

単体業績 Non-consolidated operating results

■ 主な業績と予想 Results and forecasts for major financial indicators

	2018年度/FY2018				2019年度/FY2019			
	第2四半期/1H		通期/Full year		第2四半期/1H		通期計画/Full year (Forecast)	
	2018. 3. 1 - 2018. 8. 31		2018. 3. 1 - 2019. 2. 28		2019. 3. 1 - 2019. 8. 31		2019. 3. 1 - 2020. 2. 29	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	1,133,211	106.3%	2,236,125	106.0%	1,176,721	103.8%	2,310,000	103.3%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	1,106,790	106.3%	2,185,078	106.0%	1,151,693	104.1%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	26,421	103.7%	51,046	102.6%	25,028	94.7%	-	-
営業総収入 (百万円) *1 Gross operating revenue (millions of yen)	196,627	104.0%	385,678	103.4%	200,816	102.1%	397,000	102.9%
営業総利益 (百万円) Operating gross profit (millions of yen)	177,219	104.2%	348,491	103.8%	182,703	103.1%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.6%		15.6%		15.5%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	150,150	108.1%	302,779	106.3%	155,430	103.5%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	13.2%		13.5%		13.2%		-	
営業利益 (百万円) Operating income (millions of yen)	27,069	86.8%	45,711	89.6%	27,273	100.8%	45,300	99.1%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	2.4%		2.0%		2.3%		-	
経常利益 (百万円) Ordinary income (millions of yen)	34,553	111.6%	51,443	101.9%	32,319	93.5%	46,000	89.4%
四半期(当期)純利益 (百万円) Profit (millions of yen)	22,691	111.4%	31,002	159.7%	21,130	93.1%	16,500	53.2%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	226.78		309.85		211.17		164.89 *2	
純資産 (百万円) Net assets (millions of yen)	244,988		240,280		247,791		-	
総資産 (百万円) Total assets (millions of yen)	824,534		838,260		879,020		-	
1株当たり純資産 (円) Net assets per share (yen)	2,446.27		2,399.24		2,473.80		-	
1株当たり配当額 (円) Cash dividends per share (yen)	127.50		255.00		75.00		-	
総資産四半期(当期)純利益率 ROA	2.8%		3.8%		2.5%		-	
自己資本四半期(当期)純利益率 ROE	9.5%		13.1%		8.7%		-	
流動比率 Current ratio *3	46.7%		40.8%		44.9%		-	
固定比率 Fixed ratio *3	268.8%		278.8%		274.5%		-	
自己資本比率 Shareholders' equity ratio	29.7%		28.6%		28.2%		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり四半期(当期)純利益に関しては、2019年8月31日現在の期末発行済株式数を用いて算出しております。

*3 『『税効果会計に係る会計基準』の一部改正』等を当期首から適用しており、過去の主要な経営指標等については、当該会計基準等を遡って適用した後の指標等となっております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasted profit per share is calculated based on the number of outstanding shares as of August 31, 2019.

*3 Partial Amendments to Accounting Standard for Tax Effect Accounting, etc. have been applied to our non-consolidated financial statements since the beginning of the fiscal year 2019. They have been retrospectively applied to major management indices related to the previous fiscal year.

単体業績 Non-consolidated operating results

■ 損益計算書 Non-consolidated statement of income

		2018年度1H		2019年度1H		前年増減
		2018. 3. 1 - 2018. 8. 31		2019. 3. 1 - 2019. 8. 31		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	196,627	104.0%	200,816	102.1%	4,188
B. 売上高 Net sales		26,750	102.4%	25,028	93.6%	-1,721
C. 売上原価 Cost of sales		19,408	102.3%	18,113	93.3%	-1,295
D. 売上総利益 Gross profit	B - C	7,341	102.7%	6,915	94.2%	-426
E. 営業収入 Operating revenue	F + G	169,877	104.2%	175,788	103.5%	5,910
F. 加盟店からの収入 Income from franchised stores		150,575	104.7%	156,486	103.9%	5,910
G. その他の営業収入 Other operating revenue		19,302	100.7%	19,302	100.0%	-0
H. 営業総利益 Operating gross profit	A - C = D + E	177,219	104.2%	182,703	103.1%	5,484
I. 販売費及び一般管理費 Selling, general and administrative expenses		150,150	108.1%	155,430	103.5%	5,280
J. 営業利益 Operating income	H - I	27,069	86.8%	27,273	100.8%	203
営業外収益 Non-operating income		10,069	556.8%	7,345	72.9%	-2,724
営業外費用 Non-operating expenses		2,585	126.9%	2,299	88.9%	-286
経常利益 Ordinary income		34,553	111.6%	32,319	93.5%	-2,234
特別利益 Extraordinary income		-	-	163	-	163
特別損失 Extraordinary losses		3,178	159.3%	4,440	139.7%	1,261
税引前四半期純利益 Profit before income taxes		31,374	107.2%	28,041	89.4%	-3,332
法人税、住民税及び事業税 Income taxes - current		9,246	117.8%	6,156	66.6%	-3,089
法人税等調整額 Income taxes - deferred		-563	-	754	-	1,318
四半期純利益 Profit		22,691	111.4%	21,130	93.1%	-1,561

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses *

	2018年度1H		2019年度1H		前年増減
	2018. 3. 1 - 2018. 8. 31		2019. 3. 1 - 2019. 8. 31		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	56,057	106.8%	58,319	104.0%	2,261
人件費 Personnel expenses	23,014	102.5%	23,409	101.7%	395
有形固定資産減価償却費 Depreciation of property and store equipment	21,902	112.4%	24,143	110.2%	2,240
広告宣伝費 Advertising expenses	7,200	113.2%	7,629	106.0%	428
販売手数料 Sales commission	10,691	120.2%	9,628	90.1%	-1,062
その他 Other	31,284	107.0%	32,300	103.2%	1,016
合計 Total	150,150	108.1%	155,430	103.5%	5,280

(注)

* ITコスト(社内管理ベース)は、2019年度第2四半期累計で50億円になります。なお、ITコストは「有形固定資産減価償却費」及び「その他」に計上しています。

Note:

* According to our internal calculation, IT-related expenses for the first half of fiscal 2019 stood at 5 billions of yen. These IT-related expenses are recorded under "Depreciation of property and store equipment" and "Other."

■ 投融資の状況 Capital expenditure

	2018年度1H	2019年度1H	前年増減	2019年度計画
	2018. 3. 1 - 2018. 8. 31	2019. 3. 1 - 2019. 8. 31	Increase (Decrease)	Forecasts / 2019. 3. 1 - 2020. 2. 29
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	18,241	10,439	-7,801	23,500
既存店投資 Existing store investments	5,714	3,101	-2,612	11,000
システム関連投資 IT-related investments	4,884	4,906	22	10,000
その他 Other	-26	298	324	-
投資小計 Subtotal	28,813	18,746	-10,066	44,500
出資・融資 Investments and advances	-5,212	5,650	10,862	5,500
リース Leases *	22,110	22,053	-57	41,000
合計 Total	45,711	46,449	737	91,000
有形固定資産減価償却費 Depreciation of property and store equipment	21,902	24,143	2,240	49,100
無形固定資産償却費 Amortization of intangible assets	3,720	4,519	799	10,100
減価償却費合計 Total depreciation and amortization	25,622	28,662	3,039	59,200

(注)

* リース債務の返済による支出は、2018年度第2四半期累計期間は16,385百万円、2019年度第2四半期累計期間は19,227百万円です。

Note:

* The amount of repayments of lease obligations is 16,385 millions of yen in the first half of fiscal year 2018 and 19,227 millions of yen in the first half of fiscal year 2019.

■ 貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2018年度 (2019年2月28日現在)	2019年度第2四半期 (2019年8月31日現在)	2018年度末からの増減
	FY2018 (As of 2019.2.28)	FY2019 (As of 2019.8.31)	Increase (Decrease) from 2019.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	169,053	199,495	30,442
現金及び預金 Cash and deposits	8,266	28,556	20,289
加盟店貸勘定 Accounts receivable - due from franchised stores	46,032	46,638	605
リース債権 Lease receivables	26,698	26,030	-668
商品 Merchandise	1,501	1,358	-142
前払費用 Prepaid expenses	16,898	15,086	-1,812
未収入金 Accounts receivable - other	57,662	72,916	15,253
その他 Other	12,043	8,962	-3,081
貸倒引当金 Allowance for doubtful accounts	-51	-52	-1
固定資産 Non-current assets	669,207	679,525	10,317
有形固定資産 Property and store equipment	341,088	347,246	6,157
・建物 Buildings	163,750	165,167	1,417
・構築物 Structures	30,565	30,884	319
・工具、器具及び備品 Tools, furniture and fixtures	10,087	9,519	-568
・土地 Land	8,999	8,999	-
・リース資産 Leased assets	125,580	131,149	5,569
・建設仮勘定 Construction in progress	2,106	1,526	-580
無形固定資産 Intangible assets	47,784	46,104	-1,680
・ソフトウェア Software	31,868	31,216	-651
・のれん Goodwill	15,431	14,409	-1,021
・その他 Other	485	477	-7
投資その他の資産 Investments and other assets	280,333	286,174	5,840
・投資有価証券 Investments securities	12,861	11,277	-1,583
・関係会社株式 Shares of subsidiaries and associates	63,224	66,825	3,601
・関係会社出資金 Investments in capital of subsidiaries and associates	19,838	23,822	3,984
・長期貸付金 Long-term loans receivable	43,079	43,601	522
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	714	708	-5
・長期前払費用 Long-term prepaid expenses	17,415	16,662	-753
・差入保証金 Guarantee deposits	93,689	93,858	168
・繰延税金資産 Deferred tax assets	29,145	28,755	-389
・その他 Other	1,197	1,300	102
・貸倒引当金 Allowance for doubtful accounts	-833	-637	195
資産合計 Total assets	838,260	879,020	40,760
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	296,344	307,265	10,920

■ 貸借対照表 Non-consolidated balance sheet

	2018年度 (2019年2月28日現在)	2019年度第2四半期 (2019年8月31日現在)	2018年度末からの増減
	FY2018 (As of 2019. 2. 28)	FY2019 (As of 2019. 8. 31)	Increase (Decrease) from 2019.2.28
[負債の部 Liabilities]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動負債 Current liabilities	413,869	444,407	30,537
買掛金 Accounts payable - trade	109,034	131,808	22,774
短期借入金 Short-term loans payable	54,800	46,600	-8,200
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	32,750	33,700	950
1年内返済予定の長期借入金 Current portion of long-term loans payable	50,000	50,000	-
リース債務 Lease obligations	34,391	36,111	1,720
未払金 Accounts payable - other	23,133	28,437	5,304
未払法人税等 Income taxes payable	2,752	8,142	5,390
未払費用 Accrued expenses	2,260	2,382	122
預り金 Deposits received	96,943	98,536	1,593
賞与引当金 Provision for bonuses	2,950	3,410	460
その他 Other	4,854	5,277	422
固定負債 Non-current liabilities	184,110	186,821	2,711
リース債務 Lease obligations	121,603	124,758	3,154
退職給付引当金 Provision for retirement benefits	11,794	12,225	430
役員退職慰労引当金 Provision for retirement benefits to executive officers	201	203	2
資産除去債務 Asset retirement obligations	27,578	27,965	386
その他 Other	22,932	21,668	-1,264
負債合計 Total liabilities	597,980	631,229	33,249
[純資産の部 Net assets]			
株主資本 Shareholders' equity	237,281	245,669	8,387
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,761	47,757	-3
・ 資本準備金 Legal capital surplus	47,696	47,696	-
・ その他資本剰余金 Other capital surplus	64	60	-3
利益剰余金 Retained earnings	132,042	140,415	8,372
・ 利益準備金 Legal retained earnings	727	727	-
・ 別途積立金 General reserve	50,000	50,000	-
・ 繰越利益剰余金 Retained earnings brought forward	81,315	89,688	8,372
自己株式 Treasury shares	-1,028	-1,010	18
評価・換算差額等 Valuation and translation adjustments	2,782	1,866	-916
その他有価証券評価差額金 Valuation difference on available-for-sale securities	3,349	2,432	-916
土地再評価差額金 Revaluation reserve for land	-566	-566	-
新株予約権 Subscription rights to shares	215	255	39
純資産合計 Net assets	240,280	247,791	7,510
負債純資産合計 Liabilities and net assets	838,260	879,020	40,760