

■ 主な業績と予想 Results and forecasts for major financial indicators

	2020年度/FY2020				2021年度/FY2021			
	第1四半期/1Q 2020.3.1 - 2020.5.31		通期/Full year 2020.3.1 - 2021.2.28		第1四半期/1Q 2021.3.1 - 2021.5.31		通期計画/Full year (Forecast) 2021.3.1 - 2022.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	528,197	92.0%	2,165,818	94.3%	545,938	103.4%	2,300,000	106.2%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	519,879	92.6%	2,132,618	94.8%	538,435	103.6%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	8,317	66.2%	33,200	69.6%	7,502	90.2%	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	86,265	88.5%	354,825	90.8%	87,365	101.3%	376,000	106.0%
営業総利益 (百万円) Operating gross profit (millions of yen)	80,198	90.8%	330,600	92.8%	81,875	102.1%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.2%		15.3%		15.0%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	78,607	100.3%	304,449	97.7%	76,470	97.3%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	14.9%		14.1%		14.0%		-	
営業利益 (百万円) Operating income (millions of yen)	1,591	16.0%	26,150	58.5%	5,405	339.6%	32,000	122.4%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	0.3%		1.2%		1.0%		-	
経常利益 (百万円) Ordinary income (millions of yen)	11,011	70.7%	33,700	73.3%	13,619	123.7%	36,000	106.8%
四半期(当期)純利益 (百万円) Profit (millions of yen)	9,337	83.0%	15,894	102.6%	11,137	119.3%	12,000	75.5%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	93.32		158.84		111.29		119.91 *2	
純資産 (百万円) Net assets (millions of yen)	238,256		234,977		240,375		-	
総資産 (百万円) Total assets (millions of yen)	897,651		839,426		839,773		-	
1株当たり純資産 (円) Net assets per share (yen)	2,378.52		2,344.86		2,398.92		-	
総資産四半期(当期)純利益率 ROA	1.1%		1.9%		1.3%		-	
自己資本四半期(当期)純利益率 ROE	4.0%		6.8%		4.7%		-	
流動比率 Current ratio	54.6%		54.4%		55.3%		-	
固定比率 Fixed ratio	278.4%		268.6%		261.9%		-	
自己資本比率 Shareholders' equity ratio	26.5%		28.0%		28.6%		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり四半期(当期)純利益に関しては、2021年5月31日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasted profit per share is calculated based on the number of outstanding shares as of May 31, 2021.

単体業績 Non-consolidated operating results

■ 損益計算書 Non-consolidated statement of income

		2020年度第1四半期累計期間		2021年度第1四半期累計期間		前年増減
		2020. 3. 1 - 2020. 5. 31		2021. 3. 1 - 2021. 5. 31		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	86,265	88.5%	87,365	101.3%	1,100
B. 売上高 Net sales		8,317	66.2%	7,493	90.1%	-824
C. 売上原価 Cost of sales		6,066	66.5%	5,489	90.5%	-576
D. 売上総利益 Gross profit	B - C	2,251	65.5%	2,003	89.0%	-247
E. 営業収入 Operating revenue	F + G	77,947	91.8%	79,872	102.5%	1,924
F. 加盟店からの収入 Income from franchised stores		69,666	92.1%	71,462	102.6%	1,796
G. その他の営業収入 Other operating revenue		8,281	89.7%	8,409	101.5%	128
H. 営業総利益 Operating gross profit	A - C = D + E	80,198	90.8%	81,875	102.1%	1,677
I. 販売費及び一般管理費 Selling, general and administrative expenses		78,607	100.3%	76,470	97.3%	-2,136
J. 営業利益 Operating income	H - I	1,591	16.0%	5,405	339.6%	3,813
営業外収益 Non-operating income		11,218	168.6%	9,129	81.4%	-2,088
営業外費用 Non-operating expenses		1,799	172.4%	915	50.9%	-883
経常利益 Ordinary income		11,011	70.7%	13,619	123.7%	2,608
特別利益 Extraordinary income		221	-	-	-	-221
特別損失 Extraordinary losses		2,610	142.4%	1,077	41.3%	-1,532
税引前四半期純利益 Profit before income taxes		8,622	62.7%	12,541	145.5%	3,919
法人税、住民税及び事業税 Income taxes - current		-746	-	-118	-	628
法人税等調整額 Income taxes - deferred		31	2.9%	1,522	-	1,491
四半期純利益 Profit		9,337	83.0%	11,137	119.3%	1,799

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses *

	2020年度第1四半期累計期間		2021年度第1四半期累計期間		前年増減
	2020. 3. 1 - 2020. 5. 31		2021. 3. 1 - 2021. 5. 31		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	29,163	100.4%	29,179	100.1%	16
人件費 Personnel expenses	11,325	98.6%	11,268	99.5%	-56
有形固定資産減価償却費 Depreciation of property and store equipment	12,355	101.5%	11,887	96.2%	-468
広告宣伝費 Advertising expenses	2,494	59.5%	1,960	78.6%	-534
販売手数料 Sales commission	4,108	86.3%	4,451	108.3%	342
その他 Other	19,159	114.7%	17,723	92.5%	-1,436
合計 Total	78,607	100.3%	76,470	97.3%	-2,136

(注)

* ITコスト(社内管理ベース)は、2021年度第1四半期累計で27億円になります。なお、ITコストは「有形固定資産減価償却費」及び「その他」に計上しています。

Note:

* According to our internal calculation, IT-related expenses for the first quarter of fiscal year 2021 stood at 2.7 billions of yen. These IT-related expenses are recorded under "Depreciation of property and store equipment" and "Other."

■ 投融資の状況 Capital expenditure

	2020年度第1四半期累計期間	2021年度第1四半期累計期間	前年増減	2021年度計画
	2020. 3. 1 - 2020. 5. 31 百万円/Millions of yen	2021. 3. 1 - 2021. 5. 31 百万円/Millions of yen	Increase (Decrease) 百万円/Millions of yen	Forecasts / 2021. 3. 1 - 2022. 2. 28 百万円/Millions of yen
新店投資 New store investments	2,567	4,561	1,993	12,000
既存店投資 Existing store investments	1,647	1,537	-110	21,000
システム関連投資 IT-related investments	1,231	1,705	474	10,000
その他 Other	-16	140	156	-
投資小計 Subtotal	5,430	7,944	2,513	43,000
出資・融資 Investments and advances	7,140	1,125	-6,014	-
リース Leases *	5,219	6,126	906	57,000
合計 Total	17,790	15,195	-2,594	100,000
有形固定資産減価償却費 Depreciation of property and store equipment	12,355	11,887	-468	48,200
無形固定資産償却費 Amortization of intangible assets	2,876	2,473	-402	10,600
減価償却費合計 Total depreciation and amortization	15,231	14,360	-870	58,800

(注)

* リース債務の返済による支出は、2020年度第1四半期累計期間は10,333百万円、2021年度第1四半期累計期間は9,435百万円です。

Note:

* The amount of repayments of lease obligations is 10,333 millions of yen in the first quarter of fiscal year 2020 and 9,435 millions of yen in the first quarter of fiscal year 2021.

■貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2020年度 (2021年2月28日現在)	2021年度第1四半期 (2021年5月31日現在)	2020年度末からの増減
	FY2020 (As of 2021.2.28)	FY2021 (As of 2021.5.31)	Increase (Decrease) from 2021.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	209,085	211,098	2,012
現金及び預金 Cash and deposits	38,022	37,758	-264
加盟店貸勘定 Accounts receivable - due from franchised stores	46,057	45,734	-322
リース債権 Lease receivables	16,621	16,076	-545
商品 Merchandise	1,062	1,004	-58
前払費用 Prepaid expenses	17,897	17,541	-355
未収入金 Accounts receivable - other	79,468	82,180	2,711
その他 Other	9,954	10,802	847
固定資産 Non-current assets	630,340	628,675	-1,664
有形固定資産 Property and store equipment	316,157	315,380	-777
・建物 Buildings	154,345	155,814	1,468
・構築物 Structures	27,486	27,079	-406
・工具、器具及び備品 Tools, furniture and fixtures	10,182	9,670	-512
・土地 Land	8,422	8,422	-
・リース資産 Leased assets	114,673	113,442	-1,230
・建設仮勘定 Construction in progress	1,047	951	-96
無形固定資産 Intangible assets	36,151	34,961	-1,189
・ソフトウェア Software	24,106	23,389	-717
・のれん Goodwill	11,475	11,009	-465
・その他 Other	568	562	-6
投資その他の資産 Investments and other assets	278,031	278,333	301
・投資有価証券 Investments securities	8,367	10,994	2,627
・関係会社株式 Shares of subsidiaries and associates	64,658	64,658	-
・関係会社出資金 Investments in capital of subsidiaries and associates	29,832	29,832	-
・長期貸付金 Long-term loans receivable	39,966	39,449	-517
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	494	491	-2
・長期前払費用 Long-term prepaid expenses	13,575	13,753	178
・差入保証金 Guarantee deposits	88,914	89,274	360
・繰延税金資産 Deferred tax assets	32,344	30,038	-2,305
・その他 Other	531	544	12
・貸倒引当金 Allowance for doubtful accounts	-653	-704	-50
資産合計 Total assets	839,426	839,773	347
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	320,318	324,453	4,134

■ 貸借対照表 Non-consolidated balance sheet

	2020年度 (2021年2月28日現在)	2021年度第1四半期 (2021年5月31日現在)	2020年度末からの増減
	FY2020 (As of 2021.2.28)	FY2021 (As of 2021.5.31)	Increase (Decrease) from 2021.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
[負債の部 Liabilities]			
流動負債 Current liabilities	384,184	381,425	-2,759
買掛金 Accounts payable - trade	106,756	113,512	6,756
短期借入金 Short-term loans payable	38,070	-	-38,070
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	35,050	32,200	-2,850
リース債務 Lease obligations	35,564	35,595	30
未払金 Accounts payable - other	21,581	20,913	-667
未払法人税等 Income taxes payable	1,985	995	-989
未払費用 Accrued expenses	2,371	2,562	190
預り金 Deposits received	132,989	166,510	33,521
賞与引当金 Provision for bonuses	2,942	1,807	-1,135
その他 Other	6,873	7,327	454
固定負債 Non-current liabilities	220,264	217,973	-2,291
長期借入金 Long-term loans payable	50,000	50,000	-
リース債務 Lease obligations	105,735	103,038	-2,697
退職給付引当金 Provision for retirement benefits	13,553	13,732	179
役員退職慰労引当金 Provision for retirement benefits to executive officers	200	159	-41
資産除去債務 Asset retirement obligations	31,803	32,195	391
その他 Other	18,971	18,847	-123
負債合計 Total liabilities	604,449	599,398	-5,050
[純資産の部 Net assets]			
株主資本 Shareholders' equity	233,069	236,709	3,640
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,760	47,760	0
・ 資本準備金 Legal capital surplus	47,696	47,696	-
・ その他資本剰余金 Other capital surplus	64	64	0
利益剰余金 Retained earnings	127,793	131,425	3,632
・ 利益準備金 Legal retained earnings	727	727	-
・ 別途積立金 General reserve	50,000	50,000	-
・ 繰越利益剰余金 Retained earnings brought forward	77,065	80,698	3,632
自己株式 Treasury shares	-991	-983	7
評価・換算差額等 Valuation and translation adjustments	1,574	3,348	1,774
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,782	3,556	1,774
土地再評価差額金 Revaluation reserve for land	-207	-207	-
新株予約権 Subscription rights to shares	333	317	-16
純資産合計 Net assets	234,977	240,375	5,398
負債純資産合計 Liabilities and net assets	839,426	839,773	347