120
・関係会社株式 Shares of subsidiaries and associates	63,866	63,380	-486
・関係会社出資金 Investments in capital of subsidiaries and associates	40,691	40,691	-
・長期貸付金 Long-term loans receivable	37,430	36,741	-689
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	482	479	-2
・長期前払費用 Long-term prepaid expenses	12,294	12,046	-247
・差入保証金 Guarantee deposits	88,669	88,008	-660
・繰延税金資産 Deferred tax assets	33,580	31,471	-2,108
・その他 Other	666	776	109
・貸倒引当金 Allowance for doubtful accounts	-759	-802	-42
資産合計 Total assets	793,925	843,532	49,607
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	336,023	341,347	5,323

■ 貸借対照表 Non-consolidated balance sheet

	2021年度 (2022年2月28日現在)	2022年度第1四半期 (2022年5月31日現在)	2021年度末からの増減
	FY2021 (As of 2022.2.28)	FY2022 (As of 2022.5.31)	Increase (Decrease) from 2022.2.28
[負債の部 Liabilities]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動負債 Current liabilities	363,285	406,711	43,425
買掛金 Accounts payable - trade	101,427	115,003	13,576
短期借入金 Short-term loans payable	41,062	-	-41,062
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	24,730	32,360	7,630
1年内返済予定の長期借入金 Current portion of long-term loans payable	20,000	20,000	-
リース債務 Lease obligations	35,614	36,444	830
未払金 Accounts payable - other	24,676	20,449	-4,226
未払法人税等 Income taxes payable	5,142	686	-4,456
未払費用 Accrued expenses	2,292	2,468	175
預り金 Deposits received	102,241	172,947	70,706
賞与引当金 Provision for bonuses	3,048	1,487	-1,561
その他 Other	3,049	4,862	1,813
固定負債 Non-current liabilities	197,345	201,384	4,038
長期借入金 Long-term loans payable	30,000	30,000	-
リース債務 Lease obligations	102,414	106,569	4,154
退職給付引当金 Provision for retirement benefits	14,360	14,517	157
役員退職慰労引当金 Provision for retirement benefits to executive officers	151	158	6
資産除去債務 Asset retirement obligations	32,795	32,877	82
その他 Other	17,623	17,261	-362
負債合計 Total liabilities	560,631	608,095	47,464
[純資産の部 Net assets]			
株主資本 Shareholders' equity	231,409	233,605	2,196
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,761	47,760	-0
・資本準備金 Legal capital surplus	47,696	47,696	-
・その他資本剰余金 Other capital surplus	64	64	-0
利益剰余金 Retained earnings	126,114	128,297	2,182
・利益準備金 Legal retained earnings	727	727	-
・別途積立金 General reserve	50,000	50,000	-
・繰越利益剰余金 Retained earnings brought forward	75,387	77,569	2,182
自己株式 Treasury shares	-973	-959	14
評価・換算差額等 Valuation and translation adjustments	1,516	1,476	-39
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,585	1,546	-39
土地再評価差額金 Revaluation reserve for land	-69	-69	-
新株予約権 Subscription rights to shares	368	355	-13
純資産合計 Net assets	233,294	235,437	2,143
負債純資産合計 Liabilities and net assets	793,925	843,532	49,607