

# 単体業績 Non-consolidated operating results

## ■ 主な業績と予想 Results and forecasts for major financial indicators

	2020年度/FY2020		2021年度/FY2021		2022年度(計画)/FY2022 (Forecast)*2			
	通期/Full year 2020.3.1 - 2021.2.28		通期/Full year 2021.3.1 - 2022.2.28		第2四半期累計期間/1H 2022.3.1 - 2022.8.31		通期計画/Full year 2022.3.1 - 2023.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	2,165,818	94.3%	2,211,981	102.1%	1,140,000	101.9%	2,290,000	103.5%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	2,132,618	94.8%	2,182,725	102.3%	-	-	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	33,200	69.6%	29,256	88.1%	-	-	-	-
営業総収入 (百万円)*1 Gross operating revenue (millions of yen)	354,825	90.8%	355,102	100.1%	176,000	97.5%	350,000	98.6%
営業総利益 (百万円) Operating gross profit (millions of yen)	330,600	92.8%	333,784	101.0%	-	-	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.3%		15.1%		-		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	304,449	97.7%	307,913	101.1%	-	-	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	14.1%		13.9%		-		-	
営業利益 (百万円) Operating income (millions of yen)	26,150	58.5%	25,870	98.9%	17,000	103.1%	30,000	116.0%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	1.2%		1.2%		-		-	
経常利益 (百万円) Ordinary income (millions of yen)	33,700	73.3%	34,278	101.7%	25,000	96.5%	36,500	106.5%
当期純利益 (百万円) Profit (millions of yen)	15,894	102.6%	13,470	84.7%	17,000	85.8%	18,500	137.3%
1株当たり当期純利益 (円) Profit per share (yen)	158.84		134.61		169.87		184.86	
純資産 (百万円) Net assets (millions of yen)	234,977		233,294		-		-	
総資産 (百万円) Total assets (millions of yen)	839,426		793,925		-		-	
1株当たり純資産 (円) Net assets per share (yen)	2,344.86		2,327.59		-		-	
1株当たり配当額 (円) Cash dividends per share (yen)	150.00		150.00		-		-	
総資産当期純利益率 ROA	1.9%		1.6%		-		-	
自己資本当期純利益率 ROE	6.8%		5.8%		-		-	
流動比率 Current ratio	54.4%		47.6%		-		-	
固定比率 Fixed ratio	268.6%		266.6%		-		-	
自己資本比率 Shareholders' equity ratio	28.0%		29.3%		-		-	

(注)

\*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

\*2 2022年度(計画)は、「収益認識に関する会計基準(企業会計基準第29号2020年3月31日)」適用後の数値です。

Notes:

\*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

\*2 Forecast for the fiscal year ending February 28, 2023 is based on figures after applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020).

# 単体業績 Non-consolidated operating results

## ■ 損益計算書 Non-consolidated statement of income

		2020年度/FY2020		2021年度/FY2021		前年増減
		2020. 3. 1 - 2021. 2. 28		2021. 3. 1 - 2022. 2. 28		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	354,825	90.8%	355,102	100.1%	277
B. 売上高 Net sales		33,175	69.6%	29,222	88.1%	-3,953
C. 売上原価 Cost of sales		24,224	70.4%	21,318	88.0%	-2,906
D. 売上総利益 Gross profit	B - C	8,950	67.5%	7,903	88.3%	-1,046
E. 営業収入 Operating revenue	F + G	321,650	93.7%	325,880	101.3%	4,230
F. 加盟店からの収入 Income from franchised stores		285,847	93.5%	289,038	101.1%	3,191
G. その他の営業収入 Other operating revenue		35,803	95.5%	36,841	102.9%	1,038
H. 営業総利益 Operating gross profit	A - C = D + E	330,600	92.8%	333,784	101.0%	3,183
I. 販売費及び一般管理費 Selling, general and administrative expenses		304,449	97.7%	307,913	101.1%	3,463
J. 営業利益 Operating income	H - I	26,150	58.5%	25,870	98.9%	-279
営業外収益 Non-operating income		13,682	152.0%	12,301	89.9%	-1,381
営業外費用 Non-operating expenses		6,132	79.0%	3,894	63.5%	-2,238
経常利益 Ordinary income		33,700	73.3%	34,278	101.7%	577
特別利益 Extraordinary income		6,454	—	1,103	17.1%	-5,351
特別損失 Extraordinary losses		20,871	82.6%	18,546	88.9%	-2,324
税引前当期純利益 Profit before income taxes		19,283	92.5%	16,834	87.3%	-2,448
法人税、住民税及び事業税 Income taxes - current		4,255	63.0%	4,512	106.1%	257
法人税等調整額 Income taxes - deferred		-866	62.3%	-1,148	132.6%	-282
当期純利益 Profit		15,894	102.6%	13,470	84.7%	-2,424

## ■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses \*

	2020年度/FY2020		2021年度/FY2021		前年増減
	2020. 3. 1 - 2021. 2. 28		2021. 3. 1 - 2022. 2. 28		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	116,203	99.3%	116,758	100.5%	554
人件費 Personnel expenses	44,845	96.9%	44,184	98.5%	-661
有形固定資産減価償却費 Depreciation of property and store equipment	49,196	100.9%	48,130	97.8%	-1,065
広告宣伝費 Advertising expenses	9,800	69.4%	10,929	111.5%	1,128
販売手数料 Sales commission	17,800	91.1%	19,857	111.6%	2,057
その他 Other	66,602	101.0%	68,052	102.2%	1,449
合計 Total	304,449	97.7%	307,913	101.1%	3,463

(注)

\* ITコスト(社内管理ベース)は、2021年度累計で114億円になります。なお、ITコストは「有形固定資産減価償却費」及び「その他」に計上していません。

Note:

\* According to our internal calculation, IT-related expenses for the fiscal year 2021 stood at 11.4 billions of yen. These IT-related expenses are recorded under "Depreciation of property and store equipment" and "Other."

## ■ 投融資の状況 Capital expenditure

	2020年度/FY2020	2021年度/FY2021	前年増減	2022年度計画
	2020. 3. 1 - 2021. 2. 28	2021. 3. 1 - 2022. 2. 28	Increase (Decrease)	Forecasts / 2022. 3. 1 - 2023. 2. 28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	8,027	12,236	4,208	12,000
既存店投資 Existing store investments	8,128	13,504	5,375	19,000
システム関連投資 IT-related investments	5,284	6,346	1,061	12,000
その他 Other	-186	139	325	-
投資小計 Subtotal	21,254	32,227	10,972	43,000
出資・融資 Investments and advances	-107	4,104	4,211	6,000
リース Leases *	23,940	31,261	7,321	63,000
合計 Total	45,087	67,593	22,505	112,000
有形固定資産減価償却費 Depreciation of property and store equipment	49,196	48,130	-1,065	50,100
無形固定資産償却費 Amortization of intangible assets	10,711	9,870	-840	10,300
減価償却費合計 Total depreciation and amortization	59,907	58,001	-1,906	60,400

(注)

\* リース債務の返済による支出は、2020年度は39,864百万円、2021年度は38,020百万円です。

Note:

\* The amount of repayments of lease obligations is 39,864 millions of yen in fiscal year 2020 and 38,020 millions of yen in fiscal year 2021.

■貸借対照表 Non-consolidated balance sheet

[資産の部Assets]	2020年度 (2021年2月28日現在)	2021年度 (2022年2月28日現在)	2020年度末からの増減
	FY2020 (As of 2021.2.28)	FY2021 (As of 2022.2.28)	Increase (Decrease) from 2021.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	209,085	173,022	-36,062
現金及び預金 Cash and deposits	38,022	5,028	-32,994
加盟店貸勘定 Accounts receivable - due from franchised stores	46,057	46,386	328
リース債権 Lease receivables	16,621	15,480	-1,141
商品 Merchandise	1,062	934	-128
前払費用 Prepaid expenses	17,897	17,629	-267
未収入金 Accounts receivable - other	79,468	79,989	521
その他 Other	9,954	7,573	-2,380
固定資産 Non-current assets	630,340	620,902	-9,437
有形固定資産 Property and store equipment	316,157	309,252	-6,904
・建物 Buildings	154,345	154,144	-200
・構築物 Structures	27,486	24,484	-3,002
・工具、器具及び備品 Tools, furniture and fixtures	10,182	10,266	83
・土地 Land	8,422	8,461	38
・リース資産 Leased assets	114,673	111,020	-3,653
・建設仮勘定 Construction in progress	1,047	876	-170
無形固定資産 Intangible assets	36,151	31,451	-4,700
・ソフトウェア Software	24,106	21,261	-2,845
・のれん Goodwill	11,475	9,647	-1,827
・その他 Other	568	542	-26
投資その他の資産 Investments and other assets	278,031	280,198	2,167
・投資有価証券 Investments securities	8,367	3,276	-5,090
・関係会社株式 Shares of subsidiaries and associates	64,658	63,866	-791
・関係会社出資金 Investments in capital of subsidiaries and associates	29,832	40,691	10,858
・長期貸付金 Long-term loans receivable	39,966	37,430	-2,535
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	494	482	-11
・長期前払費用 Long-term prepaid expenses	13,575	12,294	-1,281
・差入保証金 Guarantee deposits	88,914	88,669	-244
・繰延税金資産 Deferred tax assets	32,344	33,580	1,235
・その他 Other	531	666	135
・貸倒引当金 Allowance for doubtful accounts	-653	-759	-106
資産合計 Total assets	839,426	793,925	-45,500
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	320,318	336,023	7,551

■貸借対照表 Non-consolidated balance sheet

	2020年度 (2021年2月28日現在)	2021年度 (2022年2月28日現在)	2020年度末からの増減
	FY2020 (As of 2021.2.28)	FY2021 (As of 2022.2.28)	Increase (Decrease) from 2021.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
<b>[負債の部Liabilities]</b>			
流動負債 Current liabilities	384,184	363,285	-20,898
買掛金 Accounts payable - trade	106,756	101,427	-5,328
短期借入金 Short-term loans payable	38,070	41,062	2,992
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	35,050	24,730	-10,320
1年内返済予定の長期借入金 Current portion of long-term loans payable	—	20,000	20,000
リース債務 Lease obligations	35,564	35,614	49
未払金 Accounts payable - other	21,581	24,676	3,095
未払法人税等 Income taxes payable	1,985	5,142	3,157
未払費用 Accrued expenses	2,371	2,292	-78
預り金 Deposits received	132,989	102,241	-30,748
賞与引当金 Provision for bonuses	2,942	3,048	106
その他 Other	6,873	3,049	-3,823
固定負債 Non-current liabilities	220,264	197,345	-22,919
長期借入金 Long-term loans payable	50,000	30,000	-20,000
リース債務 Lease obligations	105,735	102,414	-3,320
退職給付引当金 Provision for retirement benefits	13,553	14,360	807
役員退職慰労引当金 Provision for retirement benefits to executive officers	200	151	-49
資産除去債務 Asset retirement obligations	31,803	32,795	991
その他 Other	18,971	17,623	-1,347
負債合計 Total liabilities	604,449	560,631	-43,817
<b>[純資産の部Net assets]</b>			
株主資本 Shareholders' equity	233,069	231,409	-1,660
資本金 Capital stock	58,506	58,506	—
資本剰余金 Capital surplus	47,760	47,761	0
・資本準備金 Legal capital surplus	47,696	47,696	—
・その他資本剰余金 Other capital surplus	64	64	0
利益剰余金 Retained earnings	127,793	126,114	-1,678
・利益準備金 Legal retained earnings	727	727	—
・別途積立金 General reserve	50,000	50,000	—
・繰越利益剰余金 Retained earnings brought forward	77,065	75,387	-1,678
自己株式 Treasury shares	-991	-973	17
評価・換算差額等 Valuation and translation adjustments	1,574	1,516	-57
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,782	1,585	-196
土地再評価差額金 Revaluation reserve for land	-207	-69	138
新株予約権 Subscription rights to shares	333	368	34
純資産合計 Net assets	234,977	233,294	-1,682
負債純資産合計 Liabilities and net assets	839,426	793,925	-45,500