

単体業績 Non-consolidated operating results

■ 主な業績と予想 Results and forecasts for major financial indicators

	2019年度/FY2019		2020年度/FY2020*2		2021年度(計画)/FY2021 (Forecast)			
	通期/Full year 2019.3.1 - 2020.2.29		通期/Full year 2020.3.1 - 2021.2.28		第2四半期累計期間/1H 2021.3.1 - 2021.8.31		通期計画/Full year 2021.3.1 - 2022.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	2,296,156	102.7%	2,165,818	94.3%	1,150,000	105.3%	2,300,000	106.2%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	2,248,475	102.9%	2,132,618	94.8%	-	-	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	47,680	93.4%	33,200	69.6%	-	-	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	390,811	101.3%	354,825	90.8%	190,000	106.1%	376,000	106.0%
営業総利益 (百万円) Operating gross profit (millions of yen)	356,385	102.3%	330,600	92.8%	-	-	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.5%		15.3%		-		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	311,660	102.9%	304,449	97.7%	-	-	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	13.6%		14.1%		-		-	
営業利益 (百万円) Operating income (millions of yen)	44,725	97.8%	26,150	58.5%	19,000	151.9%	32,000	122.4%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	1.9%		1.2%		-		-	
経常利益 (百万円) Ordinary income (millions of yen)	45,962	89.3%	33,700	73.3%	25,500	119.4%	36,000	106.8%
当期純利益 (百万円) Profit (millions of yen)	15,486	50.0%	15,894	102.6%	17,500	119.1%	12,000	75.5%
1株当たり当期純利益 (円) Profit per share (yen)	154.76		158.84		174.88		119.91	
純資産 (百万円) Net assets (millions of yen)	233,705		234,977		-		-	
総資産 (百万円) Total assets (millions of yen)	858,770		839,426		-		-	
1株当たり純資産 (円) Net assets per share (yen)	2,333.04		2,344.86		-		-	
1株当たり配当額 (円) Cash dividends per share (yen)	150.00		150.00		-		-	
総資産当期純利益率 ROA	1.8%		1.9%		-		-	
自己資本当期純利益率 ROE	6.5%		6.8%		-		-	
流動比率 Current ratio	50.9%		54.4%		-		-	
固定比率 Fixed ratio	282.4%		268.6%		-		-	
自己資本比率 Shareholders' equity ratio	27.2%		28.0%		-		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 当社は、連結子会社であった(株)ローソン山陰を2020年3月1日に吸収合併いたしました。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Lawson, Inc. merged with Lawson Sanin, Inc., which was its consolidated subsidiary, on March 1, 2020.

単体業績 Non-consolidated operating results

■ 損益計算書 Non-consolidated statement of income

		2019年度/FY2019		2020年度/FY2020 ^{*1}		前年増減
		2019.3.1 - 2020.2.29		2020.3.1 - 2021.2.28		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	390,811	101.3%	354,825	90.8%	-35,986
B. 売上高 Net sales		47,680	92.8%	33,175	69.6%	-14,505
C. 売上原価 Cost of sales		34,426	92.6%	24,224	70.4%	-10,201
D. 売上総利益 Gross profit	B - C	13,254	93.4%	8,950	67.5%	-4,304
E. 営業収入 Operating revenue	F + G	343,131	102.6%	321,650	93.7%	-21,481
F. 加盟店からの収入 Income from franchised stores		305,631	103.8%	285,847	93.5%	-19,784
G. その他の営業収入 Other operating revenue		37,499	94.2%	35,803	95.5%	-1,696
H. 営業総利益 Operating gross profit	A - C = D + E	356,385	102.3%	330,600	92.8%	-25,785
I. 販売費及び一般管理費 Selling, general and administrative expenses		311,660	102.9%	304,449	97.7%	-7,210
J. 営業利益 Operating income	H - I	44,725	97.8%	26,150	58.5%	-18,575
営業外収益 Non-operating income		9,001	80.1%	13,682	152.0%	4,681
営業外費用 Non-operating expenses		7,764	141.0%	6,132	79.0%	-1,631
経常利益 Ordinary income		45,962	89.3%	33,700	73.3%	-12,262
特別利益 Extraordinary income		164	2.5%	6,454	-	6,289
特別損失 Extraordinary losses		25,279	145.6%	20,871	82.6%	-4,407
税引前当期純利益 Profit before income taxes		20,848	51.4%	19,283	92.5%	-1,565
法人税、住民税及び事業税 Income taxes - current		6,754	54.3%	4,255	63.0%	-2,498
法人税等調整額 Income taxes - deferred		-1,391	48.5%	-866	62.3%	525
当期純利益 Profit		15,486	50.0%	15,894	102.6%	408

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses ^{*2}

	2019年度/FY2019		2020年度/FY2020		前年増減
	2019.3.1 - 2020.2.29		2020.3.1 - 2021.2.28		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	117,068	103.4%	116,203	99.3%	-864
人件費 Personnel expenses	46,261	100.8%	44,845	96.9%	-1,416
有形固定資産減価償却費 Depreciation of property and store equipment	48,749	106.8%	49,196	100.9%	446
広告宣伝費 Advertising expenses	14,112	105.6%	9,800	69.4%	-4,311
販売手数料 Sales commission	19,529	87.2%	17,800	91.1%	-1,728
その他 Other	65,937	105.8%	66,602	101.0%	664
合計 Total	311,660	102.9%	304,449	97.7%	-7,210

(注)

*1 当社は、連結子会社であった(株)ローソン山陰を2020年3月1日に吸収合併いたしました。

*2 ITコスト(社内管理ベース)は、2020年度累計で120億円になります。なお、ITコストは「有形固定資産減価償却費」及び「その他」に計上していません。

Note:

*1 Lawson, Inc. merged with Lawson Sanin Inc., which was its consolidated subsidiary, on March 1, 2020.

*2 According to our internal calculation, IT-related expenses for the fiscal year 2020 stood at 12 billions of yen. These IT-related expenses are recorded under "Depreciation of property and store equipment" and "Other."

■ 投融資の状況 Capital expenditure

	2019年度/FY2019	2020年度/FY2020*2	前年増減	2021年度計画
	2019. 3. 1 - 2020. 2. 29	2020. 3. 1 - 2021. 2. 28	Increase (Decrease)	Forecasts / 2021. 3. 1 - 2022. 2. 28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	17,624	8,027	-9,597	12,000
既存店投資 Existing store investments	7,956	8,128	171	12,000
システム関連投資 IT-related investments	7,532	5,284	-2,247	10,000
その他 Other	145	-186	-332	-
投資小計 Subtotal	33,260	21,254	-12,005	34,000
出資・融資 Investments and advances	5,670	-107	-5,778	-
リース Leases *1	36,169	23,940	-12,229	37,000
合計 Total	75,100	45,087	-30,013	71,000
有形固定資産減価償却費 Depreciation of property and store equipment	48,749	49,196	446	48,200
無形固定資産償却費 Amortization of intangible assets	10,013	10,711	697	10,600
減価償却費合計 Total depreciation and amortization	58,763	59,907	1,144	58,800

(注)

*1 リース債務の返済による支出は、2019年度は41,543百万円、2020年度は39,864百万円です。

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Note:

*1 The amount of repayments of lease obligations is 41,543 millions of yen in fiscal year 2019 and 39,864 millions of yen in fiscal year 2020.

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■ 貸借対照表 Non-consolidated balance sheet

	2019年度 (2020年2月29日現在)	2020年度* (2021年2月28日現在)	2019年度末からの増減
	FY2019 (As of 2020.2.29)	FY2020 (As of 2021.2.28)	Increase (Decrease) from 2020.2.29
[資産の部Assets]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	199,530	209,085	9,555
現金及び預金 Cash and deposits	22,218	38,022	15,804
加盟店貸勘定 Accounts receivable - due from franchised stores	45,997	46,057	60
リース債権 Lease receivables	25,125	16,621	-8,503
商品 Merchandise	1,276	1,062	-213
前払費用 Prepaid expenses	17,293	17,897	603
未収入金 Accounts receivable - other	79,093	79,468	375
その他 Other	8,534	9,954	1,419
貸倒引当金 Allowance for doubtful accounts	-8	-	8
固定資産 Non-current assets	659,239	630,340	-28,899
有形固定資産 Property and store equipment	332,337	316,157	-16,180
・建物 Buildings	157,103	154,345	-2,758
・構築物 Structures	29,069	27,486	-1,583
・工具、器具及び備品 Tools, furniture and fixtures	12,182	10,182	-1,999
・土地 Land	8,860	8,422	-437
・リース資産 Leased assets	123,520	114,673	-8,847
・建設仮勘定 Construction in progress	1,601	1,047	-553
無形固定資産 Intangible assets	42,629	36,151	-6,477
・ソフトウェア Software	28,772	24,106	-4,665
・のれん Goodwill	13,387	11,475	-1,912
・その他 Other	469	568	99
投資その他の資産 Investments and other assets	284,272	278,031	-6,241
・投資有価証券 Investments securities	9,897	8,367	-1,530
・関係会社株式 Shares of subsidiaries and associates	67,529	64,658	-2,871
・関係会社出資金 Investments in capital of subsidiaries and associates	23,822	29,832	6,010
・長期貸付金 Long-term loans receivable	41,741	39,966	-1,774
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	555	494	-60
・長期前払費用 Long-term prepaid expenses	15,507	13,575	-1,932
・差入保証金 Guarantee deposits	93,307	88,914	-4,393
・繰延税金資産 Deferred tax assets	31,315	32,344	1,029
・その他 Other	1,224	531	-692
・貸倒引当金 Allowance for doubtful accounts	-630	-653	-22
資産合計 Total assets	858,770	839,426	-19,344
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	305,834	320,318	22,637

(注)

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	2019年度 (2020年2月29日現在)	2020年度* (2021年2月28日現在)	2019年度末からの増減
	FY2019 (As of 2020.2.29)	FY2020 (As of 2021.2.28)	Increase (Decrease) from 2020.2.29
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
[負債の部Liabilities]			
流動負債 Current liabilities	392,206	384,184	-8,022
買掛金 Accounts payable - trade	113,119	106,756	-6,362
短期借入金 Short-term loans payable	38,000	38,070	70
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	40,850	35,050	-5,800
リース債務 Lease obligations	36,185	35,564	-620
未払金 Accounts payable - other	28,678	21,581	-7,097
未払法人税等 Income taxes payable	5,860	1,985	-3,875
未払費用 Accrued expenses	2,294	2,371	77
預り金 Deposits received	115,864	132,989	17,125
賞与引当金 Provision for bonuses	3,142	2,942	-200
その他 Other	8,211	6,873	-1,338
固定負債 Non-current liabilities	232,858	220,264	-12,593
長期借入金 Long-term loans payable	50,000	50,000	-
リース債務 Lease obligations	118,104	105,735	-12,368
退職給付引当金 Provision for retirement benefits	12,566	13,553	986
役員退職慰労引当金 Provision for retirement benefits to executive officers	226	200	-25
資産除去債務 Asset retirement obligations	31,537	31,803	266
その他 Other	20,423	18,971	-1,452
負債合計 Total liabilities	625,065	604,449	-20,615
[純資産の部Net assets]			
株主資本 Shareholders' equity	232,160	233,069	908
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,757	47,760	3
・資本準備金 Legal capital surplus	47,696	47,696	-
・その他資本剰余金 Other capital surplus	60	64	3
利益剰余金 Retained earnings	126,908	127,793	885
・利益準備金 Legal retained earnings	727	727	-
・別途積立金 General reserve	50,000	50,000	-
・繰越利益剰余金 Retained earnings brought forward	76,180	77,065	885
自己株式 Treasury shares	-1,011	-991	20
評価・換算差額等 Valuation and translation adjustments	1,288	1,574	285
その他有価証券評価差額金 Valuation difference on available-for-sale securities	1,496	1,782	285
土地再評価差額金 Revaluation reserve for land	-207	-207	-
新株予約権 Subscription rights to shares	255	333	78
純資産合計 Net assets	233,705	234,977	1,271
負債純資産合計 Liabilities and net assets	858,770	839,426	-19,344

(注)

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